

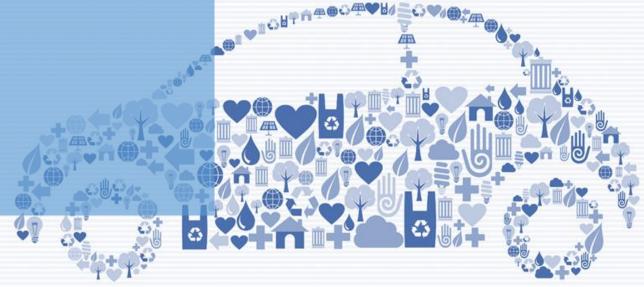
# Financial Results Briefing Material

for the First Half of the Fiscal Year Ending March 2023

#### JCU CORPORATION

TSE Prime (Stock Code: 4975)

November 7, 2022



## **Summary of Consolidated Financial Results for 1H FY3/23**



Accounting Period of 1H FY3/23

JCU (non-consolidated): April 1 to September 30, 2022

Overseas subsidiaries: January 1 to June 30, 2022

For electronic components

For electronic components

**Machine Business** 

Chemicals

Business

■ China: Demand for PWBs for high-performance electronic devices other than smartphones increased with IoT and teleworking as keywords, despite a decrease in shipments of smartphones. As a result, demand for chemicals remained unchanged.

- Taiwan: Increase in demand for semiconductor package substrates for servers and high-performance electronic devices. Demand for chemicals increased.
- South Korea: As a result of demand for the semiconductor market being slacked, demand for chemicals decreased because some manufactures of semiconductor package substrates began to reduce inventories.
- Japan: Although semiconductor shortages improved temporarily, demand for chemicals decreased due to supply chain stagnation
- Overseas: In China, the automobile production and sales volume decreased because of the lockdown caused by the spread of COVID-19 infections, the shortage of parts supply and supply-chain disruption and demand for chemicals decreased.

■ Due to the resumption of postponed projects caused by the pandemic, and the increasing demand for new investment in plating machines in electronics industry, net sales, orders received, and order backlog increased significantly.

# **Summary of Financial Results for 1H FY3/23**



(Millions of yen)

	1H FY3/21	1H FY3/21 1H FY3/22 1H		1H FY3/23	H FY3/23	
	Results	Results	Forecasts	Results	YoY % Change	
Net sales	9,673	11,654	12,200	13,117	12.6%	
Operating profit	2,917	4,350	4,100	4,680	7.6%	
Ordinary profit	2,953	4,430	4,100	4,720	6.6%	
Profit attributable to owners of parent	2,012	3,078	2,850	3,326	8.1%	
Net income per share	75.88 yen	117.30 yen	109.90 yen	128.26 yen	-	

#### **Foreign Exchange Rates**



Foreign exchange sensitivity (as at the consolidated year): Changes of about 90 million yen in consolidated operating profit with 1% change in major currency rates listed below

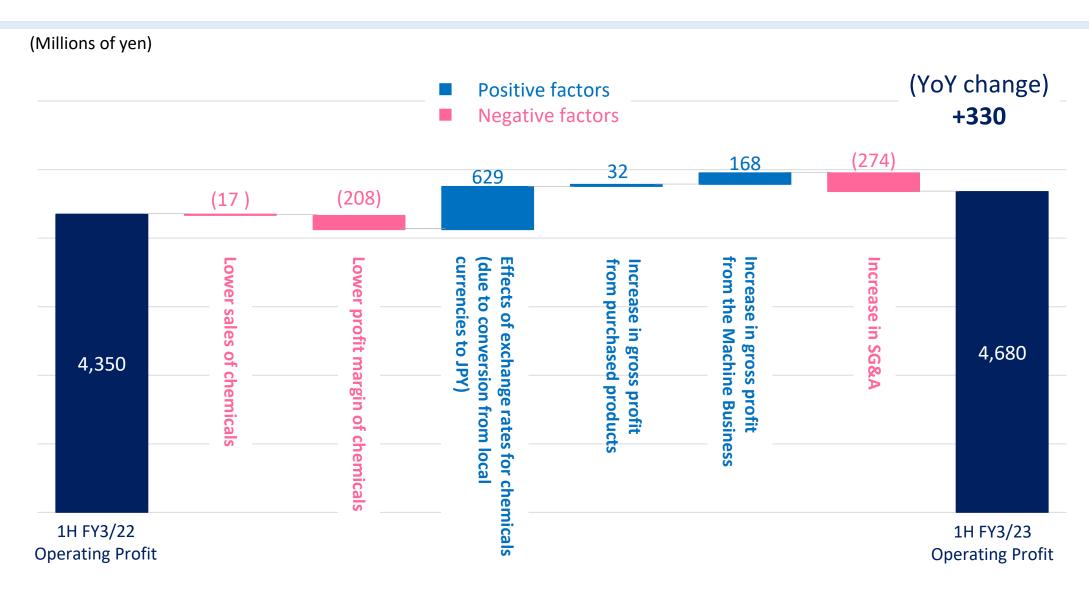
(Yen)

