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Apaman Real Estate Technology

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August 15th, 2017

Apamanshop Holdings Co., Ltd. (JASDAQ:8889)

Monthly Report for July 2017

We would like to present the monthly report for July, 2017 as stated below.

Also, we are planning to disclose the number of vacation rental units under management after the amendment and approvals of regulations.

1. Number of units under management

To whom it may concern

Total number of units under management 71,081 units (+1,040 units from the end of the previous FY)							
	Feb.17	Mar. 17	Apr. 17	May 17	Jun. 17	Jul. 17	
Total number of units under management	70,646	71,078	71,139	70,897	71,166	71,081	
(Previous month comparison)	(+136)	(+432)	(+61)	(∆242)	(+300)	(∆116)	
Sub-leasing	29,021	29,104	29,042	28,967	28,963	28,905	
(Previous month comparison)	(+95)	(+83)	(∆62)	(∆75)	(∆4)	(∆58)	
Rental management	41,625	41,974	42,097	41,930	42,234	42,176	
(Previous month comparison)	(+41)	(+349)	(+123)	(∆167)	(+304)	(∆58)	
Subcontracted management employees*	18	17	17	17	17	17	
Sub-leasing occupancy rate*	96.5%	97.7%	97.7%	96.5%	96.3%	96.1%	

* The above figure is as of end of the month

* Occupancy rate=1 - (vacancy room's rent/total rent) The above figures are national average.

2. Sales of new products (Insurance (monthly payment), 24-hour emergency assistance service (monthly payment), Apamanshop rent guarantees)

	Feb.17	Mar. 17	Apr. 17	May 17	Jun. 17	Jul. 17
Insurance (monthly payment)						
New contracts	963	1,406	780	623	616	634
Cumulative number	8,988	10,269	10,855	11,246	11,627	12,075
24-hour emergency assistance (monthly payment)						
New contracts	963	1,406	780	623	616	634
Cumulative number	8,988	10,269	10,855	11,246	11,627	12,075
Apamanshop rent guarantees						
New contracts	1,159	1,714	975	799	835	783
Cumulative number	13,353	14,787	15,352	16,301	16,849	16,747

* The above figures include only new products, not our existing products.

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3. Number of contracted franchises

Total number of contracted franchise stores 1,153 stores ($\triangle 11$ stores from the end of the previous FY)

	Feb.17	Mar. 17	Apr. 17	May 17	Jun. 17	Jul. 17
Total number of contracted franchises	1,156	1,154	1,154	1,152	1,151	1,153
(Previous month comparison)	(0)	(∆2)	(0)	(∆2)	(∆1)	(+2)
Directly managed stores	104	105	106	106	107	108
(Previous month comparison)	(0)	(+1)	(+1)	(0)	(+1)	(+1)
Franchise stores	1,052	1,049	1,048	1,046	1,044	1,045
(Previous month comparison)	(0)	(∆3)	(∆1)	(∆2)	(∆2)	(+1)

* The above figure is as of end of the month

* Directly managed stores : 'Apamanshop' branded stores managed by subsidiary of Apamanshop Holdings Co., Ltd.

* Contracted franchise stores: contracted with Apaman Network Co., Ltd.

4. Metered parking business

	Feb.17	Mar. 17	Apr. 17	May 17	Jun. 17	Jul. 17
Number of Metered Parking units	2,285	2,309	2,337	2,342	2,376	2,300
(Previous month comparison)	(∆23)	(+24)	(+28)	(+5)	(+34)	(∆76)

* The above figure is as of end of the month

* In the FY ending September 2013, we become a wholly owned subsidiary of metered parking company, which operates business in main cities of Japan to strengthen and develop new related business.

Apamanshop Holdings Co., Ltd

Apamanshop Holdings Co., Ltd is a holdings corporation that establishes business strategies, manages business and optimal distribution of resources for overall group companies, which are Real Estate Leasing Business (directly managed stores and franchise), Property Management Business (rental management and sub-leasing), Principal Investment and Fund Management Business, and other businesses.

URL : http://www.apamanshop-hd.co.jp/

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