

# Results of Operations for the Fiscal Year Ended February 28, 2021

# April 15, 2021 Jun Kawata, President



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# FY2/21 Financial Summary

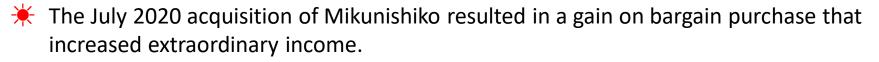
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# **Financial Summary**



FY2/21 consolidated sales and operating profit increased (record highs).
Consolidated sales: 36,033 million yen (+5.7% YoY)
Consolidated operating profit: 1,715 million yen (+11.9% YoY)
Profit attributable to owners of parent: 1,315 million yen (+21.2% YoY)

- The decline in convenience store customers and cancelations of entertainment and various events due to COVID-19 reduced sales of prepared food containers and other products.
- Strong sales of packaging for supermarkets due to demand for prepared food items and products used to prepare meals at home and of take-out and delivery food packaging
- ★ Sales of film for electronic component production processes increased because of higher demand for film for 5G and semiconductor applications. Smartphone category sales also increased.
- ★ New categories performed well, such as transfusion-related packaging materials and functional building materials made using a recently acquired coating machine.



# Highlights of FY2/21



The Saitama Plant III that started production in September 2019 achieved single-year profitability



A long time was needed to reach full-scale production due to lower 5G-sector demand caused by economic weakness in China and problems involving Huawei. Full-scale operations started in 2020 and the plant was profitable in FY2/21, making a contribution to consolidated earnings.

# Highlights of FY2/21



The Cangzhou Plant, which started production in September 2019, also achieved single-year profitability



Jan. 2019:	Completion of plant construction
	Start of trial operations Started mass production



Dec. 2020: Achieved single-year profitability

Mass production started one year later than planned because of delays involving government permits. Production was moved from the Langfang Plant with no problems and the new plant achieved single-year profitability.

# New Investment Makes Mikunishiko a Consolidated Subsidiary



Consolidation of Mikunishiko, which has expertise in the field of extrusion lamination for paper



### Activities

Laminate processing for paper, plastic film and other materials and production and sale of coated products Sep. 2015: Equity-method affiliateJuly 2020: Consolidated subsidiary following a third-party allocation of stock

Suitable for use with paper containers for more progress involving environmentally responsible products





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# Highlights of FY2/21



### Construction of a factory and production line solely for N Brand products



Established the Extrusion Technology Development Office to create a fully integrated base for R&D, prototypes and manufacturing

- The new factory has extrusion equipment for the production of NAK-A-PET and NC-PET sheets.
- Started operating on March 1, 2021 as the Environmental Materials Division, Extrusion Molding Factory





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# Highlights of FY2/21



### New Vietnam subsidiary established for more growth outside Japan



Status as of April 2021 May 2020: Established the Vietnam subsidiary Mar. 2021: Completion of construction Apr. 2021: Installation of machinery under way



The new plant will supply products for growing markets in SE Asia and improve Nakamoto Packs' risk diversification. The construction of the plant has been completed in March 2021.

# Financial Highlights of FY2/21

(Consolidated)

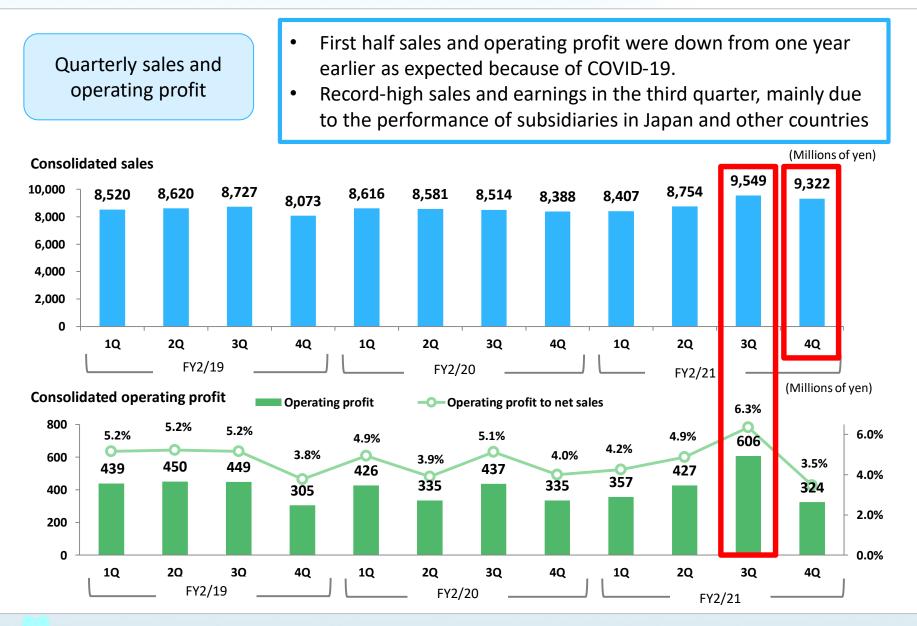


(Millions of yen; (% to sales))

		FY2/21						
	FY2/20 Results	Results	YoY change		Plan	Vs. plan		
			Amount	%		Amount	%	
Net sales	34,100	36,033	+1,933	+5.7%	34,500	+1,533	+4.4%	
Gross profit	<b>5,249</b> (15.4%)	<b>5,695</b> (15.8%)	+446	+8.5%	5 <b>,490</b> (15.9%)	+205	+3.8%	
Selling, general and administrative expenses	<b>3,716</b> (10.9%)	<b>3,980</b> (11.0%)	+263	+7.1%	<b>3,861</b> (11.2%)	+119	+3.1%	
Operating profit	1,533 (4.5%)	1,715 (4.8%)	+182	+11.9%	1,629 (4.7%)	+86	+5.3%	
Ordinary profit	<b>1,608</b> (4.7%)	1,750 (4.9%)	+141	+8.8%	1,650 (4.8%)	+100	+6.1%	
Profit attributable to owners of parent	1,085 (3.2%)	1,315 (3.7%)	+229	+21.2%	1,148 (3.3%)	+167	+14.6%	
R&D expenses	64	87	+23	+35.8%	101	(13)	(13.2)%	
Capital expenditures*	1,739	2,070	+330	+19.0%	2,407	(336)	(14.0)%	
Depreciation	1,003 (2.9%)	1,053 (2.9%)	+50	+5.0%	1,091 (3.2%)	(38)	(3.5)%	

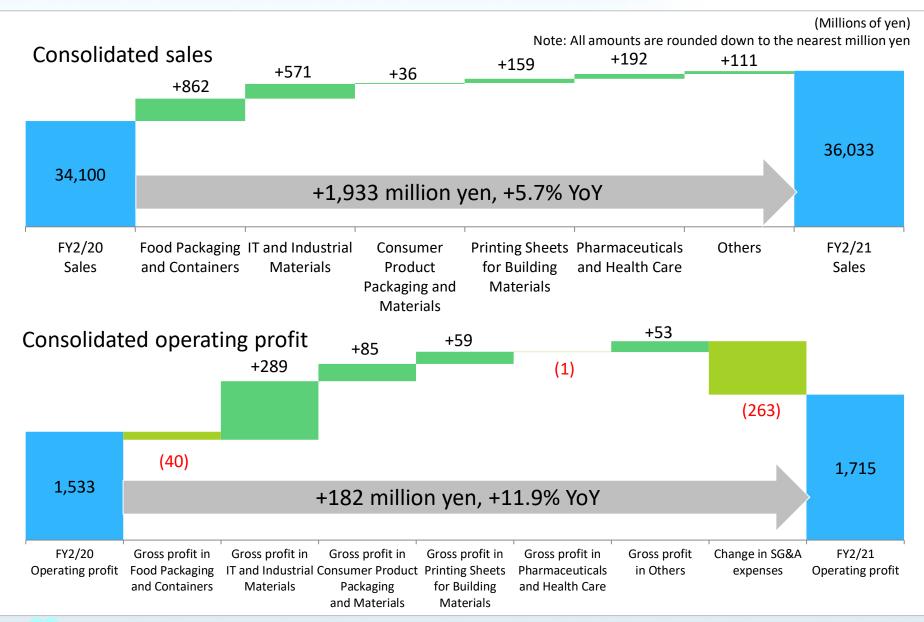
\* Construction in progress is not included in capital expenditures. Note: Exchange rate for FY2/21: 15.8 yen/yuan

# Financial Highlights of FY2/21



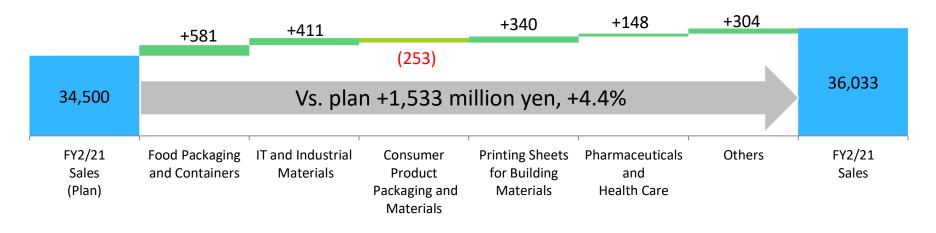
# Change in Net Sales and Operating Profit (YoY)



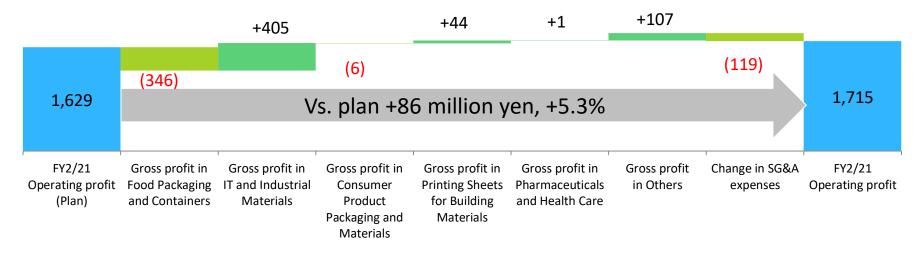


### Consolidated sales

#### (Millions of yen) Note: All amounts are rounded down to the nearest million yen

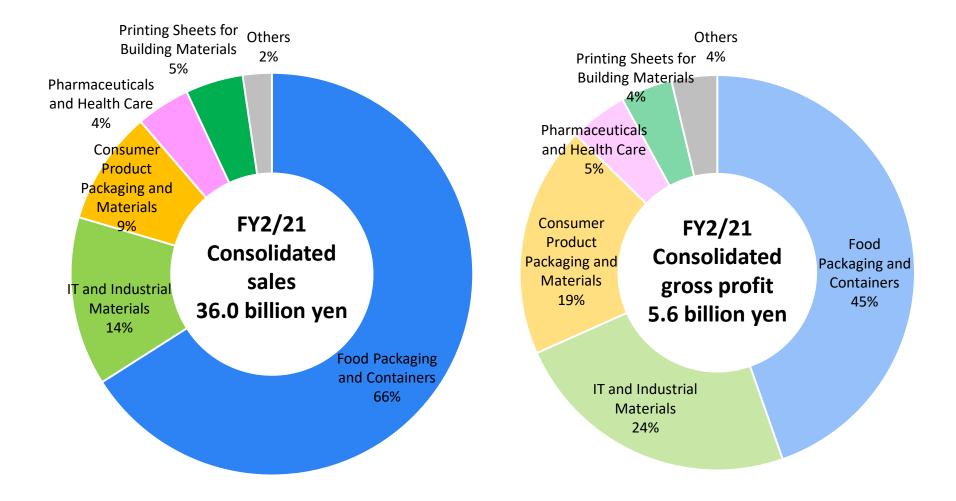


### Consolidated operating profit



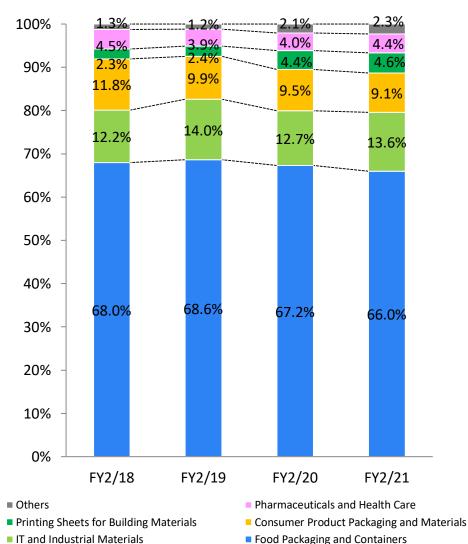
# Sales and Gross Profit Composition for Product Applications





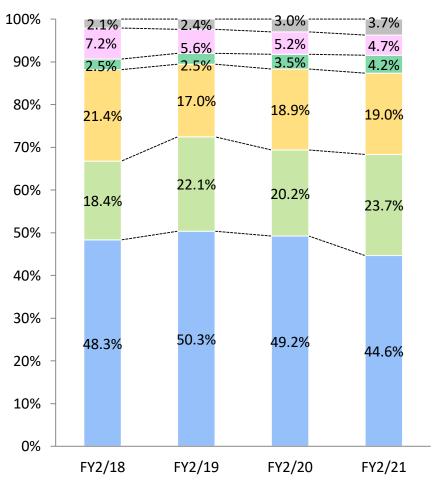
### Trends in Sales and Gross Profit Composition for Product Applications





#### **Consolidated sales**

**Consolidated gross profit** 



#### Others

Printing Sheets for Building MaterialsIT and Industrial Materials

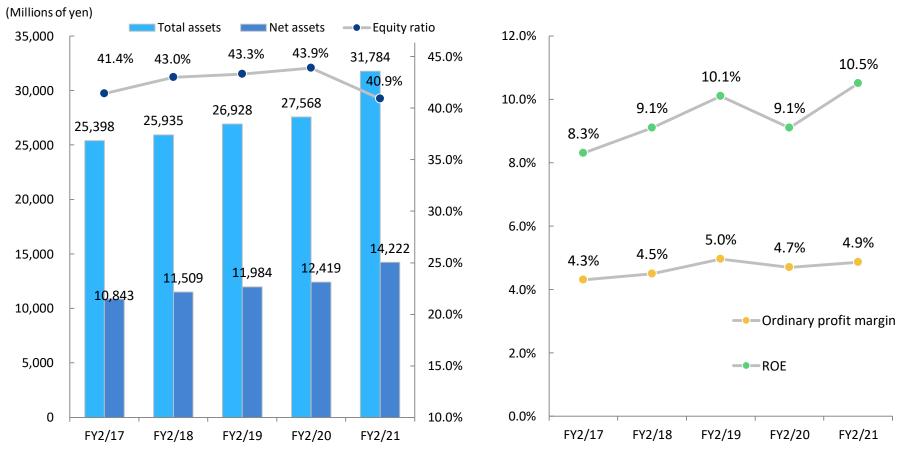
Pharmaceuticals and Health Care

Consumer Product Packaging and Materials

Food Packaging and Containers

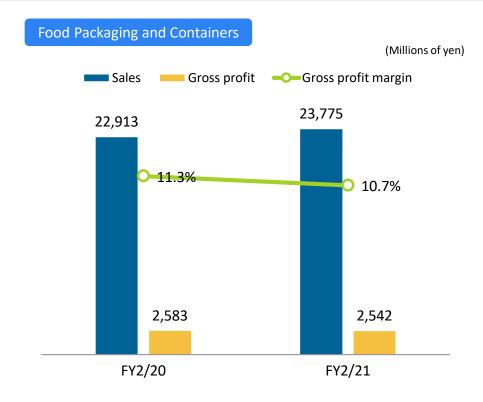
Total assets, net assets and equity ratio

# Financial soundness continues to improve, backed by strong sales and earnings



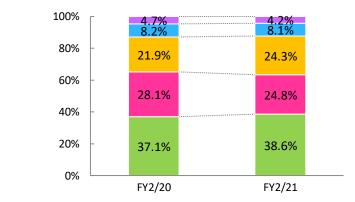
Ordinary profit margin and ROE

# Applications – Food Packaging and Containers 🕲 NAKAMOTO PACKS CO., LTD.



Sales in major product categories					
Processed food	<ul> <li>Strong sales of packaging for frozen food, tofu and other products sold at supermarkets</li> <li>Sales of packaging materials for recreational activities, events, and commercial use for restaurants decreased.</li> </ul>				
Convenience stores	<ul> <li>Lower sales due to a decrease in the number of customers at convenience stores</li> </ul>				
Dairy products	<ul> <li>Strong sales of packaging for consumer yogurt and cheese products</li> <li>Decrease in sales for commercial-use packaging materials</li> </ul>				
Agriculture/ Marine products	<ul> <li>Strong sales of packaging for tomatoes, kiwi and other agricultural products</li> </ul>				

#### ■ Sales composition for major categories (consolidated)



 Examples of final products

 Image

 Pasta container

Others

Agriculture/

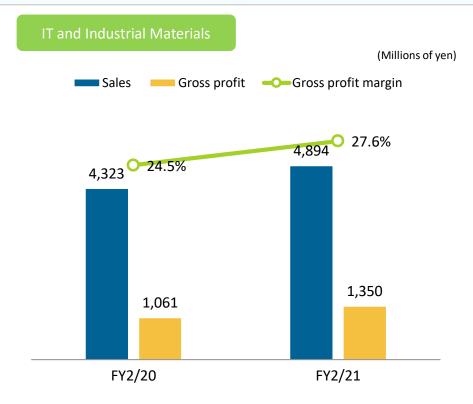
Convenience

stores Processed food

Marine products Dairy products

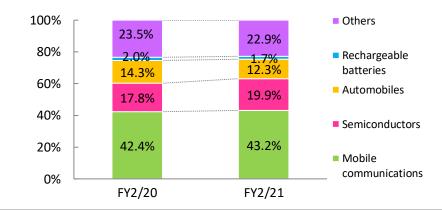
# Applications – IT and Industrial Materials





Sales in major product categories					
Mobile communications	<ul> <li>Strong sales for light blocking, adhesive and other processes</li> <li>Received a new order involving smartphones</li> </ul>				
Semiconductors	<ul> <li>Higher sales of film for electronic component production processes because of higher demand for film for 5G and semiconductor applications</li> </ul>				
Automobiles	<ul> <li>Slow sales because of downturn in automobile production</li> <li>Sales started to recover in the second half, mainly in China</li> </ul>				
Rechargeable batteries	<ul> <li>Currently mostly one-time orders; working on starting new projects</li> </ul>				
Others	<ul> <li>Higher sales of petrochemical industry heavy duty bags and other products</li> <li>Testing orders are also recovering</li> </ul>				

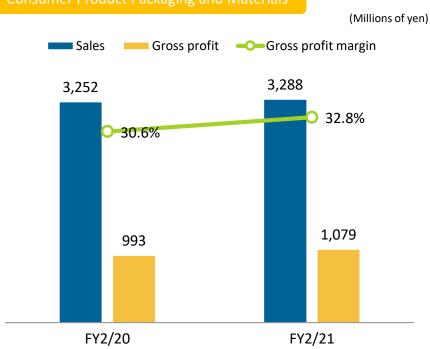
#### ■ Sales composition for major categories (consolidated)





### Applications – Consumer Product Packaging and Materials





#### duct Packaging and Materials

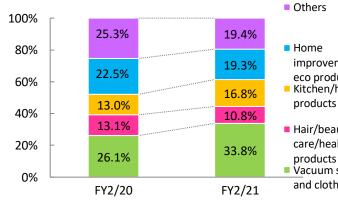
#### Sales in major product categories

Vacuum storage bags and clothes	<ul> <li>Higher sales of products sold on TV shopping channels</li> <li>No.1 market share in Japan due to addition of new customers</li> </ul>
Home improvement/ furniture/eco products	<ul> <li>Strong sales of new eco-products, such as thermal insulation, that conserve energy</li> <li>DIY category sales decreased partly because of new competitors</li> </ul>
Kitchen/hygiene- related products	<ul> <li>Brisk sales of cutting board sheets, kitchen mats, dish drainers and other new products</li> </ul>
Hair/beauty car/health-related products	<ul> <li>Lower sales of hair dyeing products (combs, gloves) probably because of lower utilization as many people stayed home due to COVID-19</li> </ul>
Others	<ul> <li>Lower pct. of sales because of a change in the composition of major product categories</li> </ul>

\*The composition of major product categories was revised. FY2/20 percentages have been adjusted for consistency with these revisions.

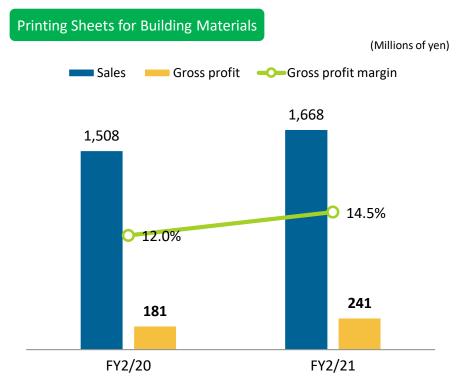
#### ■ Sales composition for major categories (consolidated)





- Home improvement/furniture/
- eco products Kitchen/hygiene-related
- Hair/beauty care/health-related products
   Vacuum storage bags and clothes

### Applications – Printing Sheets for Building Materials





#### Sales in major product categories

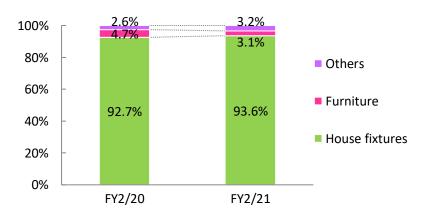
House fixtures	<ul> <li>Sales of functional building materials made using a coating machine purchased in 2020 were stable and productivity has improved, resulting in a higher profit margin</li> </ul>
Furniture	<ul> <li>Decrease in sales of printing sheets for furniture</li> </ul>

#### N coat

N coat is a polypropylene-based synthetic paper. Due to its excellent resistance to water, N coat is used primarily for vending machine labels and floor materials.



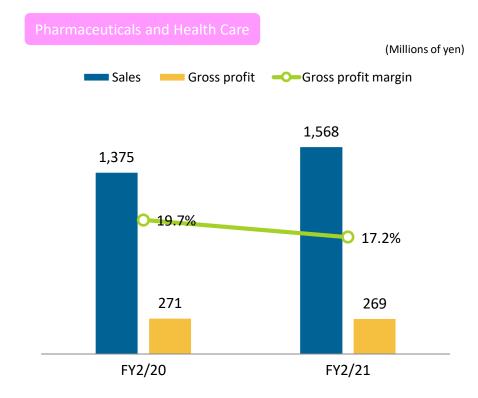
Sales composition for major categories (consolidated)



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### Applications – Pharmaceuticals and Health Care

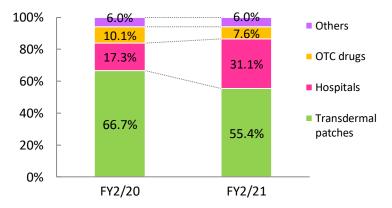






#### Sales in major product categories

Transdermal patches	<ul> <li>Volume of orders for generic drug film remained high but profitability was down because of lower selling prices and intense competition</li> </ul>
Hospitals	<ul> <li>Higher sales of materials involving transfusions</li> <li>Received orders for face shield and protective apparel production processes</li> </ul>
OTC drugs	<ul> <li>Sales of packaging for OTC drugs decreased</li> </ul>



■ Sales composition for major categories (consolidated)

## Assets and Liabilities

### NAKAMOTO PACKS CO.,LTD.

#### (Consolidated)

(Millions of yen; (% to total liabilities and net assets))

	·		As of Feb. 28, 2021		
		As of Feb. 29, 2020		YoY change	Major factors
	Current assets	<b>14,389</b> (52.2%)	<b>16,823</b> (52.9%)	+2,434	Cash and deposits +1,164 Notes and accounts receivable-trade +504 Electronically recorded monetary claims- operating +335, Inventories +485
	Non-current assets	<b>13,178</b> (47.8%)	14,961 (47.1%)	+1,782	Property, plant and equipment +1,585 Investments and other assets +169
Т	otal assets	<b>27,568</b> (100.0%)	<b>31,784</b> (100.0%)	+4,216	
	Current liabilities	12,146 (44.1%)	<b>14,975</b> (47.1%)	+2,828	Notes and accounts payable-trade +785 Short-term borrowings +1,114, Others +618
	Non-current liabilities	<b>3,001</b> (10.9%)	<b>2,586</b> (8.1%)	(414)	Long-term borrowings (381)
Тс	otal liabilities	<b>15,148</b> (54.9%)	<b>17,562</b> (55.3%)	+2,414	
Total net assets		<b>12,419</b> (45.1%)	<b>14,222</b> (44.7%)	+1,802	Non-controlling interests +897 Retained earnings +857
	otal liabilities and net ssets	<b>27,568</b> (100.0%)	<b>31,784</b> (100.0%)	+4,216	
N d	let interest-bearing ebt	<b>4,594</b> (16.7%)	<b>4,366</b> (13.7%)	(227)	Cash and deposits +1,164, Short-term borrowings +1,114, Long-term borrowings (381)

Net interest-bearing debt = Interest-bearing debt - Cash and deposits

# **Cash Flows**



#### (Consolidated)

(Millions of yen)