	FY3/22			FY3/23			
	1Q	2Q	3Q	4Q	(Initial forecast)	1Q	2Q
Chinese yuan (CNY)	16.36	16.66	16.78	17.03	17.20	18.29	18.93
Taiwan dollar (TWD)	3.77	3.84	3.88	3.93	4.00	4.15	4.28
Korean won (KRW)	0.0951	0.0964	0.0959	0.0960	0.0940	0.0964	0.0996

Note: The average rate for the period is used to translate Chinese yuan, Taiwan dollar and Korean won, our major foreign currencies, to Japanese yen.

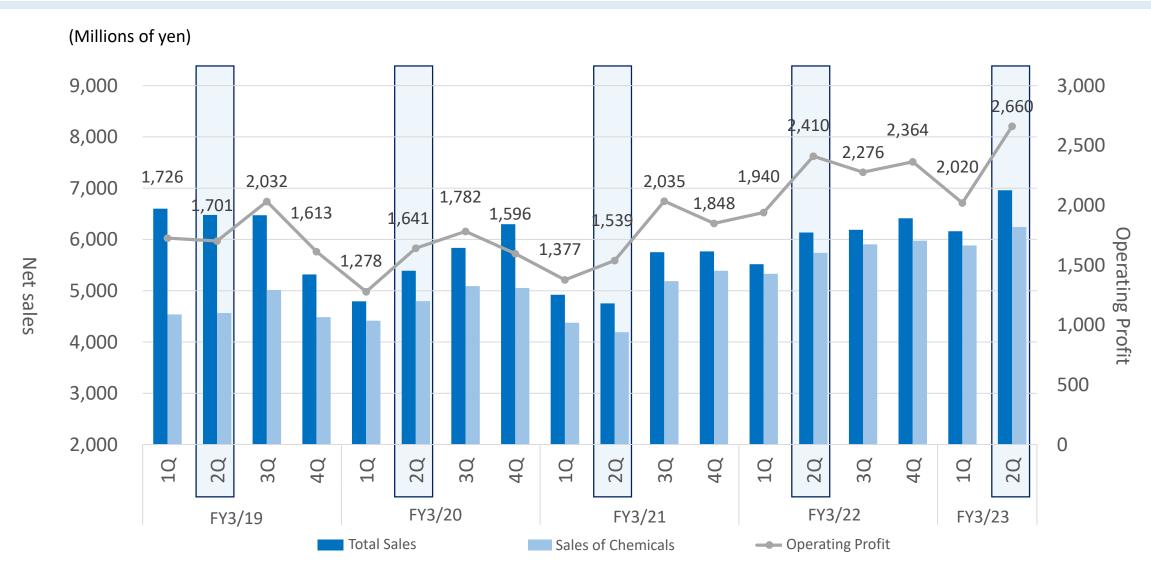
## **Changes in Consolidated Operating Profit for 1H FY3/23**





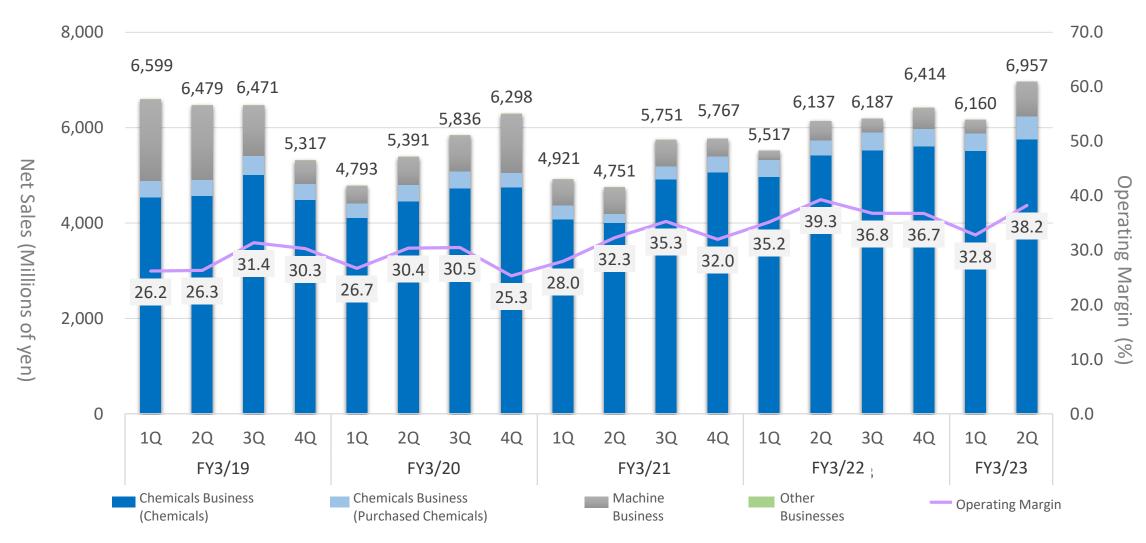
### **Quarterly Consolidated Financial Results**





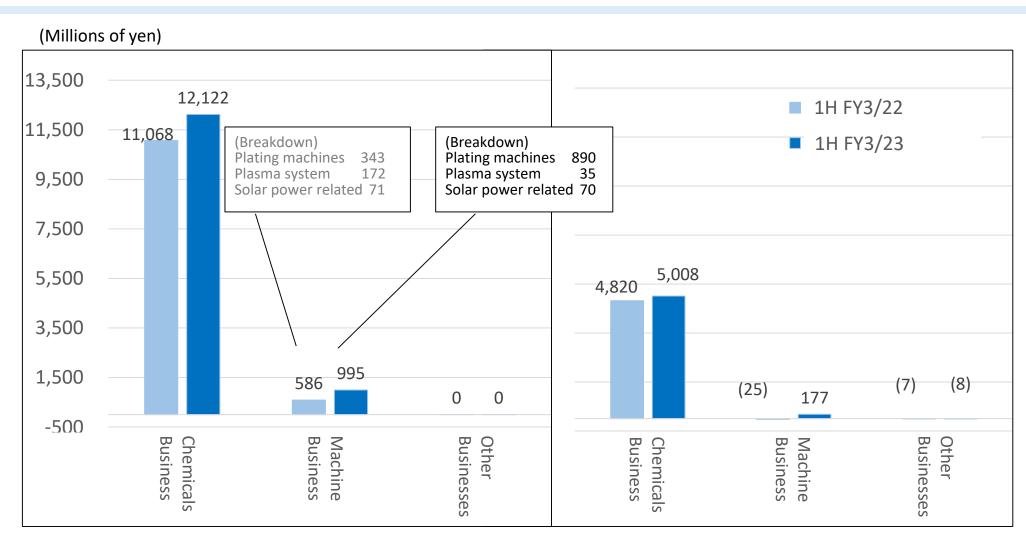
## **Quarterly Consolidated Financial Results (By Segment)**





## **Consolidated Segment Results for 1H FY3/23**



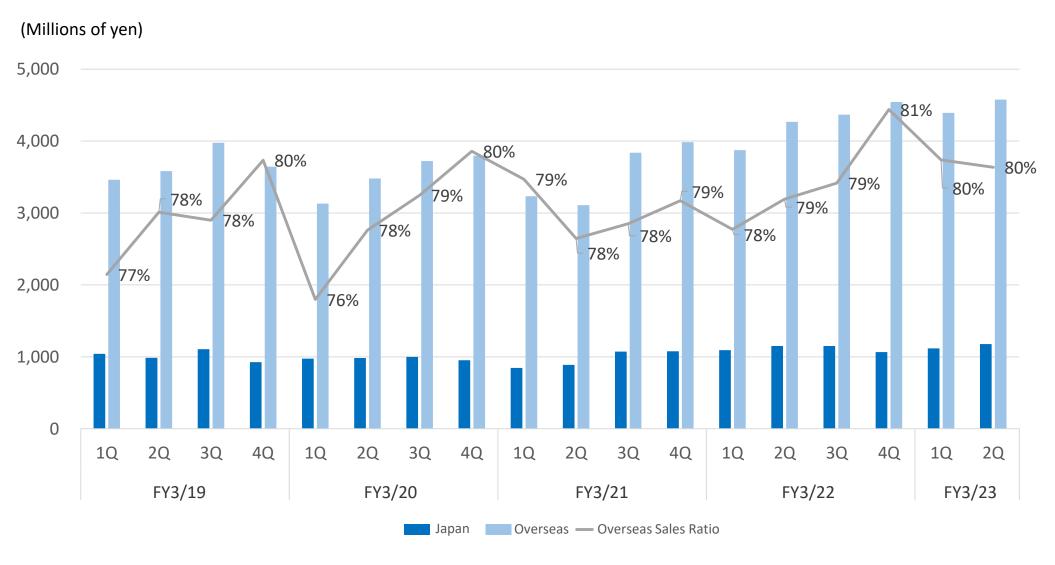


**Net Sales** 

Segment Profit (Loss)

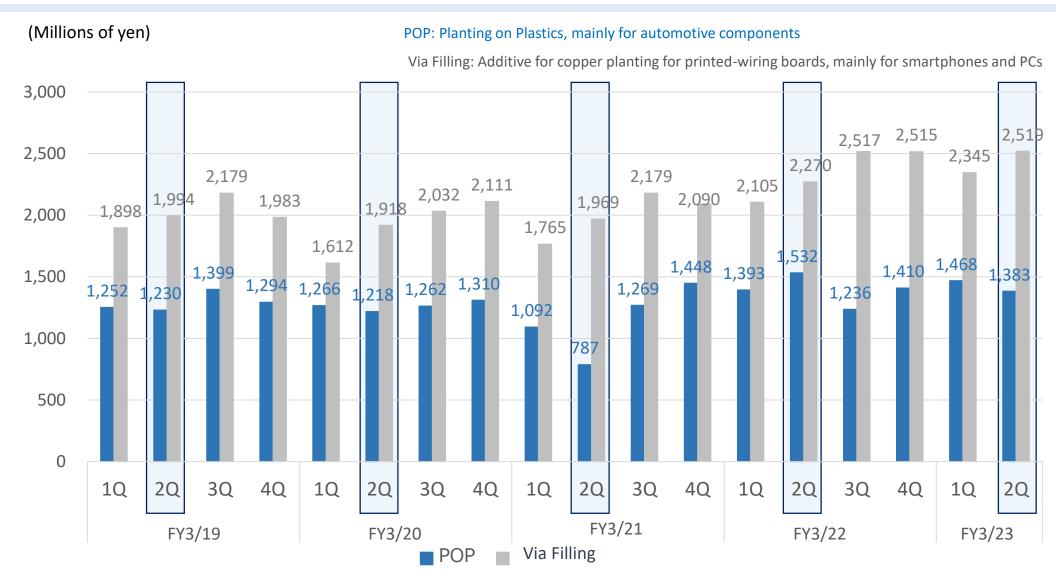
## **Quarterly Sales of Chemicals in Japan and Overseas**



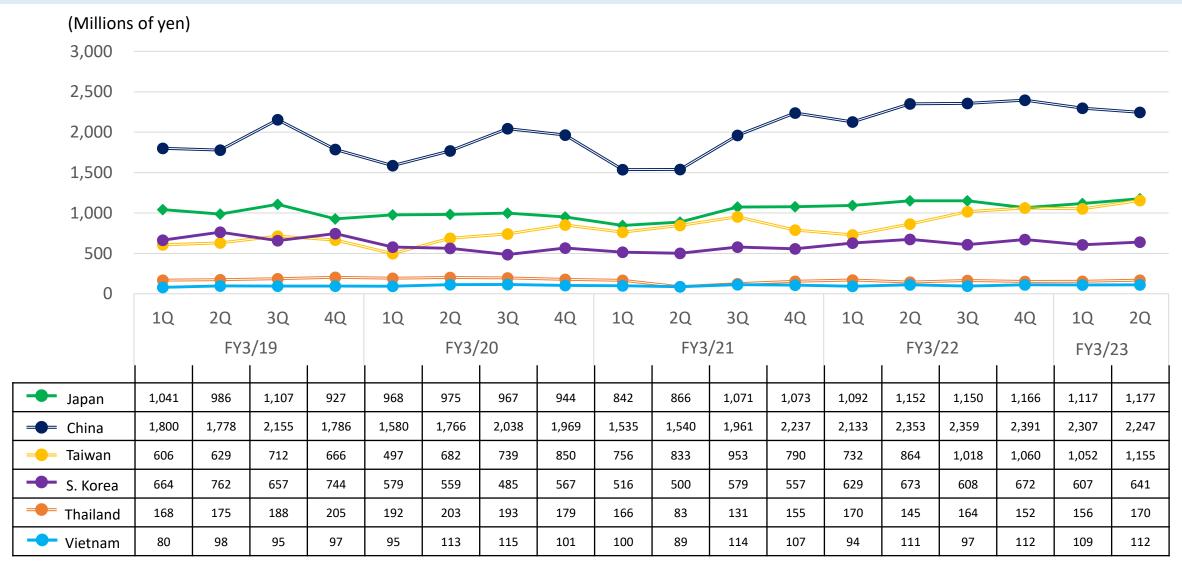


### **Quarterly Sales of Chemicals for POP and Via Filling**



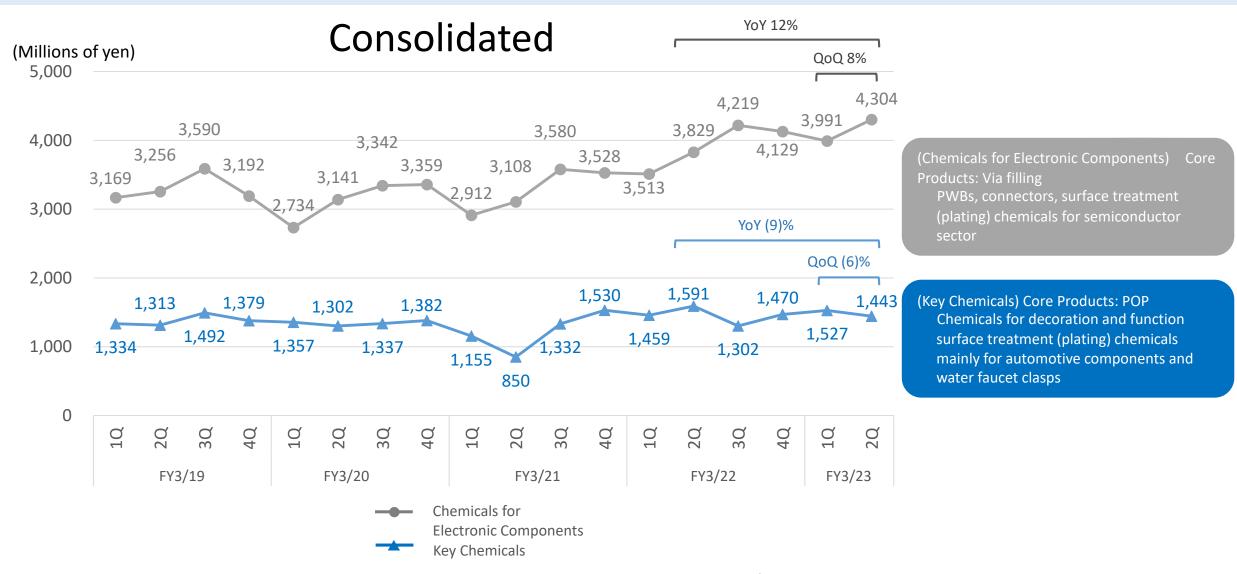




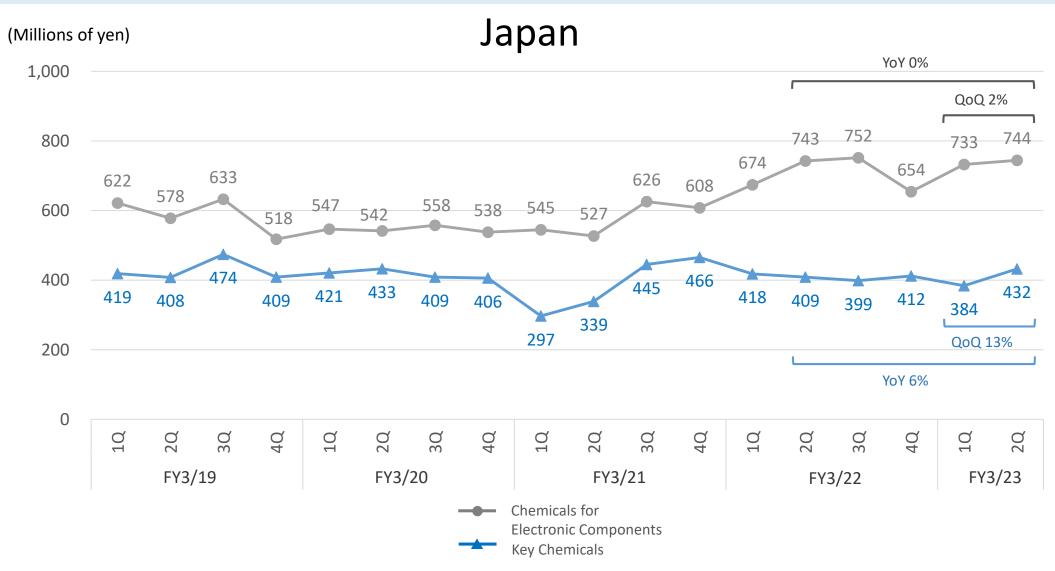


## **Quarterly Sales of Chemicals by Category**

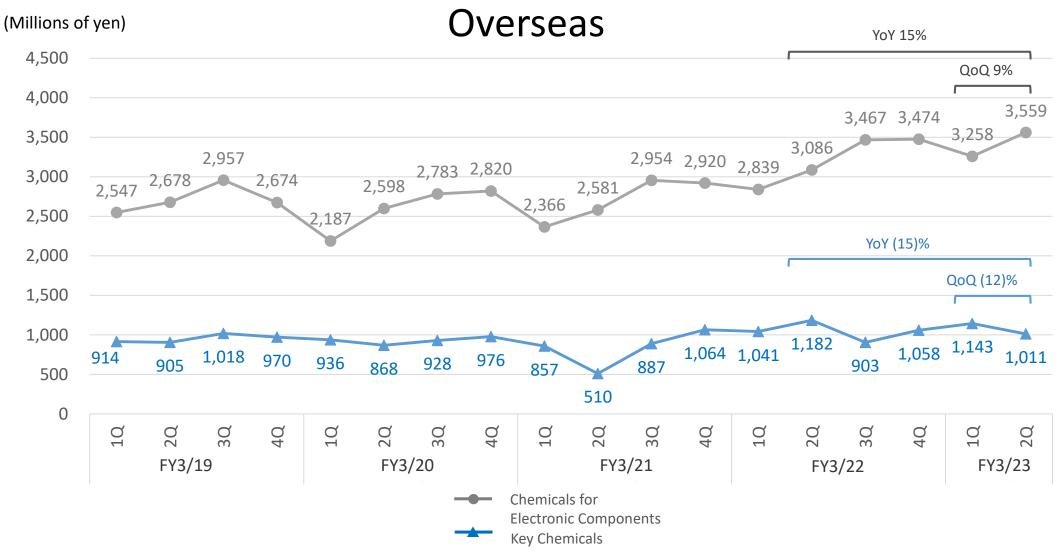




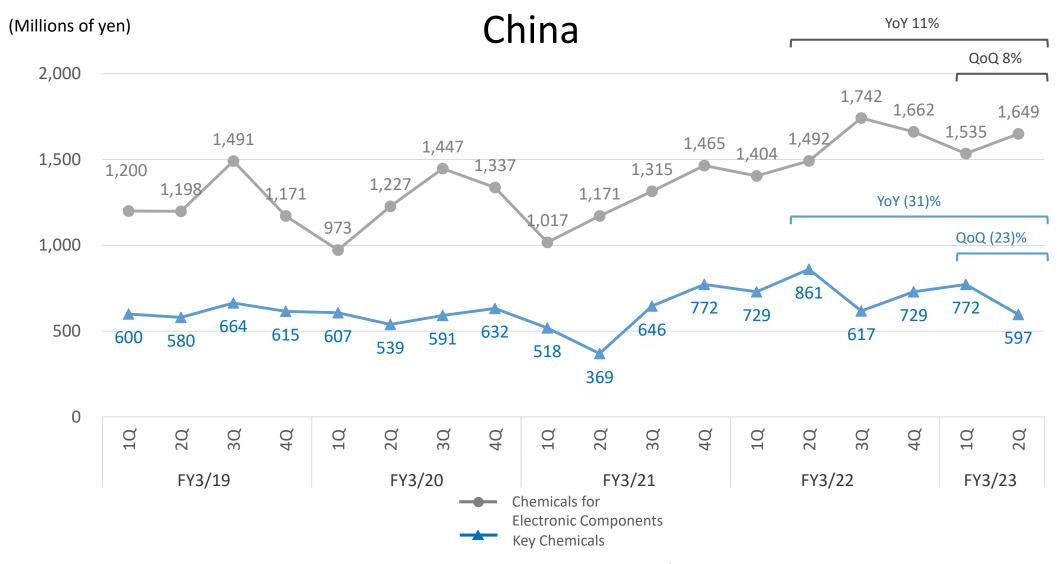




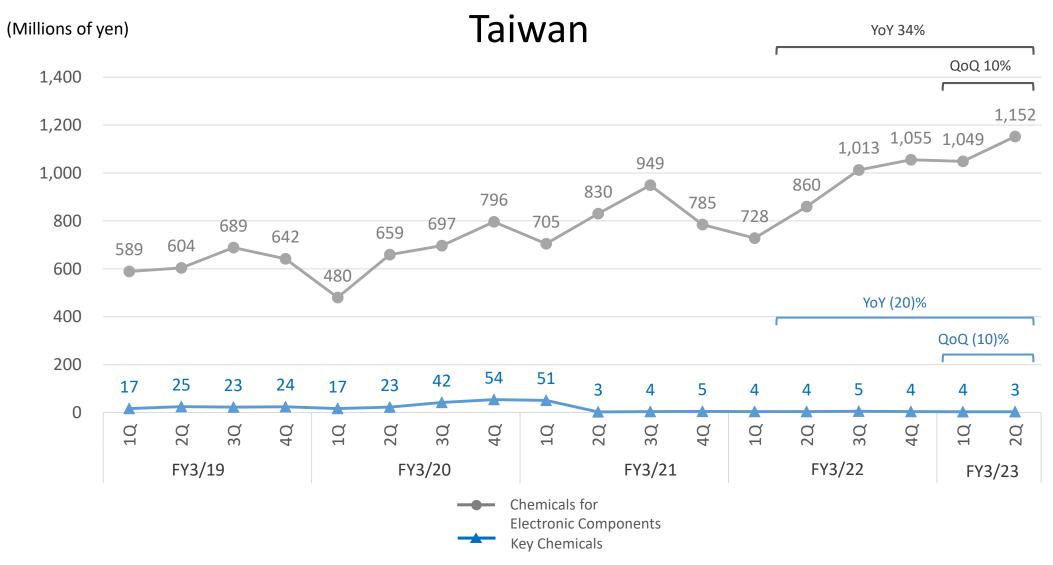




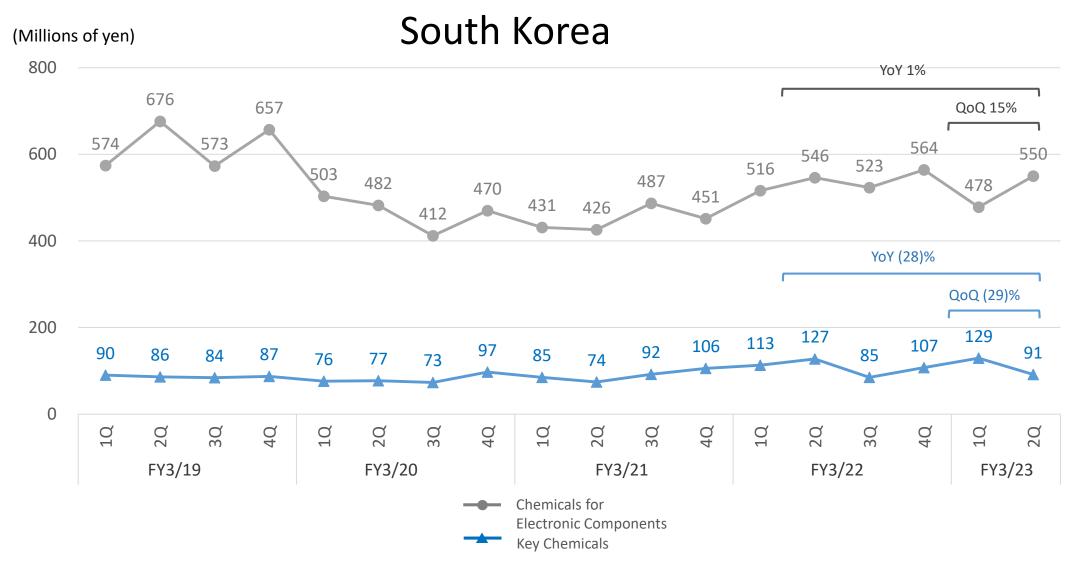






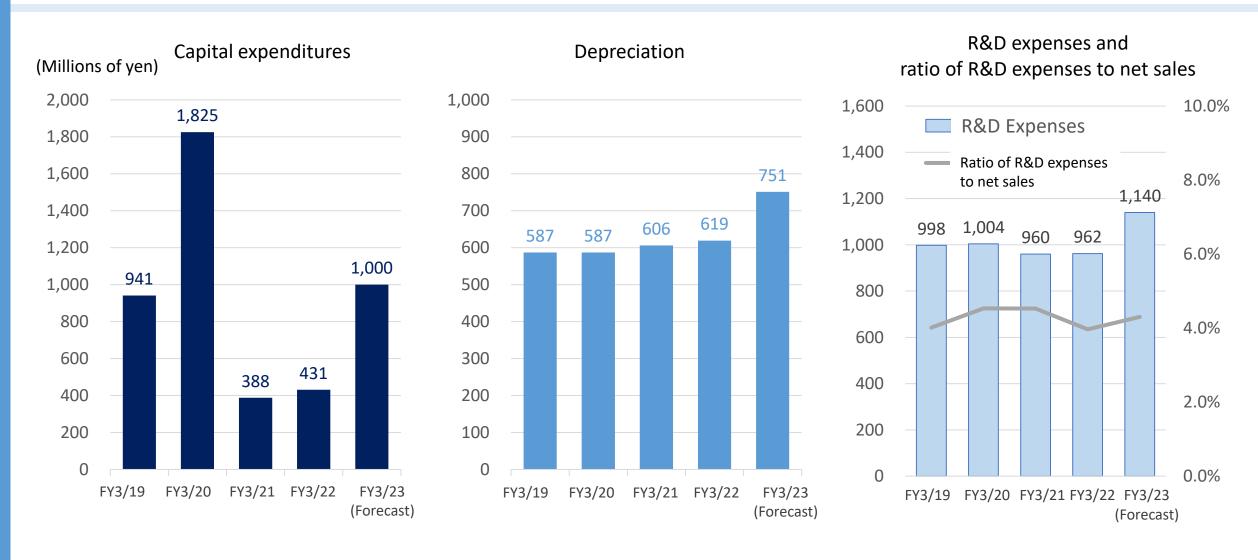






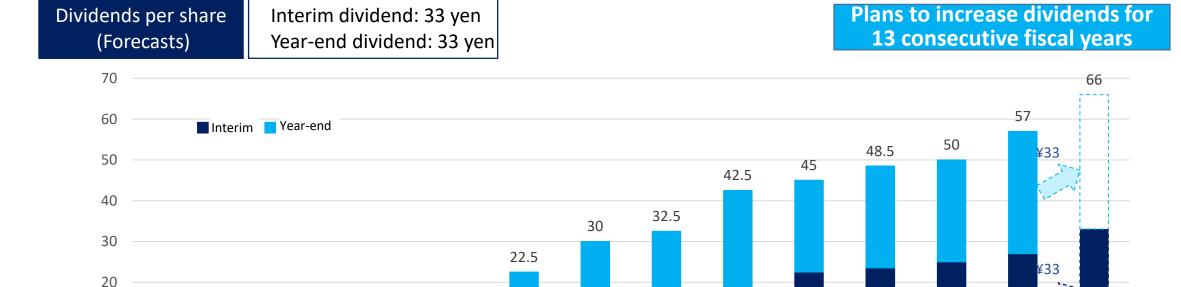
### Capital Expenditures, Depreciation and R&D Expenses





#### **Dividend Forecast**





13.75

We will continue to make investments for sustainable growth while securing liquidity on hand and maintaining stable financial base. Our basic dividend policy is to return profits to shareholders through the flexible acquisition of treasury stock, with the aim of continuing the trend of stable dividend increases.

### **Efforts in Addressing ESG Challenges**



JCU aims to become a global company that continues to grow in a sustainable fashion by addressing ESG challenges through its business activities.

#### **Environmental**



#### **Development of environmentally responsible products**

- Hexavalent chromium-free process for automotive components
- Eco-friendly amine-free DFR stripping process
- Eco-friendly cyanogen-free silver plating process



#### CO2 emissions (non-consolidated)

<u>1,198 tons of CO2</u> (emitted in FY3/21)

\* Down 17% from those in FY3/14

#### Social



#### Ratio of female managers (non-consolidated)

10.8% (in FY3/21)

#### ISO 9001 certified overseas sites



12 sites in 7 countries (in FY3/21)

\* Japan, China, Taiwan, South Korea, Thailand, Vietnam, and Mexico

#### Governance

#### **Corporate governance structure**



Number of Directors

Internal: 6, Outside: 4 (including 1 female)

Number of Audit & Supervisory Board Members
 Full-time: 1, Outside: 3 (including 1 female)

#### