



Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending November 20, 2017 (FY11/17) (Six Months Ended May 20, 2017)

[Japanese GAAP]

July 3, 2017

Company name: Stock code:	KITAKEI CO.,LTD. 9872	Stock Exchange Listing: Tokyo Stock Exchange, Second Sectio URL: http://www.kitakei.jp/			
Representative:	Ryoichi Kitamura, President	L			
Contact:	Toshiharu Takashima, Genera	l Manager of Corporat	te Planning Dept.	TEL: +81-6-6251-1161	
Scheduled submiss	sion of Quarterly Report:		July 4, 2017		
Scheduled date of	dividend payment:		-		
Preparation of supplementary materials for quarterly financial results:			Yes (Japanese version only)		
Holding of quarterly financial results meeting:			Yes (for institutional investors and analysts)		

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Second Quarter of FY11/17 (from November 21, 2016 to May 20, 2017) (1) Consolidated results of operations (Percentages represent vear-on-vear changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
May 20, 2017	27,409	10.2	357	20.5	407	17.2	244	23.1
May 20, 2016	24,880	7.5	296	(6.3)	347	(8.2)	198	(31.8)

Note: Comprehensive income (millions of yen)

 Six months ended May 20, 2017:
 333 (up 79.1%)

 Six months ended May 20, 2016:
 186 (down 41.1%)

	Net income per share	Diluted net income per share
Six months ended	Yen	Yen
May 20, 2017	26.35	-
May 20, 2016	21.41	-

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of May 20, 2017	23,642	10,695	45.2	1,152.66
As of Nov. 20, 2016	23,424	10,491	44.8	1,130.73
Reference: Shareholders' e	equity (millions of yen)	As of May 20, 2017:	10,695 As of Nov.	20, 2016: 10,491

2. Dividends

	Dividend per share						
	1Q-end	2Q-end	3Q-end	Year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
FY11/16	-	0.00	-	14.00	14.00		
FY11/17	-	0.00					
FY11/17 (Forecast)			-	14.00	14.00		

Note: Revisions to the most recently announced dividend forecast: None

3. Consolidated Forecast for FY11/17 (from November 21, 2016 to November 20, 2017)

	(Percentages represent year-on-year changes)								
Net sales		Operating income		Ordinary income		Profit attributable to		Net income per	
	inet sales		Operating income		Ordinary income		owners of parent		share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	55,000	8.2	700	10.6	800	8.9	480	14.6	51.73

Note: Revisions to the most recently announced consolidated forecast: None

* Notes

- (1) Changes in significant subsidiaries during the period (change in scope of consolidation): None Newly added: - Excluded: -
- (2) Application of special accounting methods for presenting quarterly consolidated financial statements: None
- (3) Changes in accounting policies and accounting-based estimates, and restatements
 - 1) Changes in accounting policies due to revisions in accounting standards, others: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting-based estimates: None
 - 4) Restatements: None

(4) Number of shares outstanding (common stock)

1) Number of shares outstanding at the end of the period (including treasury shares)							
As of May 20, 2017:	10,011,841 shares	As of Nov. 20, 2016:	10,011,841 shares				
2) Number of treasury shares at the end of the period							
As of May 20, 2017:	733,122 shares	As of Nov. 20, 2016:	733,102 shares				
3) Average number of shares outstandin	g during the period						
Six months ended May 20, 2017:	9,278,727 shares	Six months ended May 20, 2016:	9,278,858 shares				

*The current quarterly financial report is not subject to quarterly review procedures.

*Cautionary statement with respect to forward-looking statements and other special items

Forecasts of future performance in these materials are based on assumption judged to be valid and information available to the Company's management at the time the materials were prepared, but are not promises by the Company regarding future performance. Actual results may differ materially from the forecasts for a number of reasons. Please refer to "1. Qualitative Information on Quarterly Consolidated Financial Performance, (3) Explanation of Consolidated Forecast and Other Forward-looking Statements" on page 3 for forecast assumptions and notes of caution for usage.

The Company plans to hold a results presentation for institutional investors and analysts on Friday, July 14, 2017. Materials to be distributed at this event will be available (Japanese version only) on the Company's website immediately thereafter.

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1. Qualitative Information on Quarterly Consolidated Financial Performance

(1) Explanation of Results of Operations

In the first half (from November 21, 2016 to May 20, 2017), the Japanese economy stayed on a gradual recovery trend as corporate earnings, employment, and income environment continued to improve, backed mainly by low interest rates and the Japanese government's economic measures. But there were concerns about the outlook going forward due to slowing economic growth in emerging countries and concerns over political trends in Europe and the U.S. and other issues.

In the Japan's housing sector, new construction starts stayed firm as mortgage rates continued to hover at low levels and the government extended measures to help people purchase residences.

Establishing relationships with new suppliers and customers and upgrading construction capabilities are two major goals of the Kitakei Group. Another goal is increasing construction sales, chiefly for work involving home exteriors and home fixtures. We are also focusing on sales of housing facilities like kitchen equipment and modular bath rooms and of original products. All these activities were aimed at improving our performance.

First half sales were 27,409 million yen compared with 24,880 million yen one year earlier due to the effect of the firm new construction starts. Operating income increased from 296 million yen to 357 million yen along with the sales increase. Ordinary income increased from 347 million yen to 407 million yen. Profit attributable to owners of parent was up from 198 million yen to 244 million yen.

(2) Explanation of Financial Position

a. Assets, Liabilities and Net Assets

Assets

Total assets increased 217 million yen from the end of the previous fiscal year to 23,642 million yen as of the end of the second quarter. The main factor was an increase of 261 million yen in notes and accounts receivable-trade.

Liabilities

Total liabilities increased 14 million yen from the end of the previous fiscal year to 12,947 million yen as of the end of the second quarter. The main factors were increases of 248 million yen in electronically recorded obligations-operating, 31 million yen in income taxes payable and 38 million yen in other non-current liabilities while there was a decrease of 304 million yen in notes and accounts payable-trade.

Net assets

Total net assets increased 203 million yen from the end of the previous fiscal year to 10,695 million yen as of the end of the second quarter. The main factors were increases of 114 million yen in retained earnings and 82 million yen in valuation difference on available-for-sale securities.

b. Cash flows

Cash and cash equivalents (hereinafter, "net cash") at the end of the first half increased 81 million yen from the end of the previous fiscal year to 7,287 million yen.

The cash flow components during the first half and the main reasons for changes are as described below.

Cash flows from operating activities

Net cash provided by operating activities was 58 million yen (compared with 220 million yen used in the same period of the previous fiscal year). Main positive factors include profit before income taxes of 407 million yen and a 40 million yen decrease in inventories. Major negative factors include a 274 million yen increase in notes and accounts receivable-trade and income taxes paid of 136 million yen.

Cash flows from investing activities

Net cash provided by investing activities was 151 million yen (compared with 23 million yen used in the same period of the previous fiscal year). Main positive factors include proceeds from redemption of securities of 200 million yen. Main negative factors include 31 million yen for the purchase of property, plant and equipment.

Cash flows from financing activities

Net cash used in financing activities was 129 million yen (compared with 128 million yen used in the same period of the previous fiscal year). This was mainly due to cash dividends paid of 129 million yen.

(3) Explanation of Consolidated Forecast and Other Forward-looking Statements

We have revised the consolidated forecast for the fiscal year ending November 20, 2017 announced on December 28, 2016.

For details, please refer to the press release "Notice of Revision to Consolidated Forecast" announced on June 29, 2017 (Japanese version only).

2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheet

	FY11/16	(Thousands of yen) Second quarter of FY11/17
	(As of Nov. 20, 2016)	(As of May 20, 2017)
Assets		
Current assets		
Cash and deposits	7,206,409	7,287,768
Notes and accounts receivable-trade	10,869,665	11,131,009
Securities	-	100,850
Merchandise	607,135	552,220
Costs on uncompleted construction contracts	668,972	683,64
Other	124,617	122,71
Allowance for doubtful accounts	(12,559)	(16,374
Total current assets	19,464,241	19,861,84
Non-current assets		
Property, plant and equipment	1,652,226	1,657,05
Intangible assets	148,064	129,89
Investments and other assets		
Other	2,198,726	2,043,03
Allowance for doubtful accounts	(38,534)	(49,165
Total investments and other assets	2,160,191	1,993,86
Total non-current assets	3,960,483	3,780,81
Total assets	23,424,725	23,642,65
Liabilities		
Current liabilities		
Notes and accounts payable-trade	7,965,230	7,660,63
Electronically recorded obligations-operating	2,837,564	3,085,76
Income taxes payable	156,433	187,84
Provision for directors' bonuses	15,500	
Other	667,828	682,31
Total current liabilities	11,642,556	11,616,57
Non-current liabilities		
Provision for directors' retirement benefits	194,790	202,44
Net defined benefit liability	199,816	194,40
Asset retirement obligations	16,339	16,38
Other	879,442	917,63
Total non-current liabilities	1,290,389	1,330,86
Total liabilities	12,932,945	12,947,43

	FY11/16	(Thousands of yen) Second quarter of FY11/17
	(As of Nov. 20, 2016)	(As of May 20, 2017)
Net assets		
Shareholders' equity		
Capital stock	2,220,082	2,220,082
Capital surplus	2,851,408	2,851,408
Retained earnings	5,406,334	5,520,936
Treasury shares	(205,711)	(205,722)
Total shareholders' equity	10,272,113	10,386,704
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	306,535	388,802
Remeasurements of defined benefit plans	(86,869)	(80,280)
Total accumulated other comprehensive income	219,665	308,522
Total net assets	10,491,779	10,695,226
Total liabilities and net assets	23,424,725	23,642,659

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

For the Six-month Period

	First six months of FY11/16	(Thousands of yen First six months of FY11/17
	(Nov. 21, 2015 – May 20, 2016)	(Nov. 21, $2016 - May 20, 2017$)
Net sales	24,880,197	27,409,92 [°]
Cost of sales	2,443,170	24,803,91
Gross profit	2.437.027	2,606,012
Selling, general and administrative expenses	2,140,147	2,248,24
Operating income	296,880	357,76
Non-operating income		· · ·
Interest income	3,279	1,79
Dividend income	7,940	7,71
Purchase discounts	61,261	64,87
Rent income	14,350	14,35
Other	13,247	6,94
Total non-operating income	100,080	95,67
Non-operating expenses		
Sales discounts	42,263	39,38
Rent cost of real estate	3,084	2,94
Other	4,301	4,05
Total non-operating expenses	49,648	46,37
Ordinary income	347,311	407,05
Extraordinary losses		
Impairment loss	8,107	
Total extraordinary losses	8,107	
Profit before income taxes	339,203	407,05
Income taxes-current	115,218	160,48
Income taxes-deferred	25,350	2,06
Total income taxes	140,569	162,55
Profit	198,634	244,50
Profit attributable to owners of parent	198,634	244,50

Quarterly Consolidated Statement of Comprehensive Income

For the Six-month Period

		(Thousands of yen)
	First six months of FY11/16	First six months of FY11/17
	(Nov. 21, 2015 – May 20, 2016)	(Nov. 21, 2016 – May 20, 2017)
Profit	198,634	244,504
Other comprehensive income		
Valuation difference on available-for-sale securities	(11,792)	82,267
Deferred gains or losses on hedges	(4,058)	-
Remeasurements of defined benefit plans, net of tax	3,356	6,589
Total other comprehensive income	(12,493)	88,856
Comprehensive income	186,140	333,360
Comprehensive income attributable to		
Comprehensive income attributable to owners of	186.140	333,360
parent	100,140	355,500
Comprehensive income attributable to non-controlling	-	-
interests		

(3) Quarterly Consolidated Statement of Cash Flows

		(Thousands of yen)	
	First six months of FY11/16 First six months of FY11/17		
<u> </u>	(Nov. 21, 2015 – May 20, 2016)	(Nov. 21, 2016 – May 20, 2017)	
Cash flows from operating activities			
Profit before income taxes	339,203	407,057	
Depreciation	50,630	49,841	
Impairment loss	8,107	-	
Increase (decrease) in net defined benefit liability	13,287	4,066	
Increase (decrease) in provision for directors' retirement benefits	(81,070)	7,650	
Increase (decrease) in allowance for doubtful accounts	(2,224)	14,446	
Increase (decrease) in provision for directors' bonuses	(19,000)	(15,500)	
Interest and dividend income	(11,219)	(9,504)	
Decrease (increase) in notes and accounts receivable-trade	(70,423)	(274,247)	
Decrease (increase) in inventories	67,868	40,699	
Increase (decrease) in notes and accounts payable-trade	(428,387)	(55,574)	
Other, net	13,373	15,907	
Subtotal	(119,854)	184,842	
Interest and dividend income received	11,841	10,069	
Income taxes paid	(112,354)	(136,136)	
Net cash provided by (used in) operating activities	(220,366)	58,774	
Cash flows from investing activities			
Proceeds from redemption of securities	-	200,000	
Purchase of property, plant and equipment	(7,795)	(31,793)	
Proceeds from sales of property, plant and equipment	250	-	
Purchase of intangible assets	(8,111)	(9,130)	
Purchase of investment securities	(7,343)	(990)	
Other, net		(6,300)	
Net cash provided by (used in) investing activities	(23,000)	151,785	
Cash flows from financing activities			
Decrease (increase) in treasury shares	(101)	(11)	
Cash dividends paid	(128,809)	(129,183)	
Net cash provided by (used in) financing activities	(128,910)	(129,195)	
Effect of exchange rate change on cash and cash equivalents	(22)	(5)	
Net increase (decrease) in cash and cash equivalents	(372,301)	81,359	
Cash and cash equivalents at beginning of period	7,379,756	7,206,409	
Cash and cash equivalents at end of period	7,007,455	7,287,768	

(4) Notes to Quarterly Consolidated Financial Statements

Going Concern Assumption

Not applicable.

Significant Changes in Shareholders' Equity

Not applicable.

Additional Information

Application of Implementation Guidance on Recoverability of Deferred Tax Assets

Effective from the first quarter of the current fiscal year, the Company has applied the "Implementation Guidance on Recoverability of Deferred Tax Assets" (Accounting Standards Board of Japan (ASBJ) Guidance No. 26, March 28, 2016).

Segment and Other Information

Business segment information is omitted because the Kitakei Group has only a single business segment and therefore there is no segment subject to disclosure requirements. Group companies are engaged in the sale (including sales with installation) of materials and equipment used for homebuilding, such as new building materials and a variety of housing fixtures, and in activities associated with these sales. These products are sold to stores that sell wood products and building materials, construction companies, homebuilding companies and other buyers.

3. Supplementary Information

(1) Breakdown of Sales

a. Sales

Sales in the first six months of FY11/16 and FY11/17 are broken down by category as follows.

				(T	housands of yen)	
			First six months of FY11/16		First six months of FY11/17	
Category		(Nov. 21, 2015 – May 20, 2016)		(Nov. 21, 2016 – May 20, 2017)		
		Amount	%	Amount	%	
Products	Wood building materials	2,913,340	11.7	3,442,992	12.6	
	Non-wood building materials	1,739,057	7.0	1,954,134	7.1	
	Plywood	1,045,112	4.2	1,179,486	4.3	
	Wood products	1,115,307	4.5	1,209,467	4.4	
	Housing fixtures	6,066,050	24.4	6,735,697	24.6	
	Sales with installation	710,016	2.9	797,561	2.9	
	Others	1,782,829	7.1	1,728,248	6.3	
	Subtotal	15,371,713	61.8	17,047,588	62.2	
Construction	Completed construction contracts	9,508,483	38.2	10,362,338	37.8	
	Subtotal	9,508,483	38.2	10,362,338	37.8	
Total		24,880,197	100.0	27,409,927	100.0	

Notes: 1. Figures in this table do not include consumption taxes.

2. No single customer accounts for more than 10% of total sales.

3. From the first six months of FY11/17, a method for aggregating sales in the "Products" category was partially changed due to an increase in sales of "pre-arranged materials," which are delivered as required by the construction schedule. Accordingly, sales figures in the first half of the previous fiscal year have been also revised.

4. Product sales in the first six months of FY11/17 include original product sales of 1,027,192 thousand yen.

Original products: Products that the Kitakei Group has developed and started selling since 1978 by using its own brands. Major original products include solid hardwood flooring manufactured at the factory of a business partner overseas and a line of building materials manufactured at factories of business partners in Japan and other countries.

5. Sales with installations and completed construction contracts are defined as follows.

Sales with installation:A company affiliated with the manufacturer of the associated materials performs
the installation and assumes all responsibility.

Completed construction contracts: A subcontractor selected and supervised by the Kitakei Group performs the installation or construction.

This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.