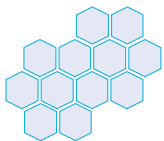




Results of Operations for the Fiscal Year Ended February 28, 2022

April 15, 2022

Jun Kawata, President

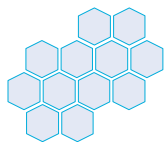


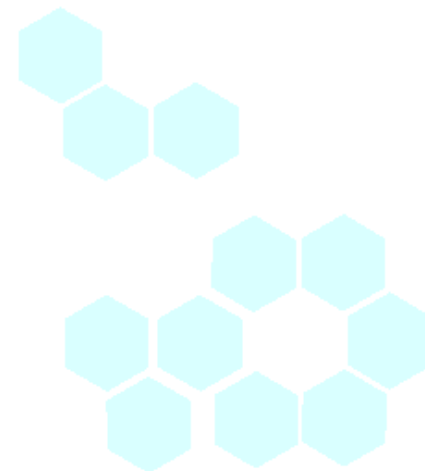
1.	FY2/22 Financial Summary	...	P.3
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2.	FY2/23 Outlook	...	P.22
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3.	Business Climate and Key Initiatives in FY2/23	...	P.27
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4.	Reference	...	P.39
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FY2/22 Financial Summary

FY2/22 Results of operations

Both consolidated **sales and operating profit were higher** and **achieved new record highs**.

Consolidated sales: 40,485 million yen (+12.4% YoY)

Consolidated operating profit: 2,332 million yen (+35.9% YoY)

- Sales in the food packaging and containers category were strong. There was steady demand for prepared food items and products used for preparing meals at home. Sales of some packaging and containers used for food products sold at department stores also showed signs of recovery.
- Strong sales of IT and industrial materials because of higher 5G sector sales, more electrical equipment in cars, such as for self-driving vehicles, and other reasons. There was an increase in various development projects utilizing printing technologies as well as an increase in prototypes.
- Consumer product packaging and materials sales were also higher due to a new customer for vacuum storage bags and a big increase in sales involving kitchen products.
- Profitability improved as higher production efficiency held down the increase in the cost of sales.

Completion of the relocation of equipment from the Langfang Plant to the Cangzhou Plant



Jan. 2019: Completion of plant construction
Sep. 2019: Started mass production
Dec. 2020: Achieved single-year profitability



Oct. 2021: The decision was made to shut down and dissolve Langfang Zhongben Package Co., Ltd.
Completed relocation of production equipment.

*In conjunction with the relocation of equipment, there was an extraordinary loss for the payment of legally mandated economic compensation (special retirement payment) of approximately 134 million yen to employees who were relocated.

Highlights of FY2/22

New Vietnam subsidiary established for more growth outside Japan
Started making samples



Construction completed
in March 2021

Products

IT and Industrial Materials

Consumer Product Packaging
and Materials

Production has started, primarily
automobile interior materials
and vacuum storage bags

Status as of April 2022

May 2020: Established the Vietnam
subsidiary

Mar. 2021: Completion of construction

Aug. 2021: Installation of machinery
successively

Dec. 2021: Started making samples



The new plant will supply products for growing markets in SE Asia and improve Nakamoto Packs' risk diversification. Production of automobile interior materials is to start soon.

Highlights of FY2/22

1H

Mikunishiko
contributed to earnings



- Mikunishiko, included in the consolidation from the 3rd quarter of FY2/21, contributed to higher earnings in 1H.
- Established a system to meet higher demand for paper products.

March 2021

Construction of a
production line for N
Brand products



- The new factory has extrusion equipment for the production of NAK-A-PET and NC-PET sheets.
- Increasing production capacity while training engineers.

August 2021

Opened a customer
service (CS) center



- The center uses analytical technologies to upgrade the performance and quality of products.
“Aims to eliminate complaints and other problems at customers”
“Uses analytical technologies to develop innovative products”

Financial Highlights of FY2/22

(Consolidated)

(Millions of yen; (% to sales))

	FY2/21 Results	FY2/22					
		Results	YoY change		Plan	Vs. plan	
			Amount	%		Amount	%
Net sales	36,033	40,485	+4,451	+12.4%	39,500	+985	+2.5%
Gross profit	5,695 (15.8%)	6,889 (17.0%)	+1,193	+21.0%	6,679 (16.9%)	+210	+3.2%
Selling, general and administrative expenses	3,980 (11.0%)	4,557 (11.3%)	+577	+14.5%	4,349 (11.0%)	+208	+4.8%
Operating profit	1,715 (4.8%)	2,332 (5.8%)	+616	+35.9%	2,330 (5.9%)	+2	+0.1%
Ordinary profit	1,750 (4.9%)	2,585 (6.4%)	+835	+47.7%	2,500 (6.3%)	+85	+3.4%
Profit attributable to owners of parent	1,315 (3.7%)	1,470 (3.6%)	+154	+11.8%	1,470 (3.7%)	+0	+0.0%
R&D expenses	87	53	(33)	(38.6)%	78	(24)	(31.0)%
Capital expenditures*	2,070	1,336	(734)	(35.5)%	1,582	(245)	(15.5)%
Depreciation	1,053 (2.9%)	1,312 (3.2%)	+259	+24.6%	1,452 (3.7%)	(139)	(9.6)%

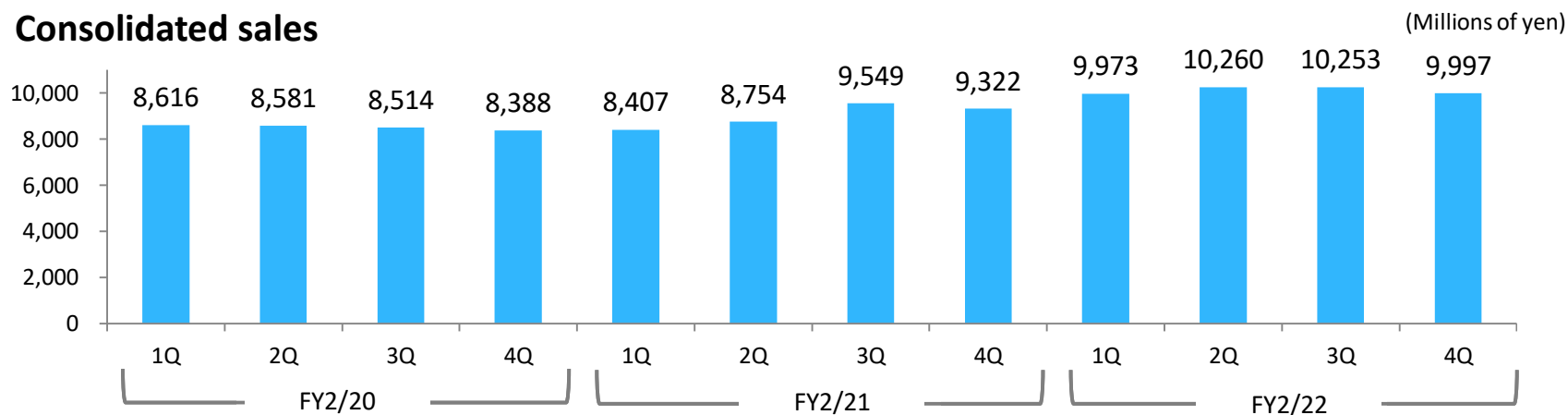
* Construction in progress is not included in capital expenditures. Note: Exchange rate for FY2/22: 18.0 yen/yuan

Financial Highlights of FY2/22

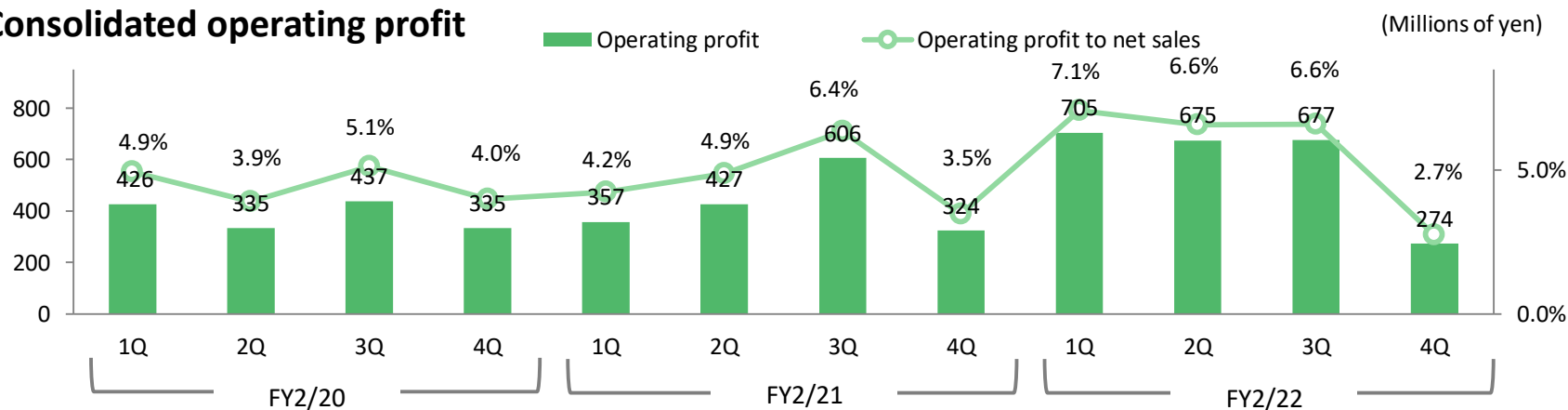
Quarterly sales and operating profit

- Results exceeded the same period of the previous fiscal year as production efficiency improved, sales activities were successful, and performance of domestic and overseas subsidiaries was strong,
- Sales and operating profit from the first through the third quarters were at record highs.

Consolidated sales

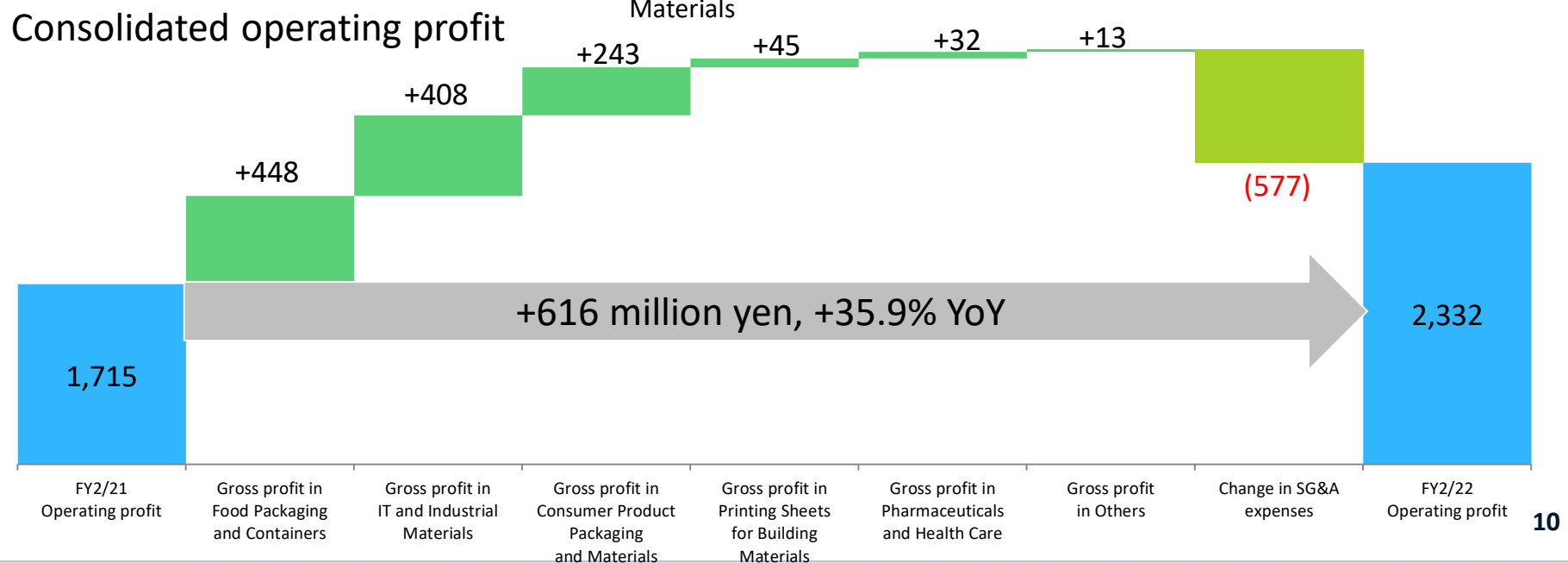
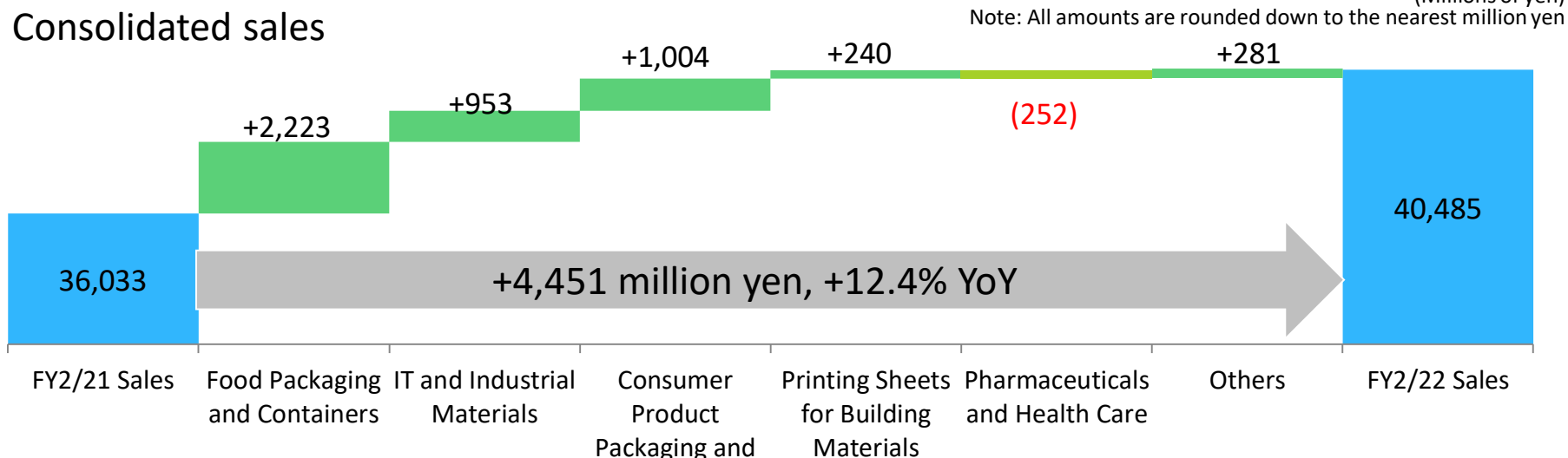