		FY2/20	FY2/21		
		Results	Results	Components	
	Cash flows from operating activities	896	2,436	Profit before income taxes +1,832 Depreciation +1,053, Loss on step acquisitions +99 Increase in trade payables +302 Gain on bargain purchase (227), Increase in inventories (258) Income taxes paid (385)	
	Cash flows from investing activities	(1,166)	(1,728)	Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation +72 Purchase of production processing equipment and other property, plant and equipment (1,541)	
Fre	ee cash flows	(269)	707		
Ca	sh flows from financing activities	(181)	477	Net increase in short-term borrowings +1,123 Proceeds from long-term borrowings +729 Repayments of long-term borrowings (849) Cash dividends paid (457)	
	ect of exchange rate change on cash and sh equivalents	(21)	(20)		
	t increase (decrease) in cash and cash uivalents	(472)	1,164		
	sh and cash equivalents at beginning of riod	3,015	2,542		
Ca	sh and cash equivalents at end of period	2,542	3,707		





# FY2/22 Outlook

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# FY2/22 Outlook



### (Impact of the COVID-19 crisis)

	FY2/21			
Food Packaging and Containers	<ul> <li>Strong sales of packaging for prepared food, frozen food and yogurt and other dairy products</li> <li>Lower sales of high-end bento containers because of the cancelation of entertainment and other events</li> <li>Commercial-use packaging sales down as restaurants and dept. store food sales areas closed</li> </ul>			
IT and Industrial Materials	<ul> <li>Strong sales of electronic component production film and materials for smartphones</li> <li>Downturn in sales of materials for automotive applications</li> </ul>			
Consumer Product Packaging and Materials	<ul> <li>Fewer sales opportunities as large shopping centers temporarily closed</li> </ul>			
Pharmaceuticals and Health Care	No significant impact			
Printing Sheets for Building Materials	<ul> <li>Housing starts decreased and the renovation market also declined</li> </ul>			

### FY2/22 Outlook

- Continue measures involving prepared/takehome food demand
- Full-scale recovery of events and entertainment expected late in 2021, depending on progress with vaccinations and other factors
- Difficulties will continue for sales of products used at dept. store food sales areas and restaurants
- Orders expected to increase due to strong 5Gsector demand and the growing number of new items
- Recovery will continue, mainly in China
- Strengthen sales activities targeting EC sites and other channels
- Anticipate strong sales of new products
- Foresee orders for protective apparel and other products associated with COVID-19
- Expect an increase in orders for functional building materials and printed sheets for furniture



(Consolidated)

(Millions of yen; (% to sales))

		FY2/22			
	FY2/21 Results	Disc	YoY change		
		Plan	Amount	%	
Net sales	36,033 (100.0%)	38,000 (100.0%)	+1,966	+5.5%	
Gross profit	5,695 (15.8%)	6,110 (16.1%)	+414	+7.3%	
Selling, general and administrative expenses	3,980 (11.0%)	4,253 (11.2%)	+272	+6.9%	
Operating profit	1,715 (4.8%)	1,857 (4.9%)	+141	+8.2%	
Ordinary profit	1,750 (4.9%)	1,900 (5.0%)	+149	+8.6%	
Profit attributable to owners of parent	1,315 (3.7%)	1,133 (3.0%)	(182)	(13.8)%	

Projected exchange rate: 15.4 yen/yuan

### Plan for Capital Expenditures and Depreciation Expenses



#### (Consolidated)

(Millions of yen; (% to sales))

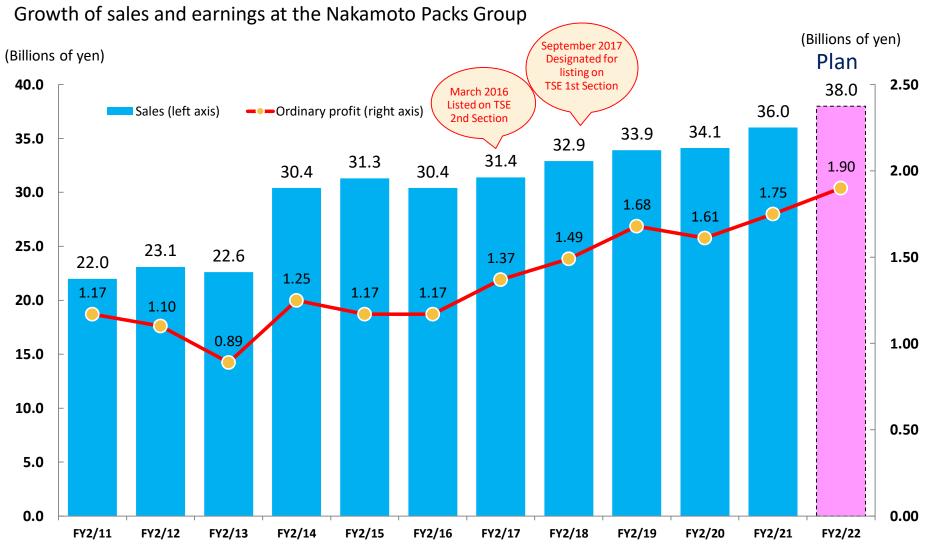
	FY2/21 Results	FY2/22		
		Plan	YoY change	
			Amount	%
Capital expenditures	2,070 (5.7%)	1,582 (4.2%)	(487)	(23.6)%
Depreciation	1,053 (2.9%)	1,452 (3.8%)	+399	+37.9%
R&D expenses	87 (0.2%)	78 (0.2%)	(9)	(11.0)%

#### Major capital expenditures in FY2/22

Project	Description	Investment (Millions of yen)
Factory equipment update/replacement	Expansion of factory warehouse, etc. (Nabari), molding machine (NI Packs Co., Ltd.), others	About 580
IT/System service equipment	New primary IT system and others	About 190
Air conditioning equipment	Air conditioning equipment (Kashiwara, Ryugasaki, Nabari)	About 40
Inspection/measurement/ analysis equipment	Inspection, measurement and analysis equipment (Kashiwara, Quality Assurance Division) and others	About 180
Others	VOC processing equipment, underground tank, others	About 300

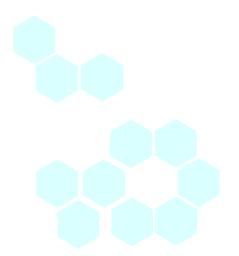
### A Business Model Capable of Steady Growth in All Market Conditions





Note: Non-consolidated sales and earnings for FY2/11-FY2/13 and consolidated in the following years.





# Business Climate and Key Initiatives in FY2/22

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- 1. Impact on the Japanese economy of the prolonged COVID-19 outbreak
- 2. Japan's declining population as the population ages and the number of children falls
- 3. Global warming, air pollution, ocean plastic pollution and other environmental problems
- 4. The need to cut food losses, extend shelf life and change how food is packaged
- 5. Risk of disruption of factory operations in China caused by Chinese government environmental measures

## Basic Policy

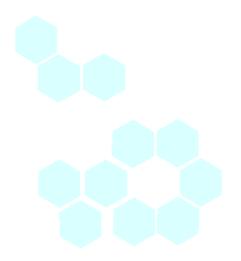
Use higher profitability for growth and the soundness of business operations (a business model able to succeed in all market conditions)





- 1. Environmental Responsibility
- 2. More Growth of Overseas Operations
- 3. Strengthen Sales Capabilities
- 4. Higher Productivity, Upgrade Quality and Technologies
- 5. Improve Efficiency by Updating the Primary IT System





# **Environmental Responsibility**

Cut CO2 emissions, lower the use of solvents, cut VOC emissions, reduce the use of fossil fuels

# Environmental Responsibility (ink / adhesives) (\$) NAKAMOTO PACKS CO., LTD.

### Biomass ink and adhesives cut CO2 emissions and fossil fuel use



Compared with conventional ink, biomass ink and adhesives lower CO2 emissions by 15% Use a smaller amount of fossil fuel ingredients

# Water-based adhesives reduce organic solvent use and VOC emissions



No organic solvents, unlike conventional adhesives

No VOC emissions, unlike conventional adhesives

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## Environmental Responsibility (Higher Sales of N Brand Products)



100% PET (monomaterial), thin and rigid to conserve resources, easy to recycle

Reduces CO2 emissions up to 30% and fossil fuel ingredients 30%

NAK-A-PET	Food Packaging and Containers		
Features	<ol> <li>Thinner products (trays, etc.) due to high rigidity; conserves resources and reduces cost</li> </ol>		1 m
	(2) Can be made by using a mixture of recycled materials and biomass materials		and the second
	(3) Recyclable material; designed for reduced environmental impact, food hygiene requirements and other characteristics		
Applications	Trays and food packaging mainly for confectionery products and agricultural products	Confectionery product tray	Dry noodle tray
Strategy	Extensive sales activities for NAK-A-PET, which can make thin yet rigid items, as a replacement for oriented polystyrene (OPS) sheets		

NC-PET	Food Packaging and Containers	
Features	(1) Outstanding heat resistance (220°C, if molded as needed)	
	(2) Outstanding resistance to cold, retention of aromas and rigidity	
Applications	Containers mainly for baked food items like gratin dishes	Hot food Cold food Reheated food
Strategy	Promote the advantage of using the same container for cooking, freezing and distribution, and defrosting and serving	

## Environmental Responsibility Bio NAK-A-PET







- High rigidity allows reducing the amount of plastic to 30% less than in conventional materials
- By using PET with 25% biomass content, CO2 emissions can be cut by more than 50%
- Retains its shape to allow reducing the volume of waste materials

# Environmental Responsibility (Paper Products) (S) NAKAMOTO PACKS CO., LTD.

### O Heat-resistant paper containers

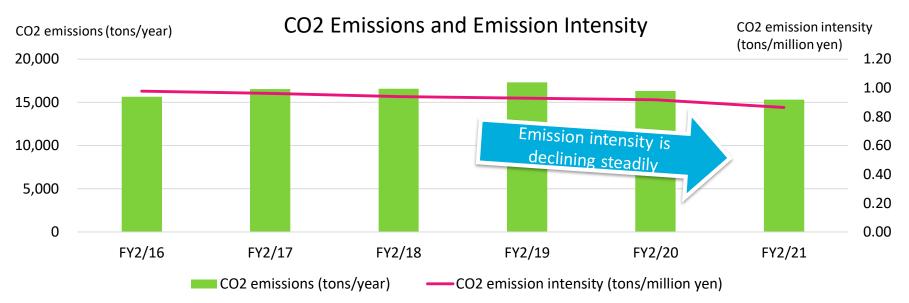


Paper with biodegradable resin coating



Heat-resistant paper containers use the paper processing technology of new subsidiary Mikunishiko

Developed paper with a biodegradable resin lamination to make environmentally responsible containers that decompose to become soil again



In FY2/21, CO2 emissions at the seven factories of Nakamoto Packs were 15,307 tons, down 6.2% from FY2/20.

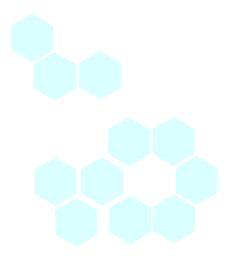
\*Based on conversion of energy consumption to CO2 emissions

### Reasons for the decrease in CO2 emissions

- Improvement in production efficiency by replacing equipment with energy-efficient units (new coater at the Saitama Plant III)
- Started operating a solar power unit at the Saitama Plant in November 2020
- Production volume of printed matter decreased 1.4%
- Higher productivity by raising the average production line speed by 2.0% at all factories







# More Growth of Overseas Operations

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# More Growth of Overseas Operations



Cangzhou Nakamoto Huaxiang New Materials Co., Ltd.

Apr. 2018: Established company and started plant construction

Jan. 2019: Finished plant construction

Sep. 2019: Started full-scale operations

2020: Full-year profit

Started full-scale operation; profitable in FY2/21

Step 1

Step 2



Langfang to Cangzhou

Nashville Sales Office in the United States

Jul. 2018:	Operations started at sales office and warehouse
Feb. 2019:	Added two warehouses as orders continue to climb
2020:	Starting new activities involving food packaging
	materials

Goal is new customers in the automotive interior materials, food packaging materials and functional materials categories



Nashville Sales Office

Established the new Vietnam subsidiary and completed construction of plant

# Step 3May 2020: Established new company in an industrial park in Thua<br/>Thien-Hue province near Da Nang in central Vietnam<br/>Mar. 2021: Finished plant construction

Now installing equipment to start production as soon as possible

A "China plus one" approach for overseas growth with risk diversification



New plant in Vietnam





# A Foundation for Growth

- Strengthen sales capabilities, higher productivity and upgrade quality and technologies
- Faster management decisions and improve efficiency by updating the primary IT system

# A Foundation for Growth

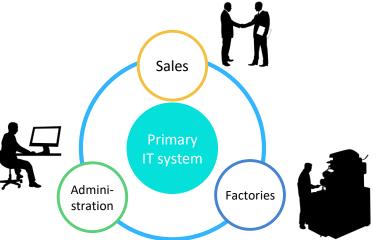
#### $\cancel{x}$ Strengthen Sales Capabilities

- Use sales support tools for sharing information and more efficient sales activities
- More activities to add new customers, mainly in growing market sectors
- Proposals for environmentally responsible materials, processes and products
- Faster prototype-to-mass production by using Nakamoto Packs Group equipment strengths
- Cooperation with engineering sections to target high-end products
  - ☆ Higher Productivity, Upgrade Quality and Technologies
- Rigorous measures to boost productivity and cut cost of sales
- Upgraded analytic capabilities
   →Established an analysis center at Saitama Plant III
- Reinforced product design/coating material development capabilities
  - →Establishment of a technology development team strengthened development activities

### Goals of Updating the Primary IT System Definitions of requirements mostly completed, goal is to start operating the system in May 2022

(Major elements of the IT system update)

- Faster management decisions by quickly monitoring all performance indicators
- Use of supply chain management for efficient manufacturing and suitable inventory levels
- More efficient sales activities and quality improvement by effectively utilizing data
- Improve efficiency of business processes and realize labor saving by reexamining tasks performed on a regular basis
- Reinforce management of the Nakamoto Packs Group



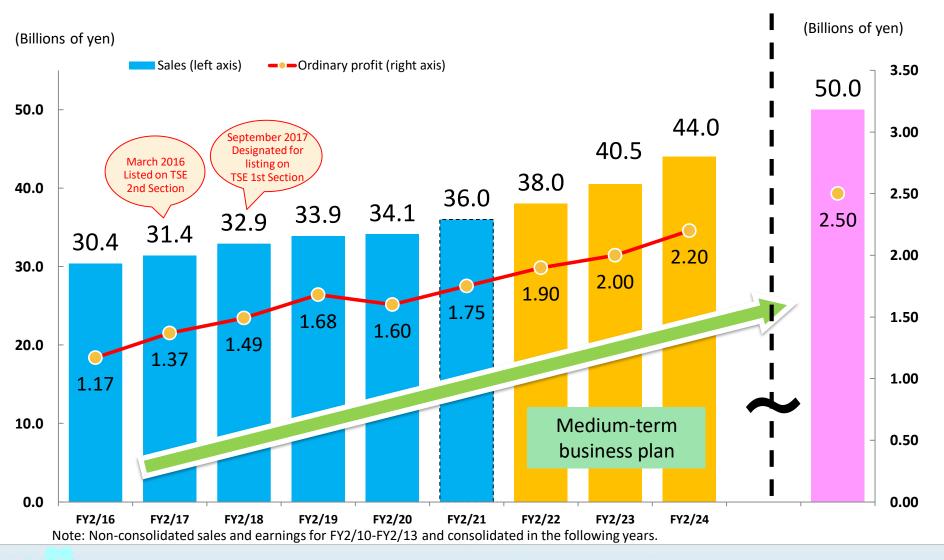


# Use Higher Profitability for Growth and the Soundness of Business Operations (A Business Model Able to Succeed in All Market Conditions)

# Medium-term Goals (Consolidated)



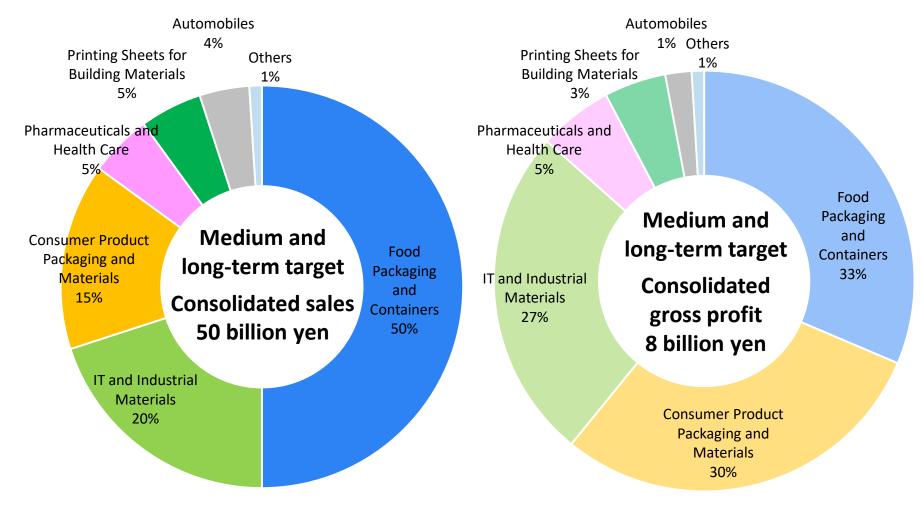
### Medium-term plan aims for sales of 50 billion yen and ordinary profit of 2.5 billion yen



### Reinforce Ability to Succeed in All Market Conditions

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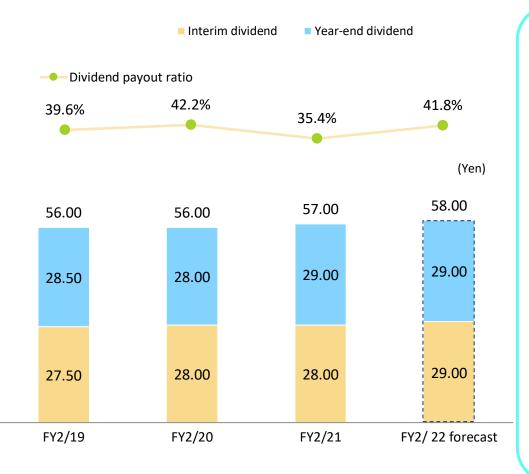
Build a more balanced profit structure through growth in many categories while continuing to grow in the core food packaging and containers sector



# **Policy for Shareholder Distributions**

😤 NAKAMOTO PACKS CO.,LTD.

### Maintain a stable dividend while retaining earnings as needed



#### Shareholder special benefit plan

#### Eligible shareholders

Shareholders and beneficial shareholders of record as of the end of February in each year who own at least one unit (100 shares) of Nakamoto Packs stock

# Description of shareholder benefits100 to 199 sharesQUO card (¥1,000)200 shares or moreQUO card (¥2,000)

\* The change (expansion) of the shareholder special benefit plan will be applied to shareholders registered or recorded in the shareholders' register as of the end of February 2021.

Date of delivery End of May in each year (tentative)







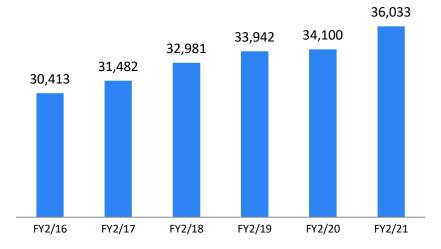
# Reference

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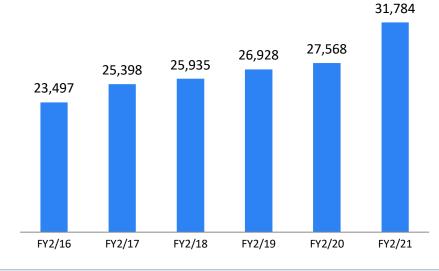
# Trends and Results 1/2

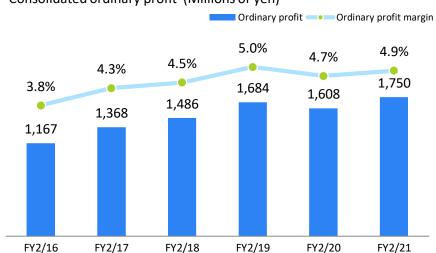


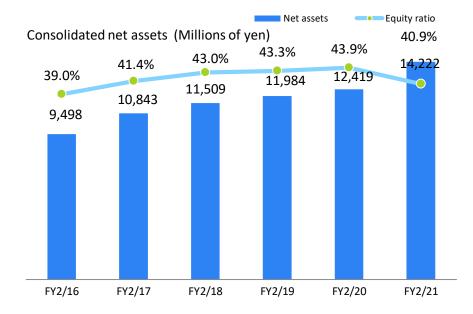
Consolidated net sales (Millions of yen)



Consolidated total assets (Millions of yen)



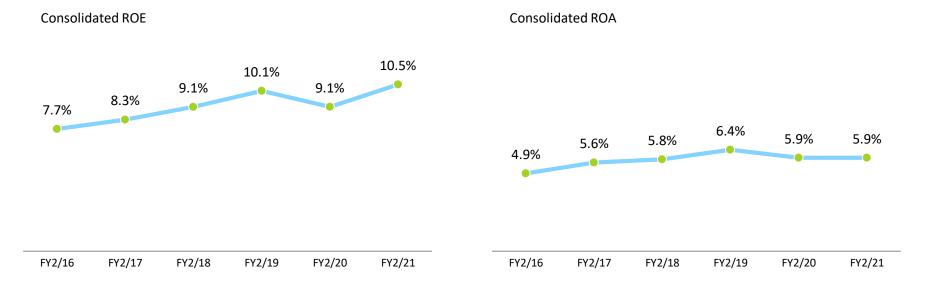




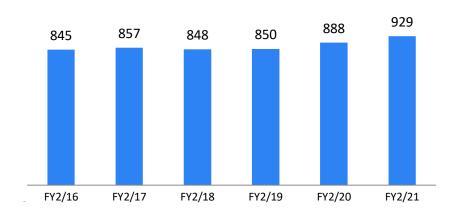
#### Consolidated ordinary profit (Millions of yen)

## Trends and Results 2/2



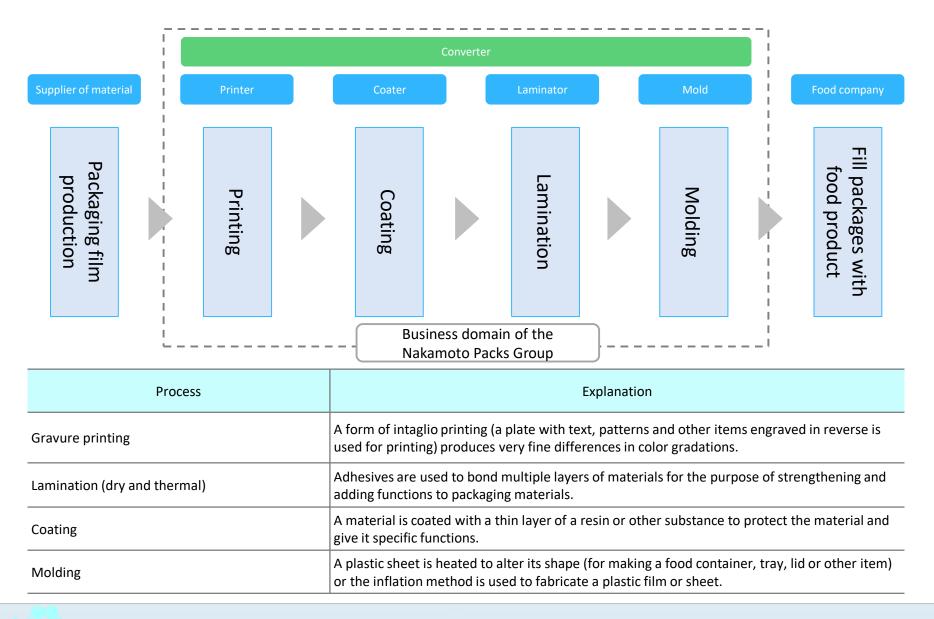


#### Number of consolidated employees (persons)



### Packaging Material Printing Process (Example)





### Dedicated to being a company that is kind to people and the environment -Clean & Safety-

### The Nakamoto Packs Motto

Our business depends on people. People depend on their hearts. An enjoyable company is the sum of diligence, dedication to serving others, and people.

### Our Code of Conduct

Use sincerity to earn even greater trust Use perseverance to create innovative ideas Always improve yourself and cooperate with others Contribute to society through the spirit of co-existence and mutual prosperity Be dedicated to improving technologies and overcoming challenges Make good behavior and the spirit of gratitude a source of happiness

### **Our Six Missions**

We will listen with open minds to what our customers say

We will constantly acquire new technologies for printing, packaging and containers

We will maintain close internal and external lines of communication and deliver goods and services on time with speed and in good faith

We will be responsible for maintaining co-existence and mutual prosperity with our customers

We will attract more dedicated fans of our group by using work and systems that generate strong impressions We will make the Nakamoto Packs Group an organization guided by the same destiny



#### Precautions

This presentation was prepared for the purpose of providing information about Nakamoto Packs and is not a solicitation to buy or sell any particular security. All or part of the contents of this presentation may be corrected or revised without prior notice. This presentation contains statements about future performance. These statements are not guarantees concerning future performance and actual performance may differ from these statements due to a change in market conditions or some other reason.