

### Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2022 (Nine Months Ended December 31, 2021)

[Japanese GAAP]

Company name: NITTOKU CO., LTD. Listing: Tokyo Stock Exchange (JASDAQ)

Stock code: 6145 URL: <a href="https://nittoku.co.jp">https://nittoku.co.jp</a>

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Scheduled date of filing of Quarterly Report: February 14, 2022

Scheduled date of payment of dividend:

Preparation of supplementary materials for quarterly financial results: Yes Holding of quarterly financial results meeting: None

Note: The original disclosure in Japanese was released on February 10, 2022, at 15:00 (GMT+9).

(All amounts are rounded down to the nearest million yen)

#### 1. Consolidated Financial Results for the Third Quarter Ended December 31, 2021 (Apr. 1, 2021 – Dec. 31, 2021)

(1) Consolidated results of operations

(Percentages represent year-on-year changes)

|                                 | Net sales   |        | Operating profit |        | Ordinary profit |        | Profit attributable to owners of parent |        |
|---------------------------------|-------------|--------|------------------|--------|-----------------|--------|---|--------|
|                                 | Million yen | %      | Million yen      | %      | Million yen     | %      | Million yen                             | %      |
| Nine months ended Dec. 31, 2021 | 17,923      | 19.5   | 1,554            | 82.7   | 1,700           | 88.1   | 1,260                                   | 40.0   |
| Nine months ended Dec. 31, 2020 | 14,993      | (26.4) | 850              | (56.9) | 903             | (57.1) | 899                                     | (40.4) |

Nine months ended Dec. 31, 2021: Note: Comprehensive income (million yen) 2,024 (up 20.1%) Nine months ended Dec. 31, 2020: 1,685 (up 7.3%)

|                                 | Net income per share | Diluted net income per share |
|---------------------------------|----------------------|------------------------------|
|                                 | Yen                  | Yen                          |
| Nine months ended Dec. 31, 2021 | 69.74                | -                            |
| Nine months ended Dec. 31, 2020 | 49.81                | -                            |

(2) Consolidated financial position

|                     | Total assets | Net assets  | Equity ratio |
|---------------------|--------------|-------------|--------------|
|                     | Million yen  | Million yen | %            |
| As of Dec. 31, 2021 | 48,399       | 32,603      | 66.9         |
| As of Mar. 31, 2021 | 42.260       | 31.726      | 74.5         |

Reference: Shareholders' equity (million yen) As of Dec. 31, 2021: 32,372 As of Mar. 31, 2021: 31,488

#### 2. Dividends

|   |        | Dividend per share                  |     |       |       |  |  |  |  |
|---|--------|-------------------------------------|-----|-------|-------|--|--|--|--|
|   | 1Q-end | 1Q-end 2Q-end 3Q-end Year-end Total |     |       |       |  |  |  |  |
|   | Yen    | Yen                                 | Yen | Yen   | Yen   |  |  |  |  |
| Fiscal year ended Mar. 31, 2021             | -      | 15.00                               | -   | 15.00 | 30.00 |  |  |  |  |
| Fiscal year ending Mar. 31, 2022            | -      | 15.00                               | -   |       |       |  |  |  |  |
| Fiscal year ending Mar. 31, 2022 (forecast) |        |                                     |     | 25.00 | 40.00 |  |  |  |  |

Note: Revisions to the most recently announced dividend forecast: None

Breakdown of dividends for the fiscal year ending Mar. 31, 2022 (forecast): Commemorative dividends: 10.00 yen;

Ordinary dividends: 15.00 yen

#### 3. Consolidated Earnings Forecast for the Fiscal Year Ending March 31, 2022 (Apr. 1, 2021 – Mar. 31, 2022)

(Percentages represent year-on-year changes)

|           |             |      |             |        |             | (1 diddinages it | present j      | tur on jour thanges, |                |
|-----------|-------------|------|-------------|--------|-------------|------------------|----------------|----------------------|----------------|
|           | Net sale    | 20   | Operating p | rofit  | Ordinary    | arofit           | Profit attribu | table to             | Net income per |
|           | IVCt Said   | -3   | Operating   | JIOIII | Ordinary    | JIOIII           | owners of p    | arent                | share          |
|           | Million yen | %    | Million yen | %      | Million yen | %                | Million yen    | %                    | Yen            |
| Full year | 26,800      | 21.6 | 2,600       | 91.7   | 2,600       | 92.7             | 1,850          | 48.3                 | 102.40         |

Note: Revisions to the most recently announced consolidated earnings forecast: None

| × | N | O | te | S |
|---|---|---|----|---|
|---|---|---|----|---|

| (1) Changes in significan | t subsidiaries du | ring the perio | d (changes in | specified s | subsidiaries resu | ılting in chang | ges in scope |
|---------------------------|-------------------|----------------|---------------|-------------|-------------------|-----------------|--------------|
| of consolidation): No     | ne                |                |               |             |                   |                 |              |

Newly added: - Excluded: -

- (2) Application of special accounting methods in the preparation of the quarterly consolidated financial statements: None
- (3) Changes in accounting policies and accounting-based estimates, and restatements
  - 1) Changes in accounting policies due to revisions in accounting standards, others: Yes
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting-based estimates: None
  - 4) Restatements: None
- (4) Number of outstanding shares (common stock)
  - 1) Number of shares outstanding at the end of the period (including treasury shares)

As of Dec. 31, 2021: 18,098,923 shares As of Mar. 31, 2021: 18,098,923 shares

2) Number of treasury shares at the end of the period

As of Dec. 31, 2021: 31,887 shares As of Mar. 31, 2021: 31,730 shares

3) Average number of shares outstanding during the period

of Consolidated Earnings Forecast and Other Forward-looking Statements."

Nine months ended Dec. 31, 2021: 18,067,119 shares Nine months ended Dec. 31, 2020: 18,067,480 shares

<sup>\*</sup> The quarterly financial report is not subject to quarterly review by certified public accountants or auditing firms.

<sup>\*</sup> Explanation of appropriate use of earnings forecasts, and other special items

Forecasts of future performance in these materials are based on assumptions judged to be valid and information currently available to the Company's management at the time the materials were prepared. As such, they do not constitute an assurance that the Company promises to achieve the future performance. Actual results may differ significantly from these forecasts for a number of reasons. For discussion of the assumptions and other factors considered by the Company in preparing the above projections, please refer to page 3 of the attachments "1. Qualitative Information on Quarterly Consolidated Financial Performance, (3) Explanation

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#### 1. Qualitative Information on Quarterly Consolidated Financial Performance

#### (1) Explanation of Results of Operations

During the first nine months of the fiscal year ending March 31, 2022 (from April 1 through December 31, 2021), global economic conditions still remained unpredictable under successive waves of COVID-19 infections. In fact, just while COVID-19 vaccination rollouts were progressing and economic activity was gradually being resumed, a new variant of COVID-19 emerged and spread across the globe. Moreover, there were also lingering elements of uncertainty in the world economy such as shortage of manufacturing parts that hampered production activities, increases in raw material prices and transportation costs, escalation of the U.S.-China trade friction, and emergence of geopolitical risks.

In the Group's business activities, while we were challenged by the continued instability in parts procurement due to delays in supply chain caused by the impact of the COVID-19 infections and fluctuations in demand, domestic capital investments were on a recovering trend. Furthermore, overseas demand for such investments have recovered in Asian markets including China, as well as in the U.S. and European markets.

As a result of the above, for the first nine months of the current fiscal year, the Group reported net sales of 17,923 million yen (up 19.5% year on year), operating profit of 1,554 million yen (up 82.7% year on year), ordinary profit of 1,700 million yen (up 88.1% year on year), and profit attributable to owners of parent of 1,260 million yen (up 40.0% year on year) on a consolidated basis. Due to the application of the Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan (ASBJ) Statement No. 29, March 31, 2020) and other standards, net sales decreased by 1,796 million yen, and operating profit, ordinary profit and profit before income taxes increased 49 million yen each.

We have at this moment maintained the full-year consolidated earnings forecast as well as the year-end dividend forecast for the current fiscal year, as the timings of sales recording of projects were concentrated in the fourth quarter.

Under these circumstances, results by business segment were as follows.

#### Winding System & Mechatronics Business

While there has been continued demand for automation for production machinery, recent years have seen production of high-quality devices such as high-efficiency motors also becoming one of its sought-after features. Moreover, demand for fully automated production lines that work without any human intervention has recently been growing due to the prolonged COVID-19 crisis.

Under such circumstances, in the mobility sector we have won a large order of production equipment for traction motors used in next-generation regular electric vehicles (EVs) that are to be launched. In the industrial equipment sector, there has been robust demand among others in industrial solenoids for electromagnetic valves, which are indispensable for automation of plants.

Key contributors to the segment sales were the information and telecommunications sector as well as the mobility sector, where sales remained strong for production machinery and related services for earphone speaker coils as well as those for in-vehicle coils and motors, respectively.

As a result of the above, the Winding System & Mechatronics Business segment, which accounts for 94% of the Group's total net sales, reported net sales of 16,839 million yen (up 25.7% year on year) and segment profit (operating profit) of 1,828 million yen (up 69.2% year on year) on a consolidated basis. Due to the application of the Accounting Standard for Revenue Recognition and other standards, net sales decreased by 1,796 million yen and operating profit increased by 49 million yen.

On a non-consolidated basis, the segment reported orders received of 14,786 million yen (up 18.5% year on year), net sales of 11,790 million yen (up 9.8% year on year), and the order backlog at the end of the third quarter of 19,595 million yen (up 64.1% year on year).

#### **Contactless IC Tag & Card Business**

During the first nine months of the current fiscal year, sales of contactless IC cards, which performed strongly in the previous fiscal year, came to a lull and thus declined, whereas the amount of orders received for FA tags increased with continued inquiries received from customers.

Consequently, net sales of the Contactless IC Tag & Card Business were 1,083 million yen (down 32.0% year on year) and segment profit (operating profit) was 329 million yen (down 18.6% year on year) on a consolidated basis. On a non-consolidated basis, orders received increased to 1,585 million yen (up 73.8% year on year), while net sales decreased to 1,083 million yen (down 32.0% year on year) and the order backlog at the end of the third quarter was 769 million yen (up 75.8% year on year).

#### (2) Explanation of Financial Position

#### 1) Assets

Current assets increased 5,606 million yen from the end of the previous fiscal year to 33,274 million yen. This was mainly attributable to increases of 2,031 million yen in cash and deposits and 6,426 million yen in work in process, which were partially offset by a decrease of 2,839 million yen in notes and accounts receivable-trade.

Non-current assets increased 531 million yen from the end of the previous fiscal year to 15,124 million yen. This was mainly attributable to an increase of 604 million yen in investment securities.

As a result, total assets increased 6,138 million yen from the end of the previous fiscal year to 48,399 million yen.

#### 2) Liabilities

Current liabilities increased 5,412 million yen from the end of the previous fiscal year to 14,937 million yen. This was mainly attributable to an increase of 5,215 million yen in advances received.

Non-current liabilities decreased 150 million yen from the end of the previous fiscal year to 858 million yen. This was mainly attributable to a decrease of 286 million yen in other, while there was an increase of 124 million yen in deferred tax liabilities.

As a result, total liabilities increased 5,261 million yen from the end of the previous fiscal year to 15,795 million yen.

#### 3) Net assets

Total net assets increased 877 million yen from the end of the previous fiscal year to 32,603 million yen.

The above-mentioned changes in notes and accounts receivable-trade, work in process, and advances received partially reflect the impact of the application of the Accounting Standard for Revenue Recognition and other standards.

In addition, the application of the above standard resulted in a decrease in the beginning balance of retained earnings by 604 million yen.

#### (3) Explanation of Consolidated Earnings Forecast and Other Forward-looking Statements

The earnings forecasts are based on information available at the time of the release of this report. Actual results may differ from these forecasts for a number of reasons. We have not revised the full-year forecast that was announced on May 14, 2021.

## 2. Quarterly Consolidated Financial Statements and Notes

## (1) Quarterly Consolidated Balance Sheet

| (-) &   |   | (Millions of yen)  |
|---|---|--|
|   | Prior fiscal year (As of Mar. 31, 2021) | Third quarter of current fiscal year (As of Dec. 31, 2021) |
| Assets  |   |  |
| Current assets                                    |   |  |
| Cash and deposits                                 | 11,898                                  | 13,930   |
| Notes and accounts receivable-trade               | 6,458                                   | 3,619  |
| Electronically recorded monetary claims-operating | 1,209                                   | 1,071  |
| Work in process                                   | 6,135                                   | 12,562   |
| Raw materials and supplies                        | 1,230                                   | 1,099  |
| Other   | 797                                     | 1,001  |
| Allowance for doubtful accounts                   | (63)                                    | (10)   |
| Total current assets                              | 27,667                                  | 33,274   |
| Non-current assets                                |   |  |
| Property, plant and equipment                     |   |  |
| Buildings and structures, net                     | 5,015                                   | 4,844  |
| Machinery, equipment and vehicles, net            | 888                                     | 934  |
| Land  | 2,812                                   | 2,812  |
| Other, net  | 808                                     | 627  |
| Total property, plant and equipment               | 9,524                                   | 9,218  |
| Intangible assets                                 |   |  |
| Other   | 167                                     | 139  |
| Total intangible assets                           | 167                                     | 139  |
| Investments and other assets                      |   |  |
| Investment securities                             | 3,263                                   | 3,867  |
| Retirement benefit asset                          | 359                                     | 379  |
| Deferred tax assets                               | 35                                      | 27   |
| Other   | 1,243                                   | 1,491  |
| Total investments and other assets                | 4,901                                   | 5,766  |
| Total non-current assets                          | 14,592                                  | 15,124   |
| Total assets                                      | 42,260                                  | 48,399   |

|   | Prior fiscal year<br>(As of Mar. 31, 2021) | (Millions of yen)  Third quarter of current fiscal year (As of Dec. 31, 2021) |
|---|--|---|
| Liabilities   |  |   |
| Current liabilities                                   |  |   |
| Notes and accounts payable-trade                      | 2,039                                      | 2,046   |
| Electronically recorded obligations-operating         | 2,693                                      | 2,970   |
| Income taxes payable                                  | 247  | 116   |
| Advances received                                     | 2,876                                      | 8,091   |
| Provision for bonuses                                 | 383  | 393   |
| Other   | 1,284                                      | 1,318   |
| Total current liabilities                             | 9,524                                      | 14,937  |
| Non-current liabilities                               |  |   |
| Deferred tax liabilities                              | 403  | 527   |
| Retirement benefit liability                          | -  | 12  |
| Other   | 605  | 318   |
| Total non-current liabilities                         | 1,008                                      | 858   |
| Total liabilities                                     | 10,533                                     | 15,795  |
| Net assets  |  |   |
| Shareholders' equity                                  |  |   |
| Share capital   | 6,884                                      | 6,884   |
| Capital surplus                                       | 2,535                                      | 2,535   |
| Retained earnings                                     | 19,892                                     | 20,006  |
| Treasury shares                                       | (27)                                       | (27)  |
| Total shareholders' equity                            | 29,286                                     | 29,399  |
| Accumulated other comprehensive income                |  |   |
| Valuation difference on available-for-sale securities | 1,167                                      | 1,601   |
| Foreign currency translation adjustment               | 661  | 1,058   |
| Remeasurements of defined benefit plans               | 372  | 313   |
| Total accumulated other comprehensive income          | 2,201                                      | 2,973   |
| Non-controlling interests                             | 238  | 230   |
| Total net assets                                      | 31,726                                     | 32,603  |
| Total liabilities and net assets                      | 42,260                                     | 48,399  |

## (2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statement of Income

(For the Nine-month Period)

|   |  | (Millions of yen               |
|---|--|--------------------------------|
|   | First nine months of                     | First nine months of           |
|   | prior fiscal year                        | current fiscal year            |
| Net sales   | (Apr. 1, 2020 – Dec. 31, 2020)<br>14,993 | (Apr. 1, 2021 – Dec. 31, 2021) |
| Cost of sales   | · · · · · · · · · · · · · · · · · · ·    |                                |
| Gross profit  | 11,250                                   | 13,070                         |
| •   | 3,742                                    | 4,852                          |
| Selling, general and administrative expenses            | 2,891                                    | 3,299                          |
| Operating profit  | 850                                      | 1,55                           |
| Non-operating income                                    |  |                                |
| Gain on sale of non-current assets                      | 7  | 49                             |
| Other   | 172                                      | 18                             |
| Total non-operating income                              | 179                                      | 23                             |
| Non-operating expenses                                  |  |                                |
| Foreign exchange losses                                 | 72                                       | 5                              |
| Other   | 53                                       | 3                              |
| Total non-operating expenses                            | 125                                      | 8                              |
| Ordinary profit   | 903                                      | 1,70                           |
| Extraordinary income                                    |  |                                |
| Subsidy income  | 327                                      |                                |
| Total extraordinary income                              | 327                                      |                                |
| Profit before income taxes                              | 1,231                                    | 1,70                           |
| Income taxes-current                                    | 210                                      | 27.                            |
| Income taxes-deferred                                   | 106                                      | 17                             |
| Total income taxes                                      | 316                                      | 45                             |
| Profit  | 914                                      | 1,24                           |
| Profit (loss) attributable to non-controlling interests | 14                                       | (11                            |
| Profit attributable to owners of parent                 | 899                                      | 1,26                           |

# **Quarterly Consolidated Statement of Comprehensive Income** (For the Nine-month Period)

|  |                                | (Millions of yen)              |
|--|--------------------------------|--------------------------------|
|  | First nine months of           | First nine months of           |
|  | prior fiscal year              | current fiscal year            |
|  | (Apr. 1, 2020 – Dec. 31, 2020) | (Apr. 1, 2021 – Dec. 31, 2021) |
| Profit   | 914                            | 1,248                          |
| Other comprehensive income                                     |                                |                                |
| Valuation difference on available-for-sale securities          | 579                            | 433                            |
| Foreign currency translation adjustment                        | 188                            | 401                            |
| Remeasurements of defined benefit plans, net of tax            | 3                              | (58)                           |
| Total other comprehensive income                               | 771                            | 775                            |
| Comprehensive income   | 1,685                          | 2,024                          |
| Comprehensive income attributable to                           |                                |                                |
| Comprehensive income attributable to owners of parent          | 1,665                          | 2,031                          |
| Comprehensive income attributable to non-controlling interests | 20                             | (7)                            |

#### (3) Notes to Quarterly Consolidated Financial Statements

#### **Going Concern Assumption**

Not applicable.

#### Significant Changes in Shareholders' Equity

First nine months of current fiscal year (Apr. 1, 2021 – Dec. 31, 2021) Not applicable.

#### **Changes in Accounting Policies**

First nine months of current fiscal year (Apr. 1, 2021 – Dec. 31, 2021)

Changes in Accounting Policies

NITTOKU has applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of the current fiscal year. Based on this standard, revenue expected to be received in exchange for the provision of goods and services is recognized when the control of the goods and services is transferred to customers. As a result, NITTOKU has decided to recognize revenue at the time of acceptance inspection, whereas previously, revenue was recognized based on the shipping date standard for product export transactions, in which the quality of the product was confirmed to meet the customer's requirements before delivery from the factory.

For the application of the Accounting Standard for Revenue Recognition and other standards, in accordance with the transitional treatment prescribed in the proviso to Paragraph 84 of this standard, the cumulative effect of the retrospective application of the new accounting standard, if it is applied prior to the first quarter, is added to or subtracted from retained earnings at the beginning of the first quarter. The new standard is then applied beginning with this amount of retained earnings.

As a result, net sales decreased by 1,796 million yen, cost of sales decreased by 1,789 million yen and selling, general and administrative expenses decreased by 56 million yen. Operating profit, ordinary profit and profit before income taxes increased by 49 million yen each in the first nine months of the current fiscal year. In addition, the new standard decreased retained earnings at the beginning of the current fiscal year by 604 million yen.

Furthermore, in accordance with the transitional treatment prescribed in Paragraph 28-15 of the Accounting Standard for Quarterly Financial Reporting (ASBJ Statement No. 12, March 31, 2020), NITTOKU has not presented information on revenue from contracts with customers broken down for the first nine months of the previous fiscal year.

NITTOKU has applied the Accounting Standard for Fair Value Measurement (ASBJ Statement No. 30, July 4, 2019) and other standards from the beginning of the first quarter of the current fiscal year, and has applied the new accounting policies set forth by the Accounting Standard for Fair Value Measurement, etc. prospectively in accordance with the transitional treatment prescribed in the proviso to Paragraph 19 of the Accounting Standard for Fair Value Measurement and Paragraph 44-2 of the Accounting Standard for Financial Instruments (ASBJ Statement No.10, July 4, 2019). There is no effect of this change on the quarterly consolidated financial statements.

#### **Segment and Other Information**

I. First nine months of prior fiscal year (Apr. 1, 2020 – Dec. 31, 2020)

1. Information related to net sales and profit or loss for each reportable segment (Millions of yen)

|                                   | Reportable segment                     |                                       |        |
|-----------------------------------|--|---------------------------------------|--------|
|                                   | Winding System & Mechatronics Business | Contactless IC Tag &<br>Card Business | Total  |
| Net sales                         |  |                                       |        |
| External sales                    | 13,398                                 | 1,594                                 | 14,993 |
| Inter-segment sales and transfers | -                                      | -                                     | -      |
| Total                             | 13,398                                 | 1,594                                 | 14,993 |
| Segment profit                    | 1,080                                  | 404                                   | 1,484  |

2. Reconciliation of amounts shown on the quarterly consolidated statement of income with total profit or loss for reportable segments (Millions of yen)

| Profit   | Amount |
|--|--------|
| Total for reportable segments                                      | 1,484  |
| Corporate expenses (Note)  | (634)  |
| Operating profit on the quarterly consolidated statement of income | 850    |

Note: Corporate expenses mainly include general and administrative expenses that cannot be attributed to any reportable segments.

#### II. First nine months of current fiscal year (Apr. 1, 2021 – Dec. 31, 2021)

1. Information related to net sales and profit or loss for each reportable segment (Millions of yen)

|                                   | Reportable segment                     |                                       |        |
|-----------------------------------|--|---------------------------------------|--------|
|                                   | Winding System & Mechatronics Business | Contactless IC Tag &<br>Card Business | Total  |
| Net sales                         |  |                                       |        |
| External sales                    | 16,839                                 | 1,083                                 | 17,923 |
| Inter-segment sales and transfers | -                                      | -                                     | -      |
| Total                             | 16,839                                 | 1,083                                 | 17,923 |
| Segment profit                    | 1,828                                  | 329                                   | 2,157  |

2. Reconciliation of amounts shown on the quarterly consolidated statement of income with total profit or loss for reportable segments

(Millions of ven)

| segments   | (Williams of yell) |
|--|--------------------|
| Profit   | Amount             |
| Total for reportable segments                                      | 2,157              |
| Corporate expenses (Note)  | (603)              |
| Operating profit on the quarterly consolidated statement of income | 1,554              |

Note: Corporate expenses mainly include general and administrative expenses that cannot be attributed to any reportable segments.

#### 3. Information related to revisions for reportable segments

As described in Changes in Accounting Policies, NITTOKU has applied the Accounting Standard for Revenue Recognition and other standards from the beginning of the first quarter of current fiscal year and changed the accounting method for revenue recognition. Accordingly, the method for calculating segment profit has been changed as well.

Compared with the previous method, net sales decreased 1,796 million yen and segment profit increased 49 million yen in the Winding System & Mechatronics Business in the first nine months of the current fiscal year.

This summary report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.