Consolidated operating profit



Change in Net Sales and Operating Profit (YoY) NAKAMOTO PACKS CO.,LTD.

(Millions of yen)

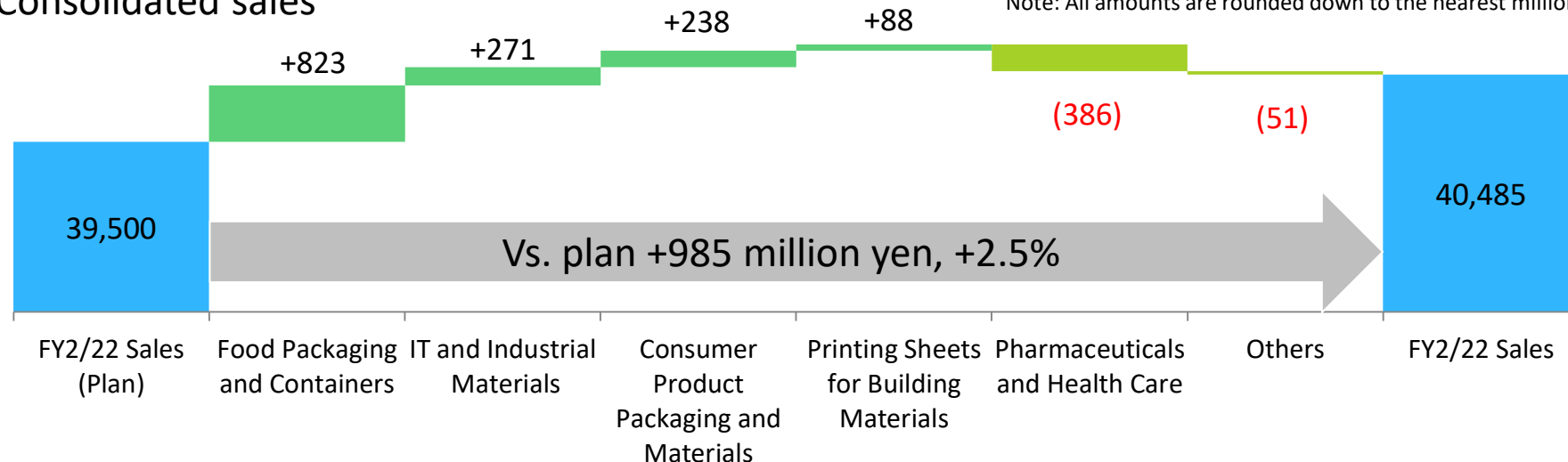


Change in Net Sales and Operating Profit (Vs. Plan) NAKAMOTO PACKS CO.,LTD.

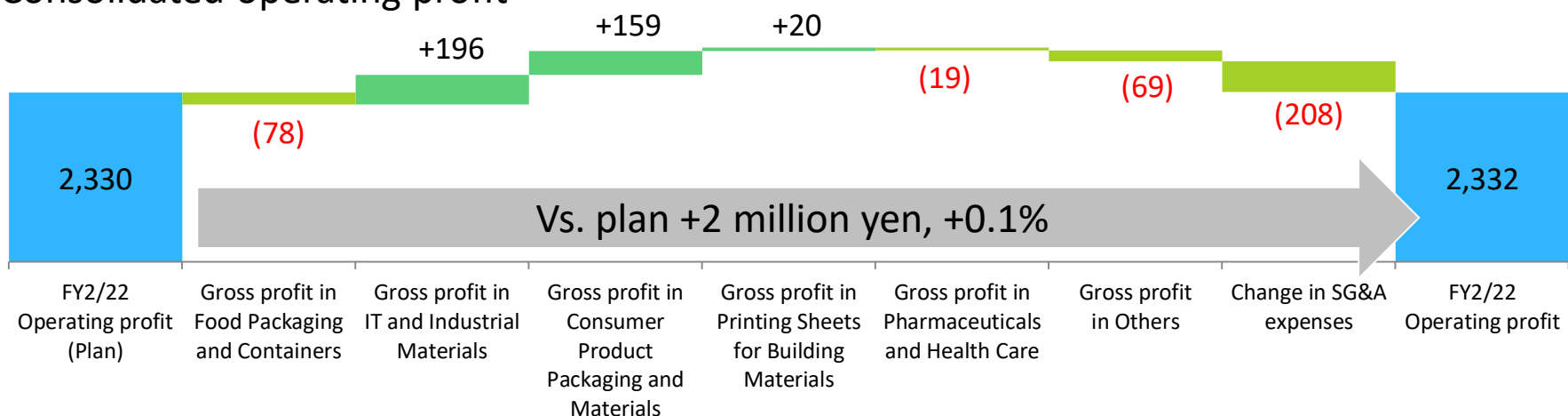
(Millions of yen)

Consolidated sales

Note: All amounts are rounded down to the nearest million yen



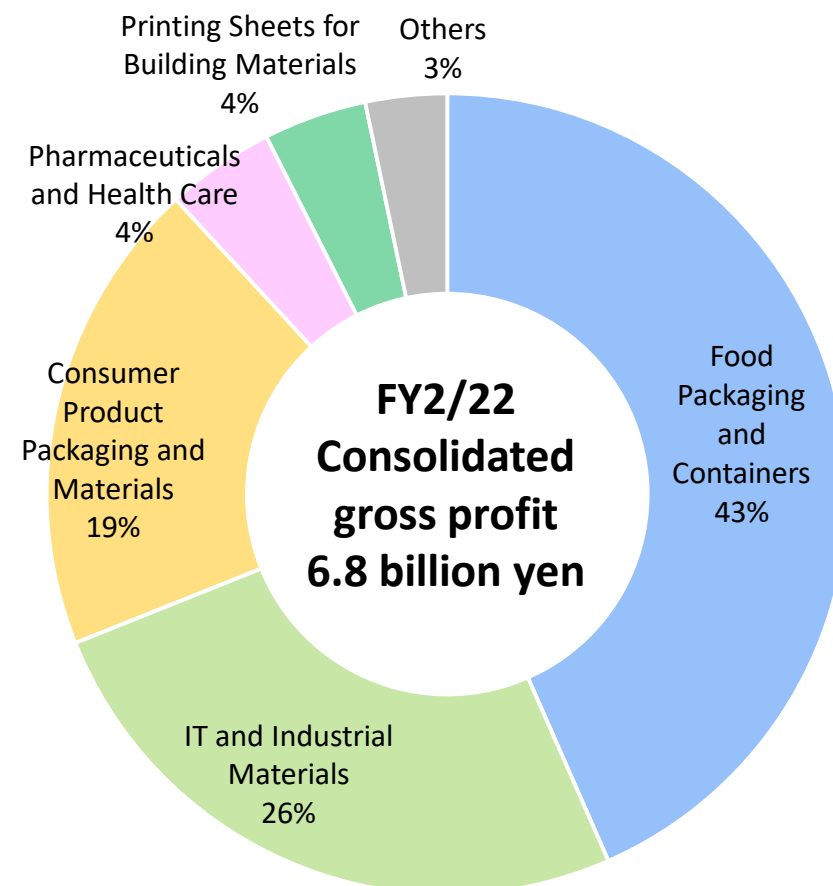
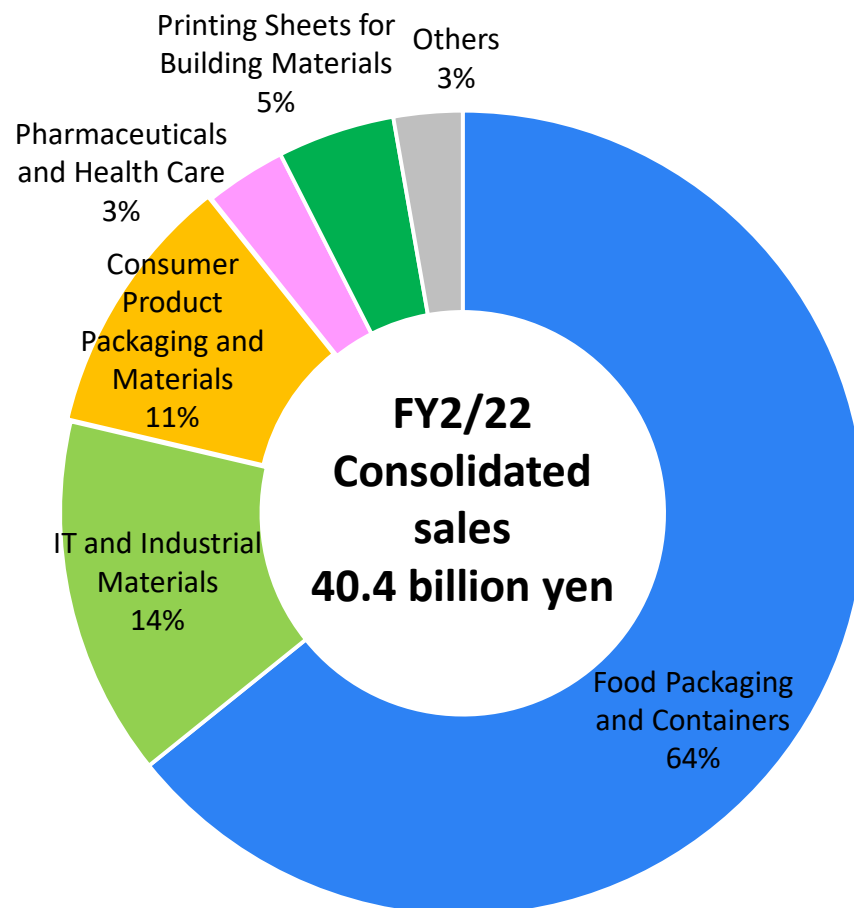
Consolidated operating profit



Sales and Gross Profit Composition for Product Applications

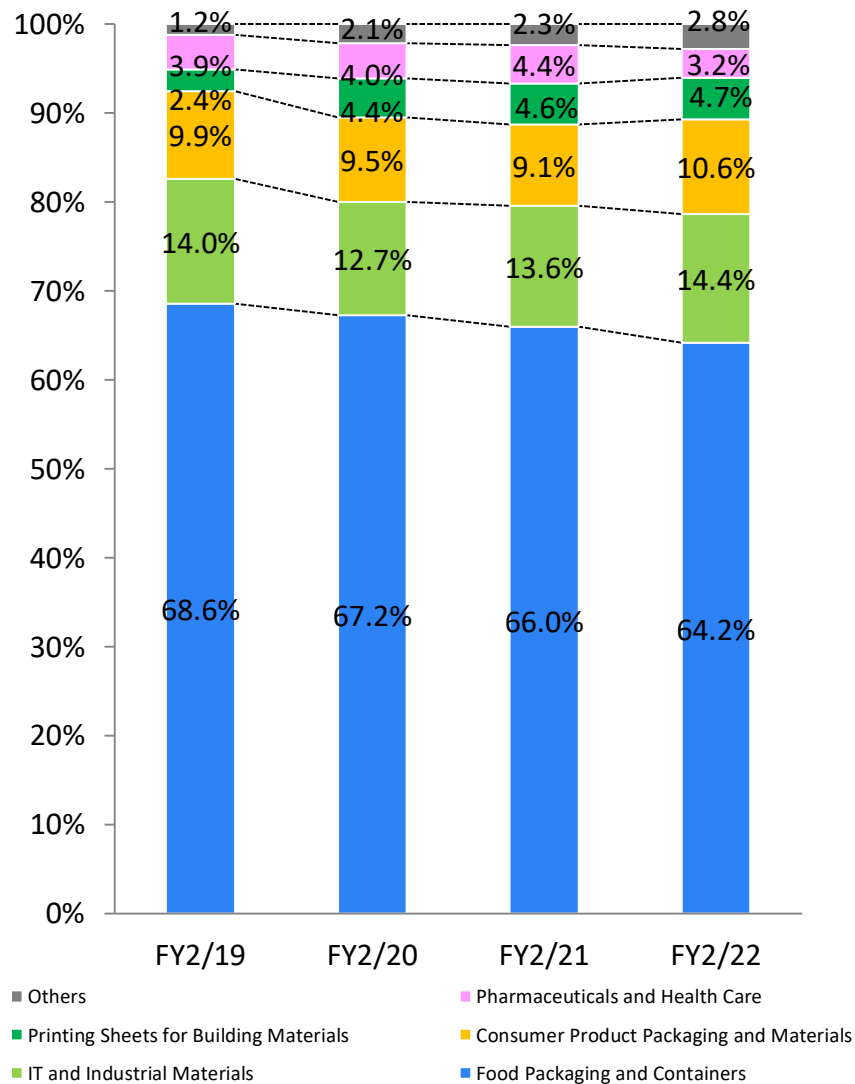


NAKAMOTO PACKS CO.,LTD.

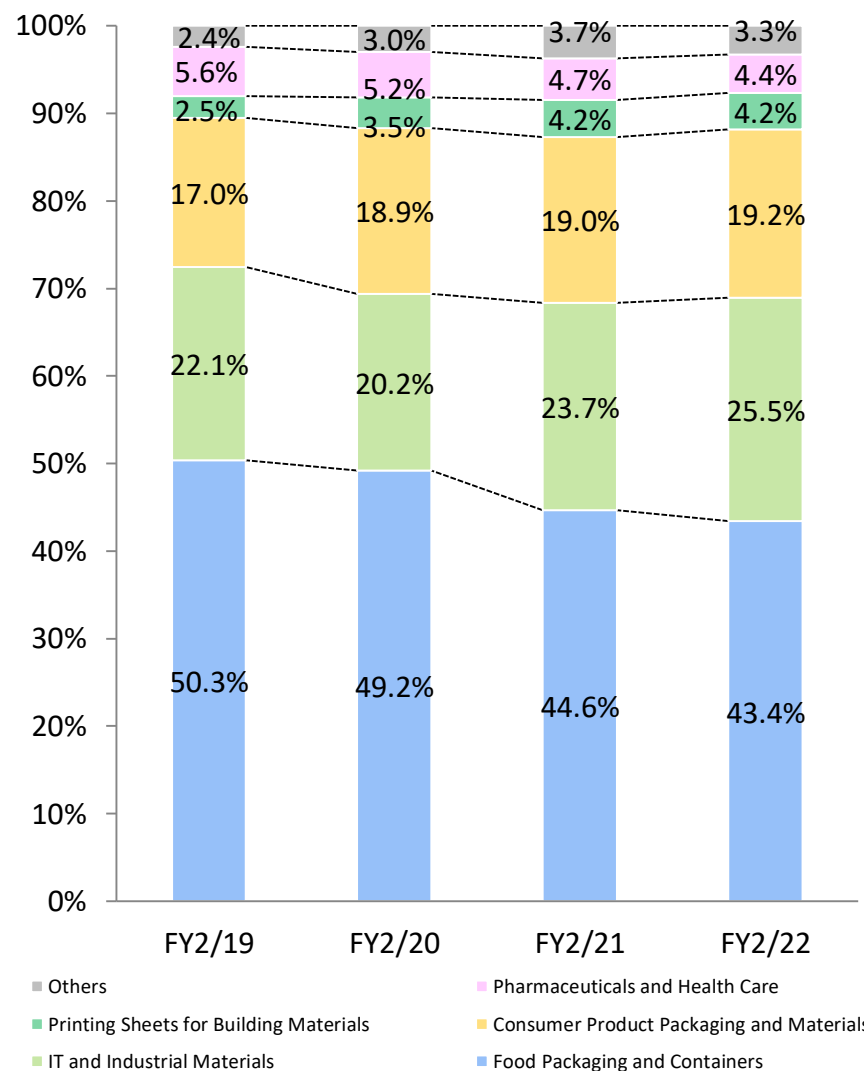


Trends in Sales and Gross Profit Composition for Product Applications

Consolidated sales



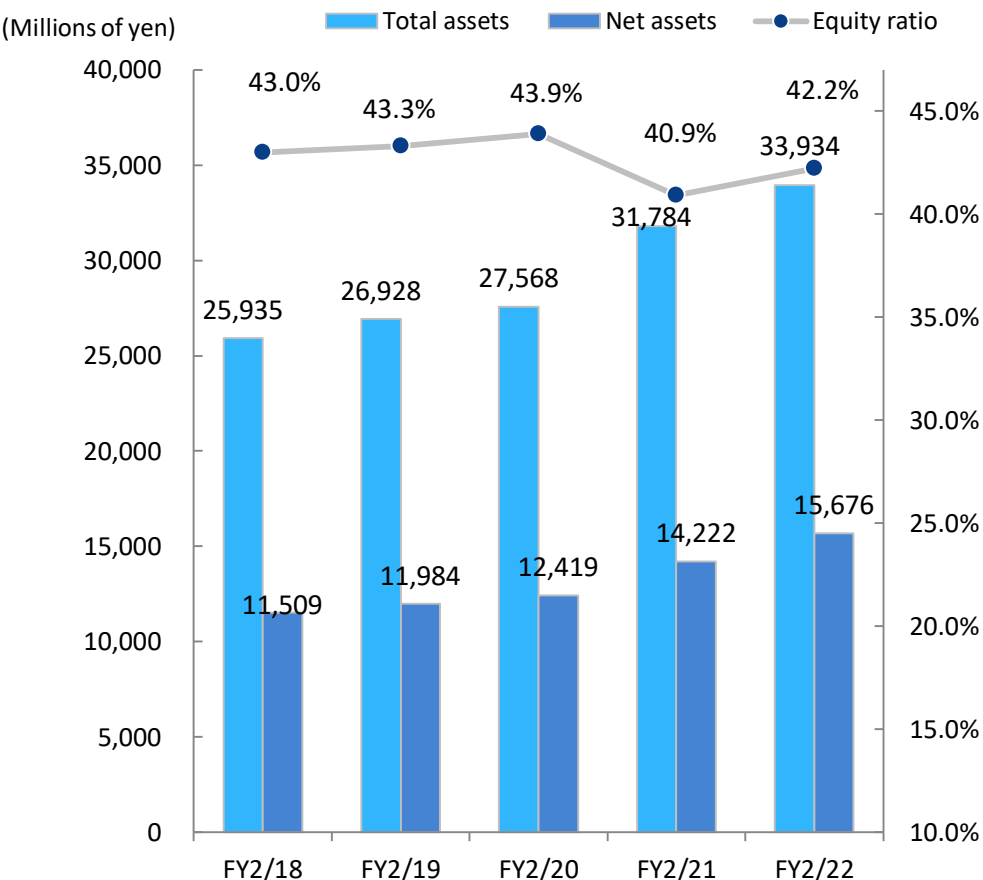
Consolidated gross profit



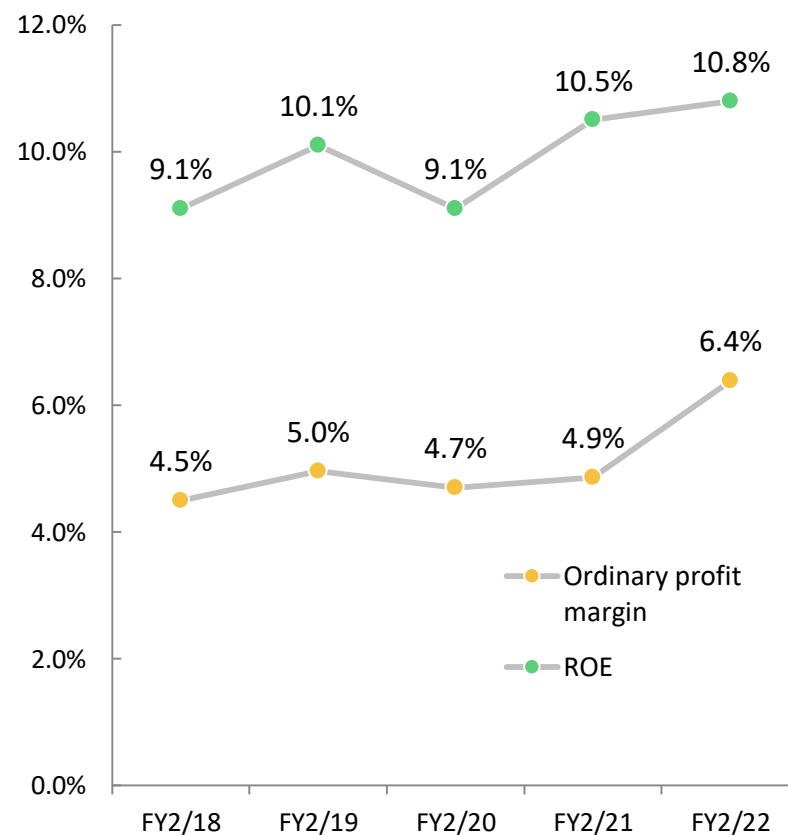
Financial Highlights

Financial soundness continues to improve, backed by strong sales and earnings

Total assets, net assets and equity ratio



Ordinary profit margin and ROE

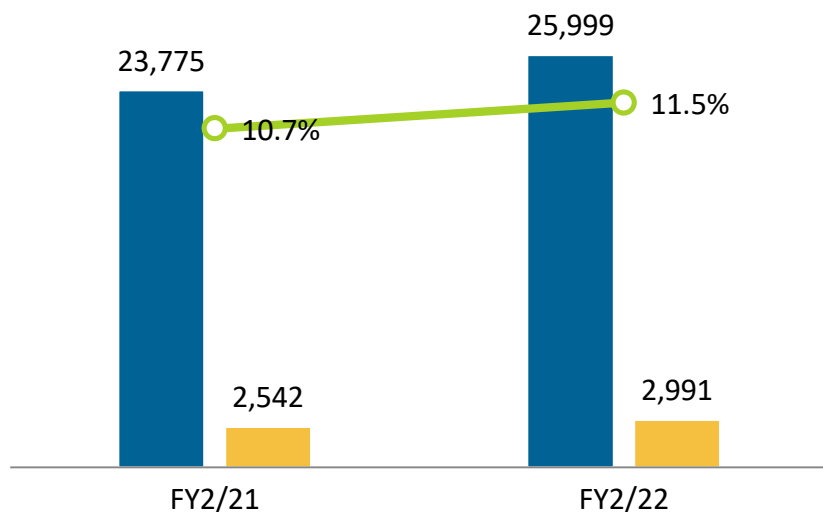


Applications – Food Packaging and Containers NAKAMOTO PACKS CO.,LTD.

Food Packaging and Containers

(Millions of yen)

■ Sales ■ Gross profit ○ Gross profit margin



Examples of final products



Pasta container



Prepared food container (bento)



Beverage container lid

■ Sales in major product categories

Processed food

- Strong sales of packaging for frozen food sold at supermarkets
- Strong sales of products used for takeout and delivery containers and trays
- Sales still less than before the pandemic despite recoveries in department store food product, commercial-use and other market sectors

Dairy products

- Strong sales of packaging for consumer yogurt and cheese products

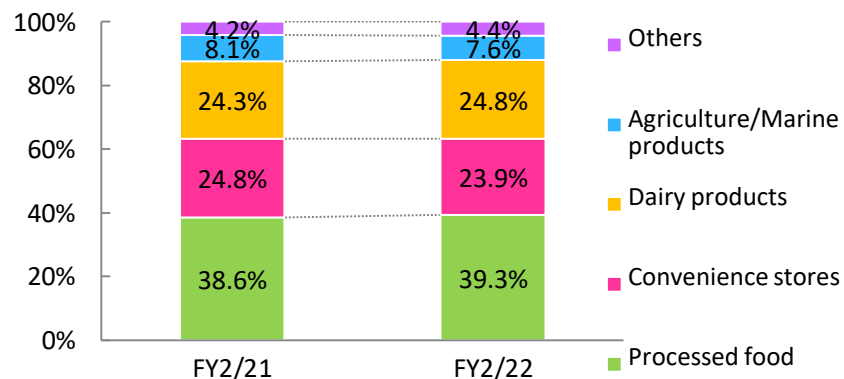
Convenience stores

- Higher sales of containers and packaging

Agriculture/ Marine products

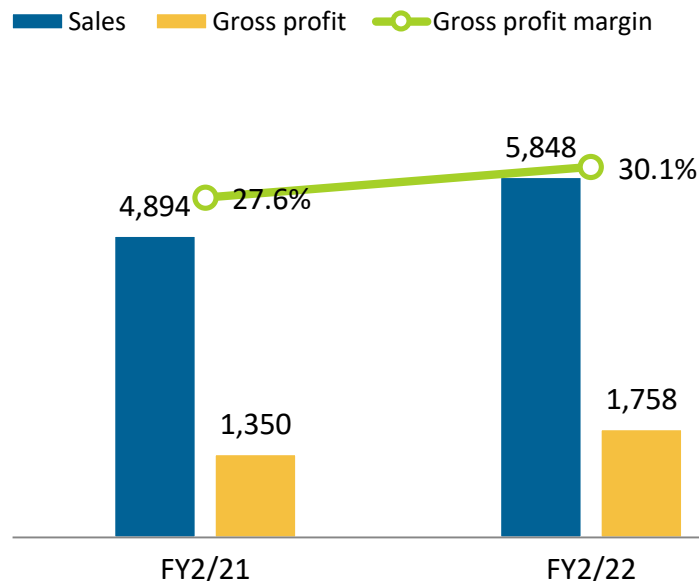
- Strong sales of packaging for agricultural products

■ Sales composition for major categories (consolidated)



IT and Industrial Materials

(Millions of yen)



Sales in major product categories

Mobile communications	<ul style="list-style-type: none"> Decline in sales of materials for low-end smartphones due to the semiconductor shortage
Semiconductors	<ul style="list-style-type: none"> Sales were strong due to strength in the 5G sector and increasing use of electrical components in cars for self-driving
Automobiles	<ul style="list-style-type: none"> Sales were higher following the worldwide decline in automobile sales in the previous fiscal year
Rechargeable batteries	<ul style="list-style-type: none"> Currently one-time orders only
Others	<ul style="list-style-type: none"> Higher sales of petrochemical industry heavy duty bags and other products Increase in various development projects

Examples of final products

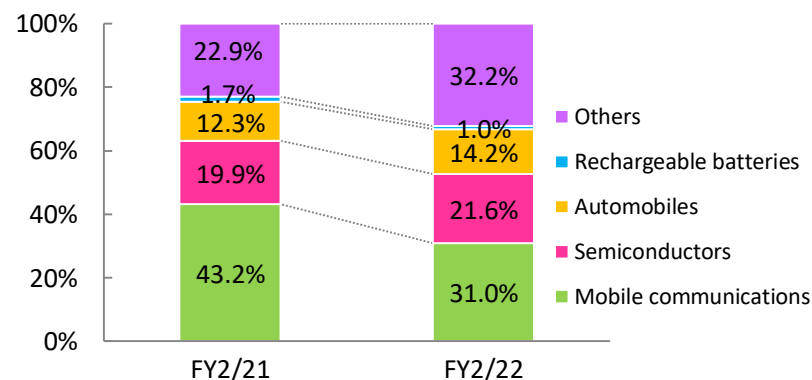


Films for production processes



NS Separator

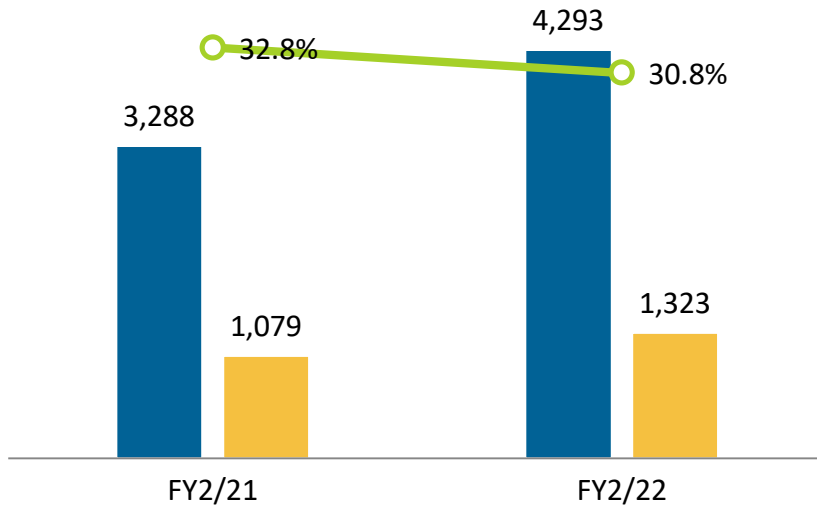
Sales composition for major categories (consolidated)



Consumer Product Packaging and Materials

(Millions of yen)

■ Sales ■ Gross profit ○ Gross profit margin



Examples of final products



AC outdoor unit thermal insulation sealing

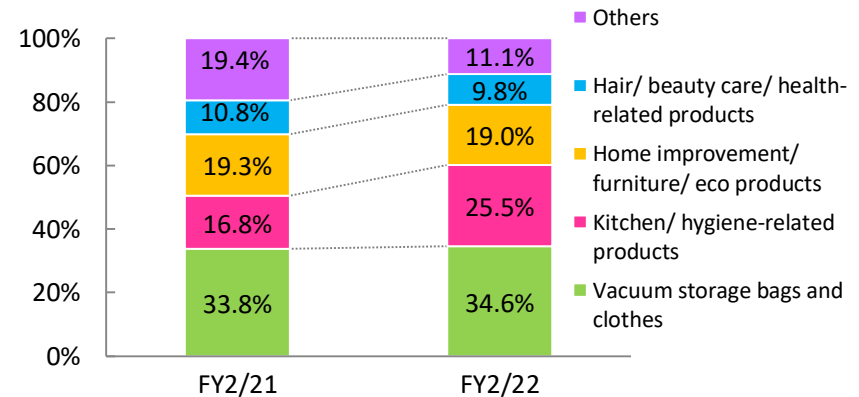


Kitchen cutting board sheet

■ Sales in major product categories

Vacuum storage bags and clothes	<ul style="list-style-type: none"> Higher sales of products sold on TV shopping channels No.1 market share in Japan due to addition of a new customer
Kitchen/hygiene-related products	<ul style="list-style-type: none"> Brisk sales of cutting board sheets, kitchen mats, kitchen racks and other new products
Home improvement/furniture/eco products	<ul style="list-style-type: none"> Strong sales of new eco-products, such as condensation prevention products, that conserve energy
Hair/beauty care/health-related products	<ul style="list-style-type: none"> Higher sales of packaging for healthcare products

■ Sales composition for major categories (consolidated)



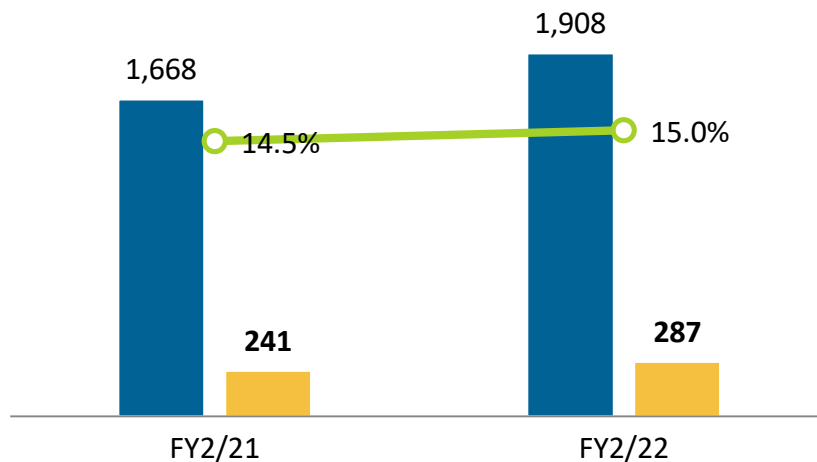
Applications

– Printing Sheets for Building Materials

Printing Sheets for Building Materials

(Millions of yen)

■ Sales ■ Gross profit ○ Gross profit margin



Examples of final products



Kitchen



Closet

■ Sales in major product categories

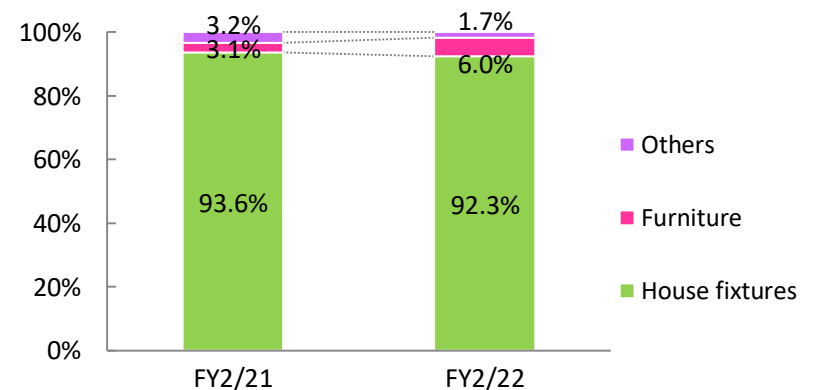
House fixtures	<ul style="list-style-type: none"> • Strong sales of functional building materials for houses and apartment buildings
Furniture	<ul style="list-style-type: none"> • Sales increased due to the large volume of orders involving exported furniture

■ N coat

N coat is a polypropylene-based synthetic paper. Due to its excellent resistance to water, N coat is used primarily for vending machine labels and floor materials.



■ Sales composition for major categories (consolidated)

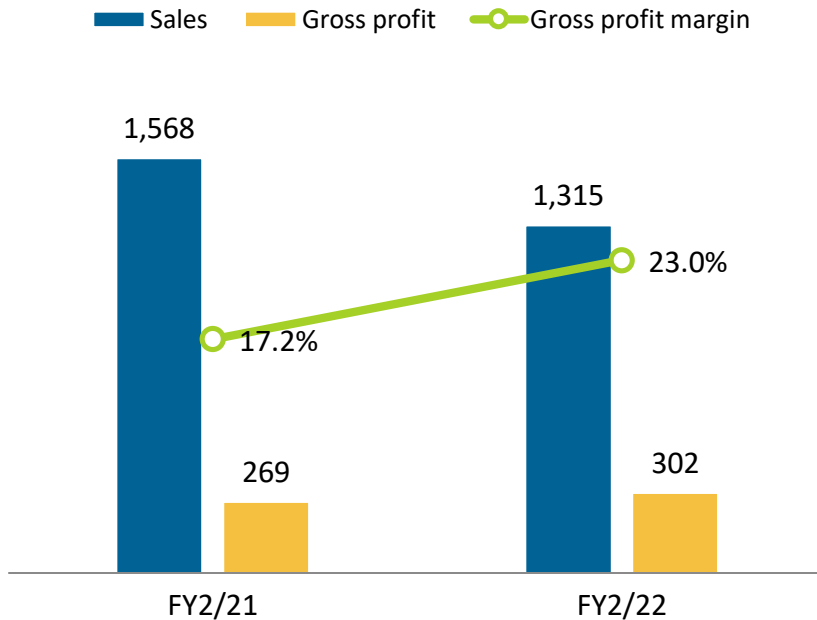


Applications

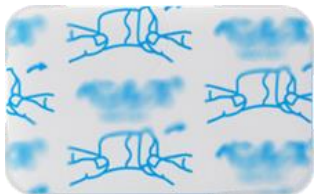
– Pharmaceuticals and Health Care

Pharmaceuticals and Health Care

(Millions of yen)



Examples of final products



Anesthesia tape



Face shield

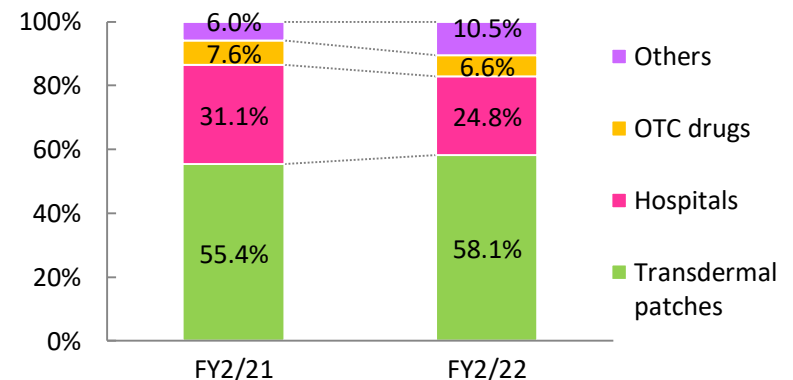


Shading cover for transfusion bags

Sales in major product categories

Transdermal patches	<ul style="list-style-type: none"> Strong sales of materials used for relatively high-priced patches Temporary decline in sales of major separation film products caused by a reexamination of the lineup of these products
Hospitals	<ul style="list-style-type: none"> Strong sales of materials involving transfusions There were no bids for medical protective apparel in FY2/22. Expect resumption of bids in FY2/23.
OTC drugs	<ul style="list-style-type: none"> Sales of packaging for OTC drugs decreased

Sales composition for major categories (consolidated)



Assets and Liabilities



NAKAMOTO PACKS CO.,LTD.

(Consolidated)

(Millions of yen; (% to total assets/total liabilities and net assets))

		As of Feb. 28, 2021		As of Feb. 28, 2022	
				YoY change	Major factors
	Current assets	16,823 (52.9%)	18,801 (55.4%)	+1,977	Cash and deposits +1,158 Electronically recorded monetary claims-operating +245, Inventories +1,087 Notes and accounts receivable-trade (518)
	Non-current assets	14,961 (47.1%)	15,132 (44.6%)	+171	Property, plant and equipment +168
Total assets		31,784 (100.0%)	33,934 (100.0%)	+2,149	
	Current liabilities	14,975 (47.1%)	15,674 (46.2%)	+698	Notes and accounts payable-trade +579 Electronically recorded obligations-operating +120, Short-term borrowings +179 Income taxes payable +337 Current portion of long-term borrowings (361)
	Non-current liabilities	2,586 (8.1%)	2,582 (7.6%)	(4)	Long-term borrowings +26, Lease obligations +32 Retirement benefit liability (59)
Total liabilities		17,562 (55.3%)	18,257 (53.8%)	+694	
Total net assets		14,222 (44.7%)	15,676 (46.2%)	+1,454	Retained earnings +996 Foreign currency translation adjustment +331 Non-controlling interests +115
Total liabilities and net assets		31,784 (100.0%)	33,934 (100.0%)	+2,149	
Net interest-bearing debt		4,366 (13.7%)	3,107 (9.2%)	(1,259)	Cash and deposits +1,158, Short-term borrowings +179, Current portion of long-term borrowings (361)

Net interest-bearing debt = Interest-bearing debt – Cash and deposits

Cash Flows

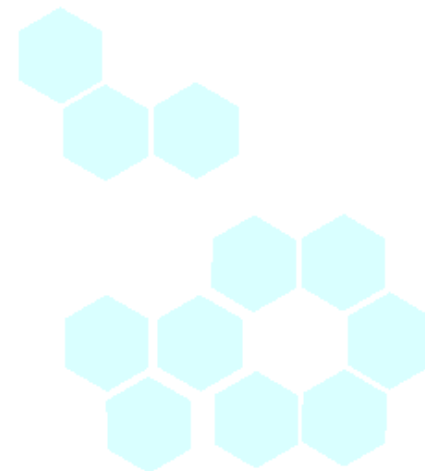


NAKAMOTO PACKS CO.,LTD.

(Consolidated)

(Millions of yen)

		FY2/21 Results	Results	FY2/22 Components
	Cash flows from operating activities	2,436	3,340	Profit before income taxes +2,388, Depreciation +1,312, Decrease in trade receivables +352, Increase in trade payables +590 Increase in accrued consumption taxes +153, Foreign exchange gains (138), Increase in inventories (997), Income taxes paid (480)
	Cash flows from investing activities	(1,728)	(1,628)	Proceeds from sales of property, plant and equipment +13, Purchase of property, plant and equipment (1,522)
Free cash flows		707	1,711	
Cash flows from financing activities		477	(782)	Net increase in short-term borrowings +99 Proceeds from long-term borrowings +729 Repayments of long-term borrowings (1,063) Cash dividends paid (472)
Effect of exchange rate change on cash and cash equivalents		(20)	156	
Net increase (decrease) in cash and cash equivalents		1,164	1,084	
Cash and cash equivalents at beginning of period		2,542	3,707	
Cash and cash equivalents at end of period		3,707	4,792	



FY2/23 Outlook

FY2/23 Outlook (Overview)



NAKAMOTO PACKS CO.,LTD.

Food Packaging and Containers

FY2/22

- Strong sales of packaging for frozen food and dairy products
- Strong sales of products used for takeout and delivery containers and trays
- Sales of some food packaging materials for dept. stores recovered
- Improved production efficiency and higher profit margins at subsidiaries and affiliates

IT and Industrial Materials

- Strong sales of electronic component production film
- Decline in sales of materials for low-end smartphones due to the semiconductor shortage in the mobile communications category
- YoY recovery in sales of materials for automotive applications
- Increase in prototypes in growth sectors

Consumer Product Packaging and Materials

- Strong sales at EC websites and TV shopping channels
- New packaging materials for seasonal products performed well

Printing Sheets for Building Materials

- Strong overseas orders for functional building materials and printed sheets for furniture

Pharmaceuticals and Health Care

- Delays in submitting medical protective apparel contracts for bids
- Strong sales of materials involving transfusions

FY2/23 and afterward

- Continue measures involving prepared/take-home food demand
- Expect full-scale recovery in events and holiday travel
- Higher prices of inks, solvents and adhesives partially offset by improved production efficiency.
Increased prices to compensate for the rest of the price increases

- Increase in demand for electronic components for the 5G sector and increasing electrification of cars
- Expect global semiconductor shortages to continue
- Start mass production of prototypes developed in growth sectors

- Plan to start selling many new products
- Continue to strengthen sales activities mainly using EC websites

- Increase sales to customers outside Japan of functional building materials and printed sheets for furniture

- Orders for medical protective apparel contracts
- Strong sales of materials involving transfusions

FY2/23 Outlook

(Consolidated)

(Millions of yen; (% to sales))

	FY2/22 Results	Plan	FY2/23	
			YoY change	
			Amount	%
Net sales	40,485 (100.0%)	42,500 (100.0%)	+2,014	+5.0%
Gross profit	6,889 (17.0%)	7,346 (17.3%)	+456	+6.6%
Selling, general and administrative expenses	4,557 (11.3%)	4,800 (11.3%)	+242	+5.3%
Operating profit	2,332 (5.8%)	2,546 (6.0%)	+213	+9.2%
Ordinary profit	2,585 (6.4%)	2,600 (6.1%)	+14	+0.6%
Profit attributable to owners of parent	1,470 (3.6%)	1,529 (3.6%)	+59	+4.0%

*All sales and earnings targets for FY2/23 and afterward incorporate the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29).

Projected exchange rate: 17.2 yen/yuan

Plan for Capital Expenditures and Depreciation Expenses

(Consolidated)

(Millions of yen; (% to sales))

	FY2/22 Results	Plan	FY2/23	
			YoY change	
			Amount	%
Capital expenditures	1,336 (3.3%)	1,806 (4.3%)	+470	+35.2%
Depreciation	1,312 (3.2%)	1,422 (3.4%)	+109	+8.4%
R&D expenses	53 (0.1%)	73 (0.2%)	+20	+37.4%

Major capital expenditures in FY2/23

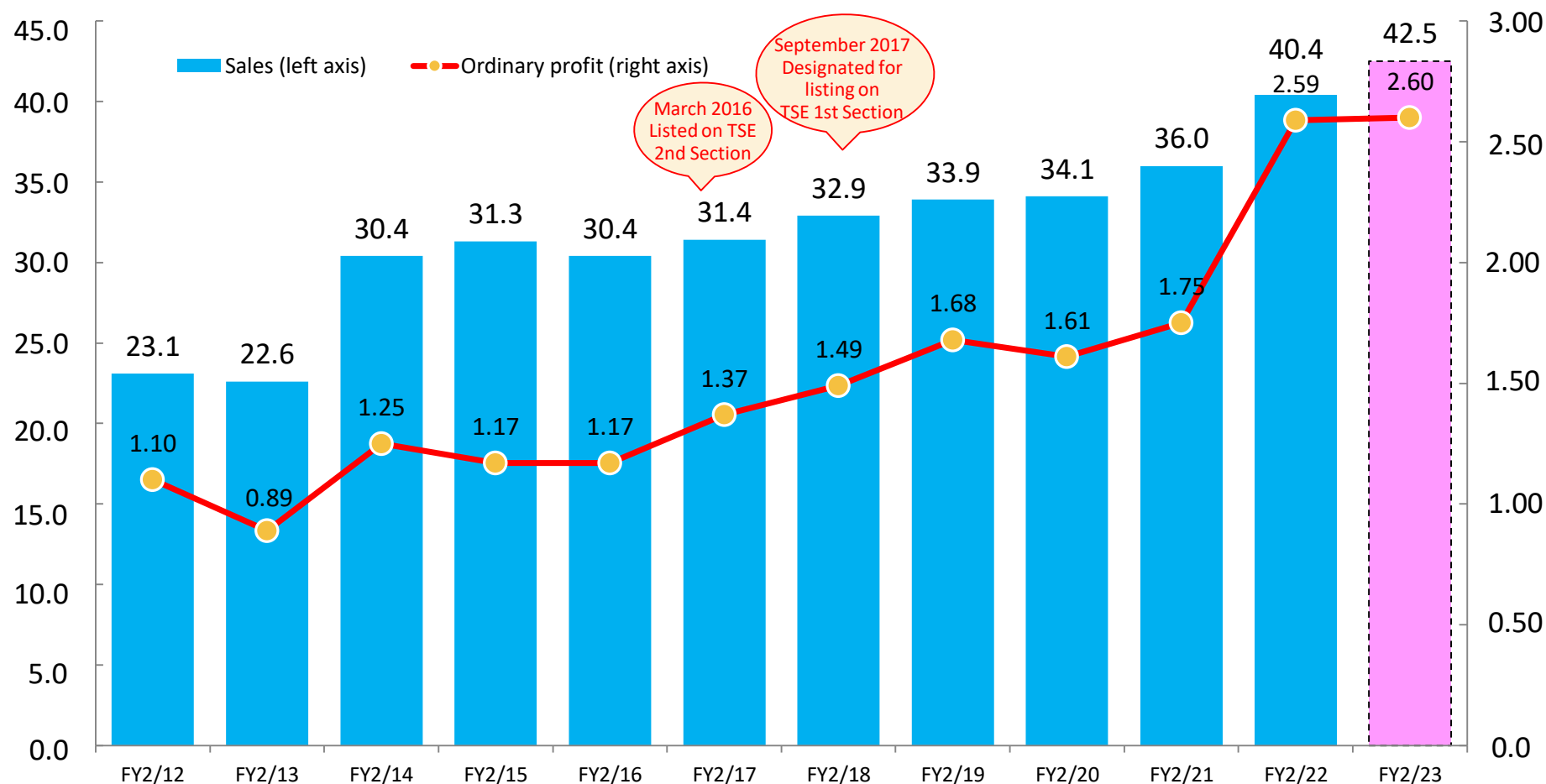
Project	Description	Investment (Millions of yen)
Factory equipment update/replacement	Expansion of factory warehouse (Extrusion molding), molding machine (NI Packs Co., Ltd.), others	About 1,010
IT/System service equipment	New primary IT system and others	About 220
Air conditioning equipment	Air conditioning equipment (Saitama, Ryugasaki, Nakamoto Inshokan Co., Ltd. and others)	About 100
Inspection/measurement/analysis equipment	Inspection, measurement and analysis equipment (Nabari, printing plate factory, Saitama) and others	About 230
Others	Hand crane, label printer and others	About 230

A Business Model Capable of Steady Growth in All Market Conditions

Growth of sales and earnings at the Nakamoto Packs Group

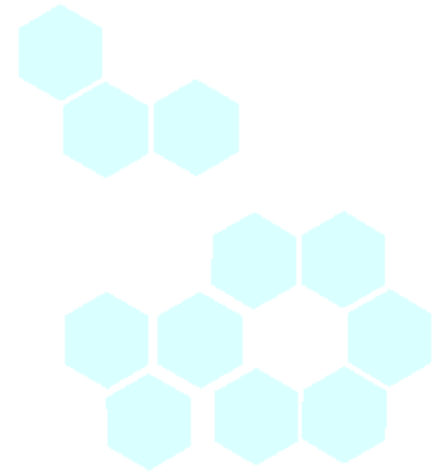
(Billions of yen)

(Billions of yen)

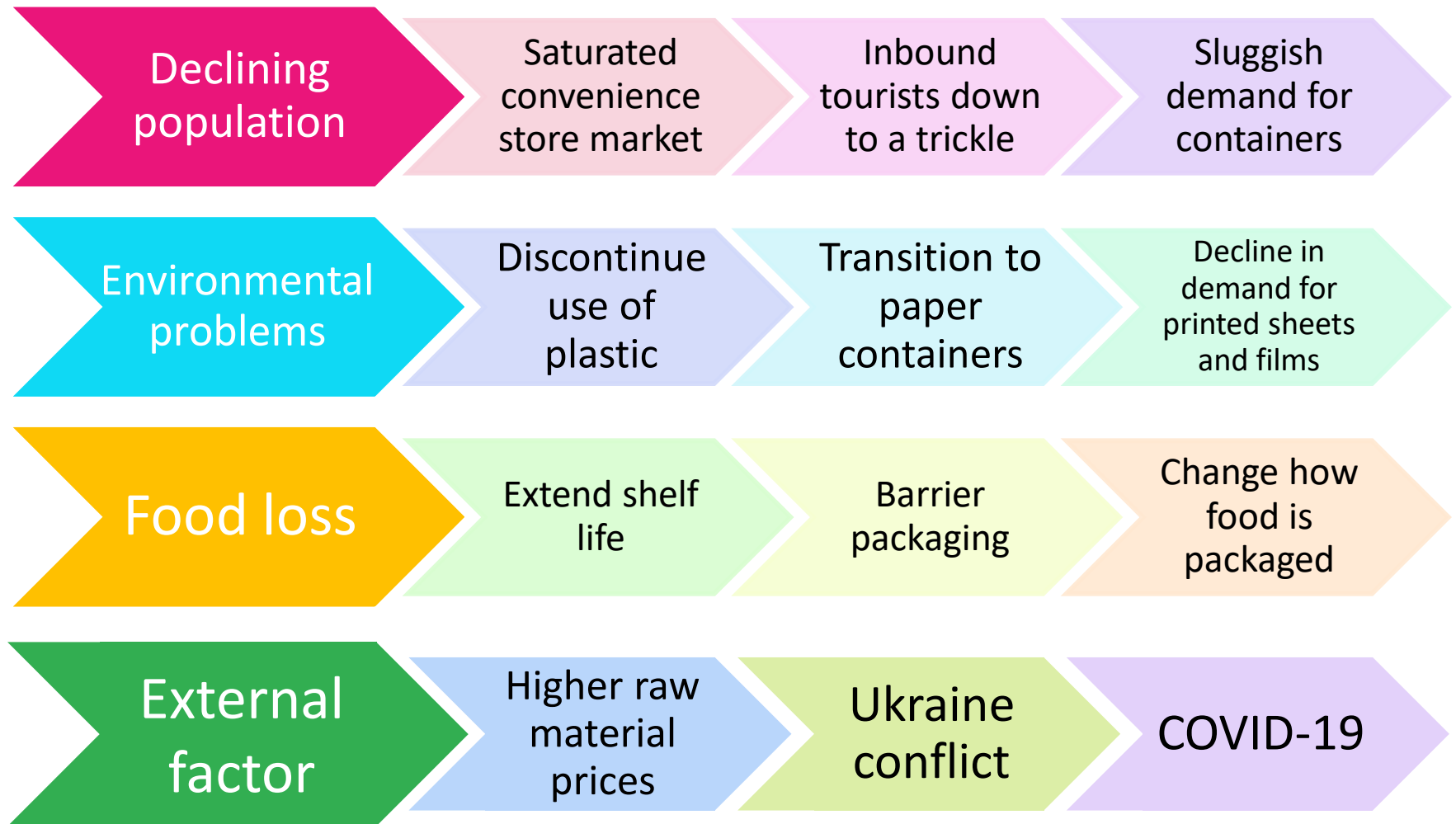


*All sales and earnings targets for FY2/23 and afterward incorporate the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29).

Note: Non-consolidated sales and earnings for FY2/12-FY2/13 and consolidated in the following years.



Business Climate and Key Initiatives in FY2/23



1. Environmental Responsibility
2. Development and Higher Sales of N Brand Products
3. More Growth of Overseas Operations
4. Strengthen Sales Capabilities
5. Strengthen Technological Prowess to Improve Productivity and Product Quality
6. Improve Efficiency by Updating the Primary IT System



Environmental Responsibility

Cut CO2 emissions, lower the use of solvents,
cut VOC emissions, reduce the use of fossil fuels

Environmental Responsibility (Higher Sales of N Brand Products)

100% PET (monomaterial), thin and rigid to conserve resources, easy to recycle

Reduces CO2 emissions up to 30% and fossil fuel ingredients 30%

NAK-A-PET

Food Packaging and Containers

Features	<ul style="list-style-type: none"> (1) Thinner products (trays, etc.) due to high rigidity; conserves resources and reduces cost (2) Can be made by using a mixture of recycled materials and biomass materials (3) Recyclable material; designed for reduced environmental impact, food hygiene requirements and other characteristics
Applications	Trays and food packaging mainly for confectionery products and agricultural products
Strategy	Extensive sales activities for NAK-A-PET, which can make thin yet rigid items, as a replacement for oriented polystyrene (OPS) sheets



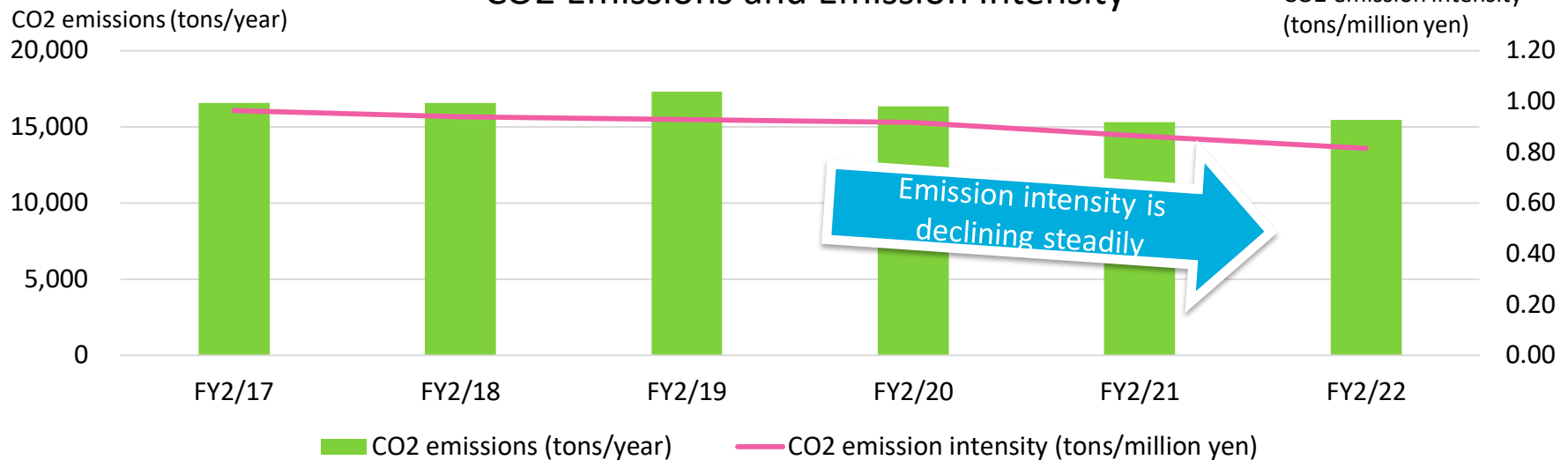
NC-PET

Food Packaging and Containers

Features	<ul style="list-style-type: none"> (1) Outstanding heat resistance (220°C, if molded as needed) (2) Outstanding resistance to cold, retention of aromas and rigidity
Applications	Containers mainly for baked food items like gratin dishes
Strategy	Promote the advantage of using the same container for cooking, freezing and distribution, and defrosting and serving



CO2 Emissions and Emission Intensity



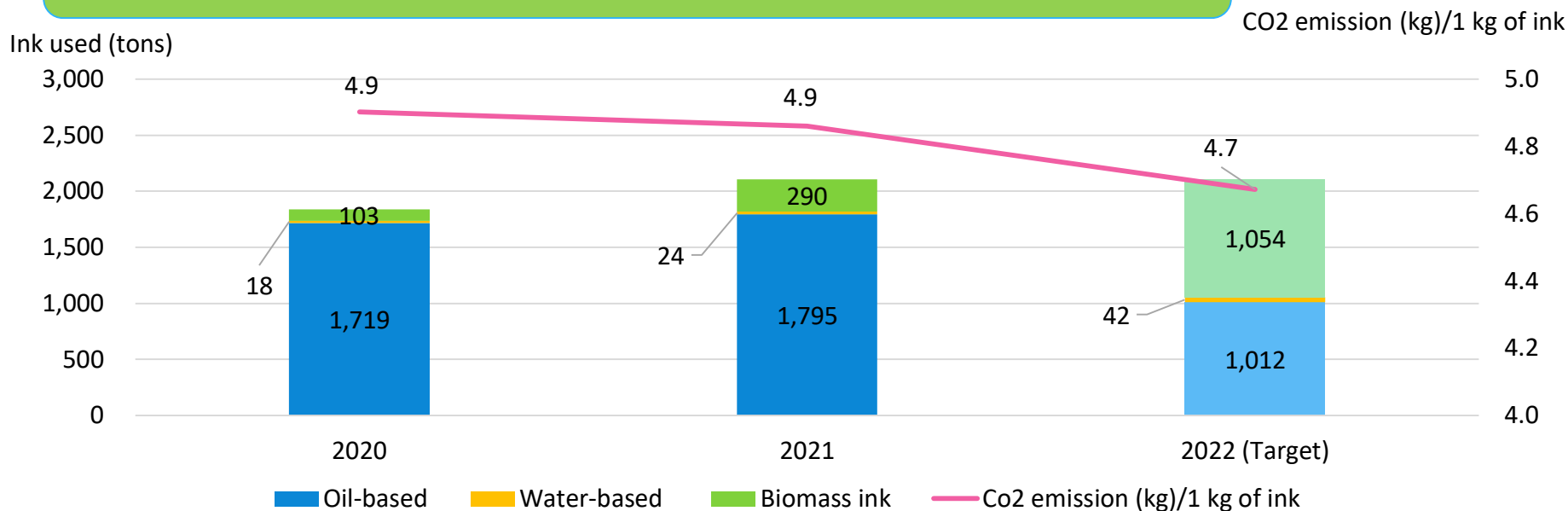
- In FY2/22, CO2 emissions at the seven factories of Nakamoto Packs were 15,442 tons, up 0.9% from FY2/21 but CO2 emission intensity was 0.82 tons/million yen, down 5.7% from FY2/21.

*Based on conversion of energy consumption to CO2 emissions

Reasons for the decrease in CO2 emission intensity

- Increased power generation at the Saitama Plant as the plant's solar power unit started operating around the year.
- Production efficiency increased because of production improvement programs at all factories.

Slashed CO2 emissions by promoting biomass ink



Full-scale transition to biomass ink started in 2021

○2021: Reduced CO2 emissions by 99 tons from 2020

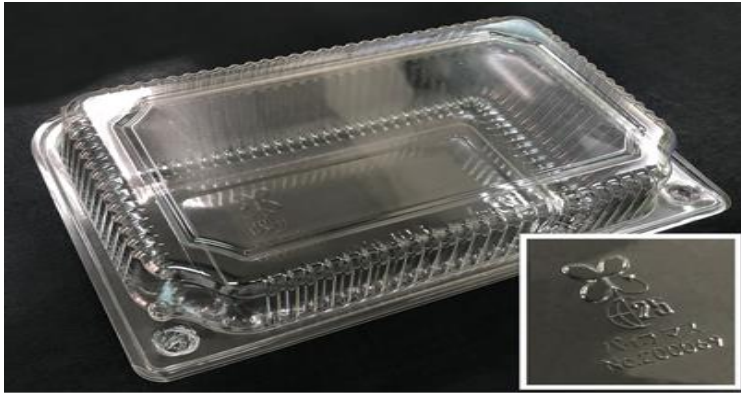
○2022: Biomass ink to represent more than 50% of ink used. CO2 emission reduction target: 490 tons



Promote initiatives to realize carbon neutrality

Environmental Responsibility (Environmentally Friendly Products)

Bio NAK-A-PET



- High rigidity allows reducing the amount of plastic to **30% less than** in conventional materials
- By using **PET with 25% biomass content**, **CO2 emissions** can be cut by **more than 50%**
- Retains its shape to allow reducing the volume of waste materials

Heat-resistant paper containers use the paper processing technology of Mikunishiko



- Use the **paper processing technology of Mikunishiko**, a subsidiary, to meet the growing needs of paper containers
- Developing packaging materials and other products using paper with **a biodegradable resin lamination** degradable in the ocean

Environmental Responsibility

(New Environmentally Friendly Products)

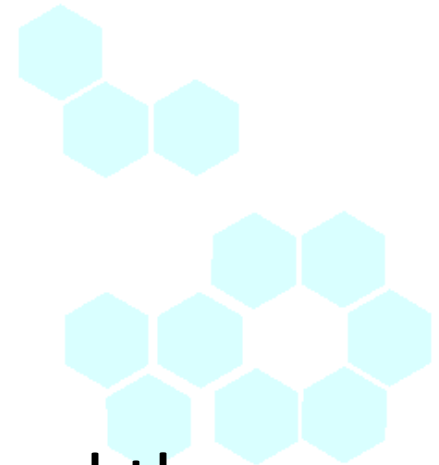
Biodegradable gas barrier coated paper (under development)

Combine paper and resin to make paper more functional; development is under way by utilizing PLANTIC™ (a biodegradable gas barrier resin made using biomass)* to target use as a paper packaging material in new market sectors

- A resin, whose main component is starch, provides a gas barrier property not found in paper
- Since the resin is water-soluble, it does not block repulpability
- Working on new ideas, such as a take-out bag for roasted coffee beans, for products for companies with a strong commitment to protecting the environment



* Products sold by Kuraray Co., Ltd.

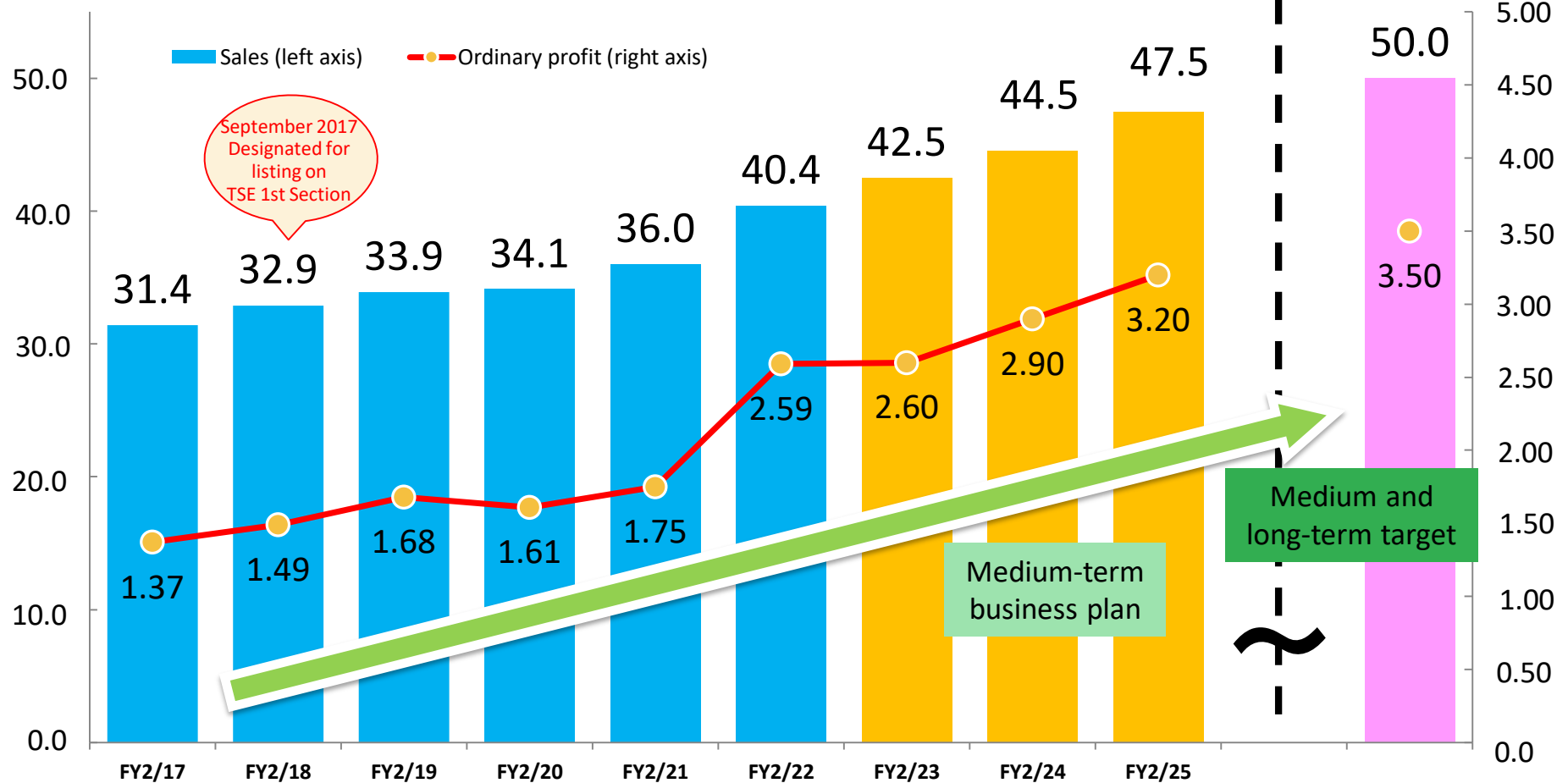


Use Higher Profitability for Growth and the
Soundness of Business Operations
(A Business Model Capable of Steady Growth in
All Market Conditions)

Medium-term Goals (Consolidated)

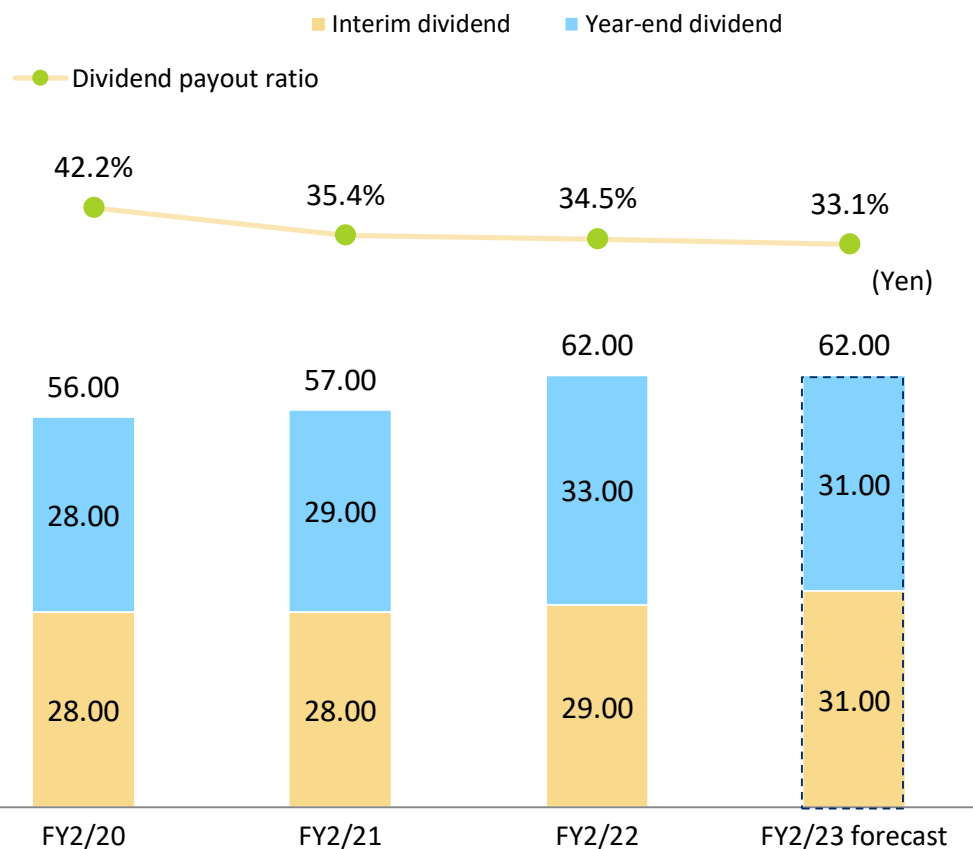
Medium-term plan aims for sales of 50 billion yen and ordinary profit of 3.5 billion yen

(Billions of yen)



*All sales and earnings targets for FY2/23 and afterward incorporate the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29).

■ Maintain a stable dividend while retaining earnings as needed



Shareholder special benefit plan

Eligible shareholders

Shareholders and beneficial shareholders of record as of the end of February in each year who own at least one unit (100 shares) of Nakamoto Packs stock

Description of shareholder benefits

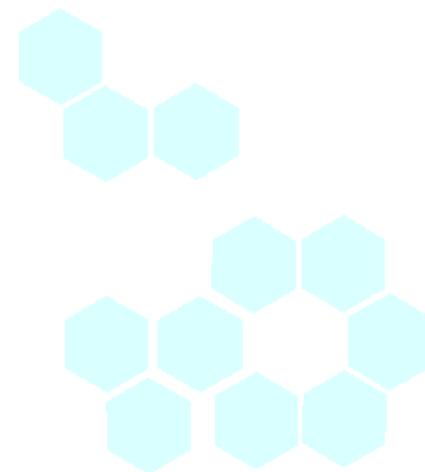
100 to 199 shares	QUO card (¥1,000)
200 shares or more	QUO card (¥2,000)

* The change (expansion) of the shareholder special benefit plan will be applied to shareholders registered or recorded in the shareholders' register as of the end of February 2021.

Date of delivery

End of May in each year
(tentative)





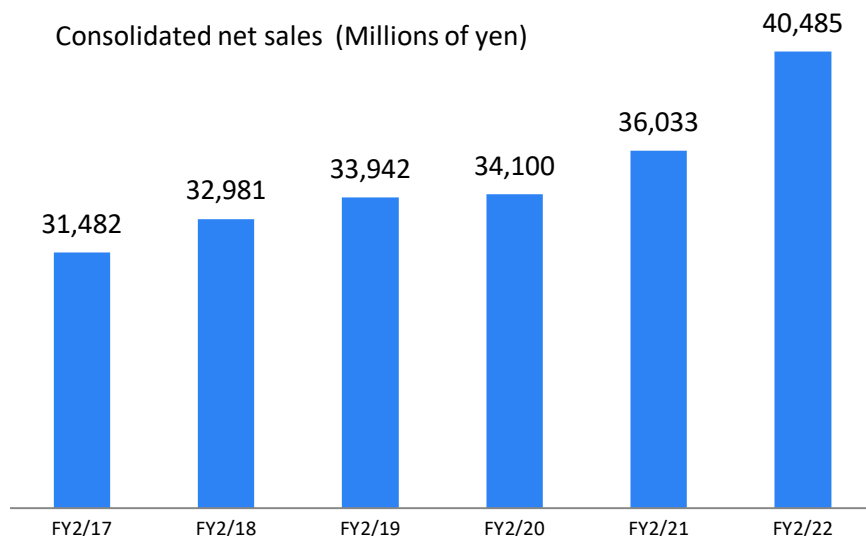
Reference

Trends and Results 1/2

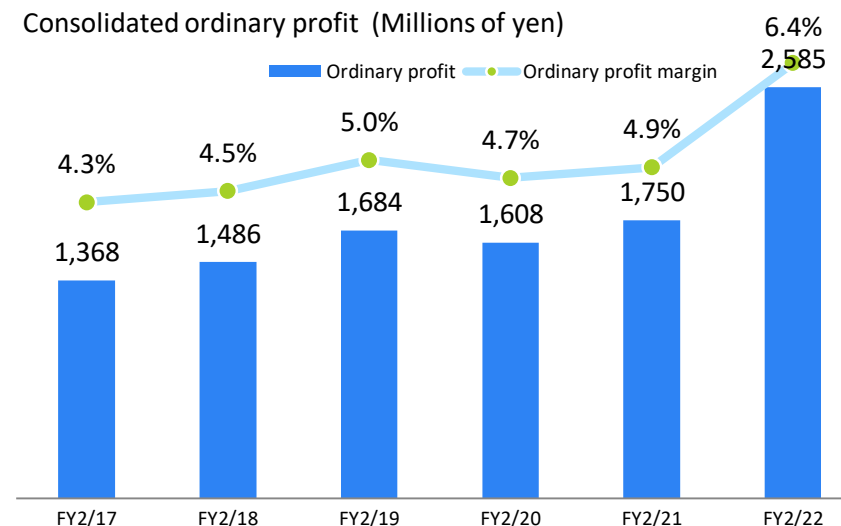


NAKAMOTO PACKS CO.,LTD.

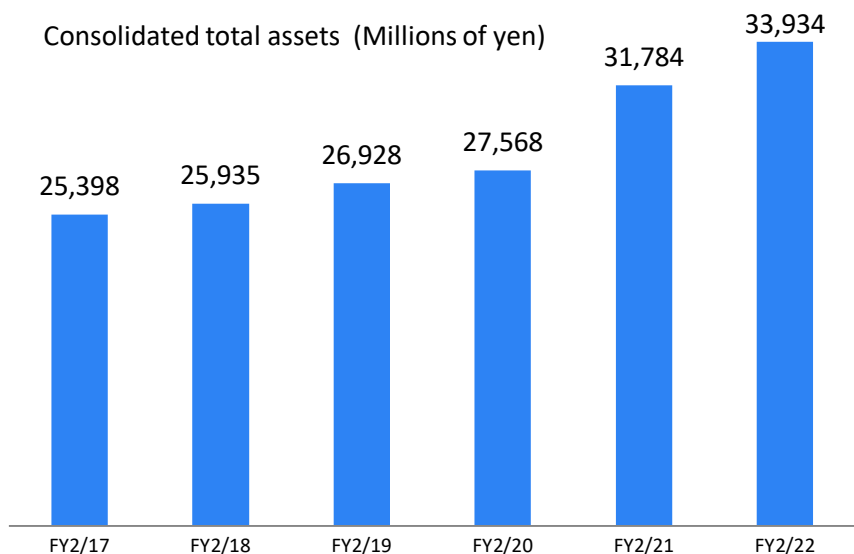
Consolidated net sales (Millions of yen)



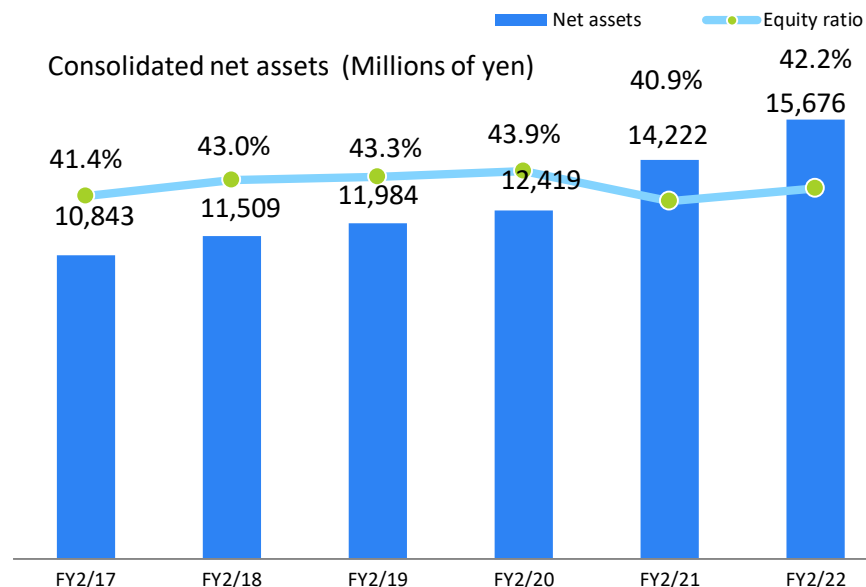
Consolidated ordinary profit (Millions of yen)



Consolidated total assets (Millions of yen)



Consolidated net assets (Millions of yen)

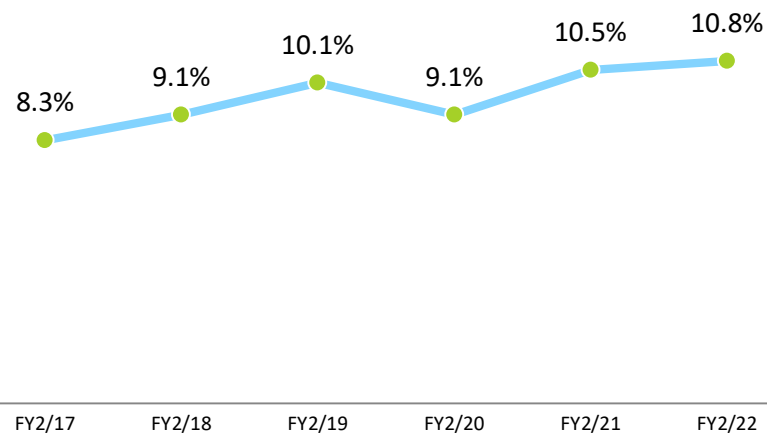


Trends and Results 2/2

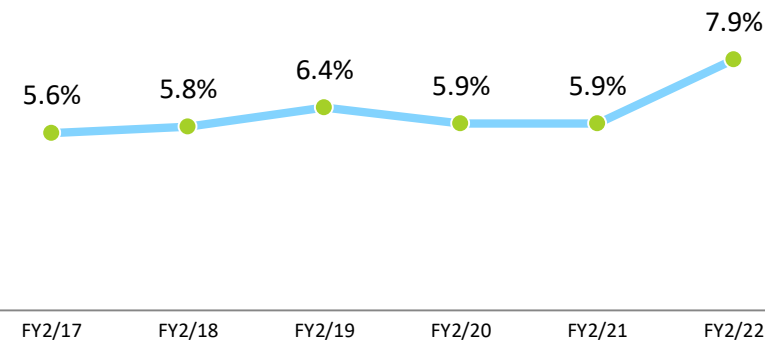


NAKAMOTO PACKS CO.,LTD.

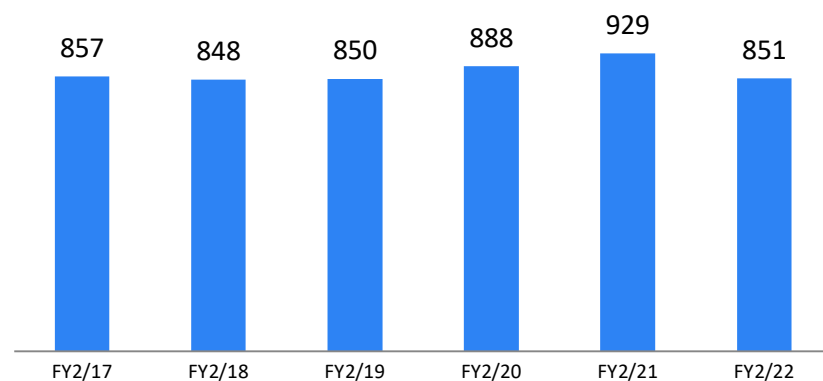
Consolidated ROE



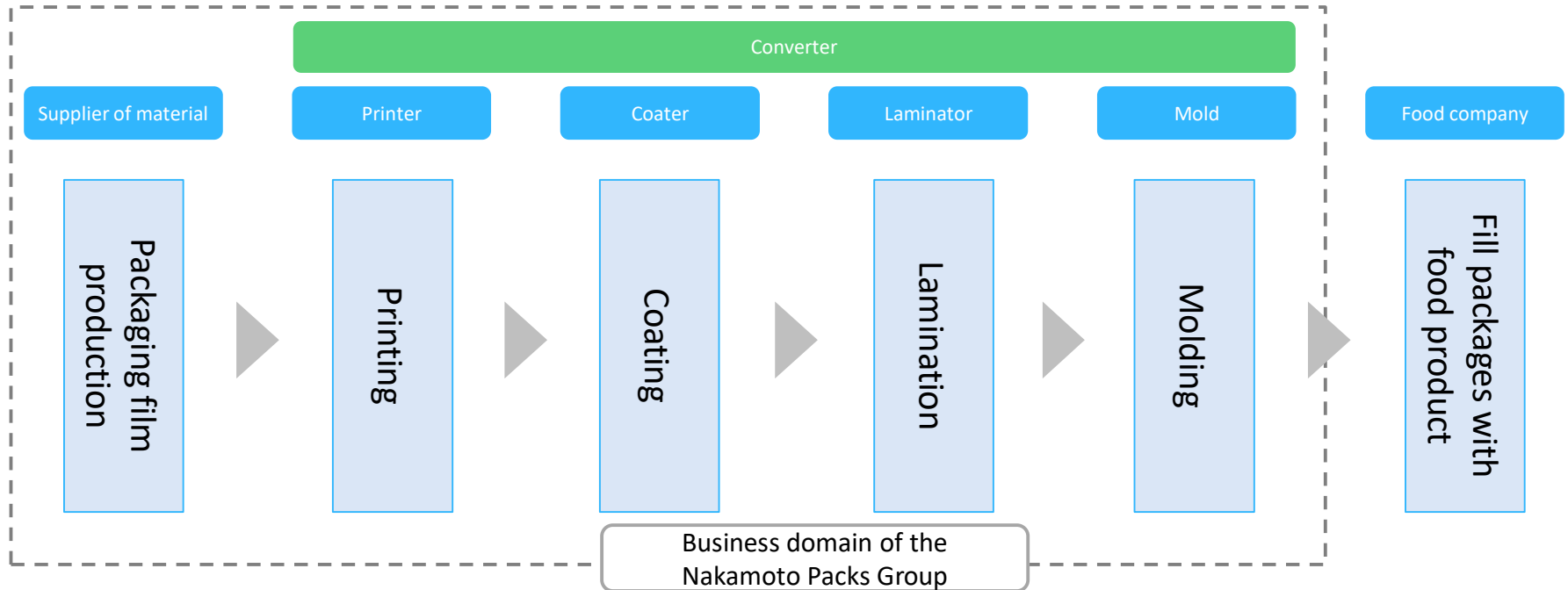
Consolidated ROA



Number of consolidated employees (persons)



Packaging Material Printing Process (Example)



Process	Explanation
Gravure printing	A form of intaglio printing (a plate with text, patterns and other items engraved in reverse is used for printing) produces very fine differences in color gradations.
Lamination (dry and thermal)	Adhesives are used to bond multiple layers of materials for the purpose of strengthening and adding functions to packaging materials.
Coating	A material is coated with a thin layer of a resin or other substance to protect the material and give it specific functions.
Molding	A plastic sheet is heated to alter its shape (for making a food container, tray, lid or other item) or the inflation method is used to fabricate a plastic film or sheet.

Dedicated to being a company that is kind to people and the environment
-Clean & Safety-

The Nakamoto Packs Motto

Our business depends on people. People depend on their hearts. An enjoyable company is the sum of diligence, dedication to serving others, and people.

Our Code of Conduct

Use sincerity to earn even greater trust

Use perseverance to create innovative ideas

Always improve yourself and cooperate with others

Contribute to society through the spirit of co-existence and mutual prosperity

Be dedicated to improving technologies and overcoming challenges

Make good behavior and the spirit of gratitude a source of happiness

Our Six Missions

We will listen with open minds to what our customers say

We will constantly acquire new technologies for printing, packaging and containers

We will maintain close internal and external lines of communication and deliver goods and services on time with speed and in good faith

We will be responsible for maintaining co-existence and mutual prosperity with our customers

We will attract more dedicated fans of our group by using work and systems that generate strong impressions

We will make the Nakamoto Packs Group an organization guided by the same destiny



Precautions

This presentation was prepared for the purpose of providing information about Nakamoto Packs and is not a solicitation to buy or sell any particular security. All or part of the contents of this presentation may be corrected or revised without prior notice. This presentation contains statements about future performance. These statements are not guarantees concerning future performance and actual performance may differ from these statements due to a change in market conditions or some other reason.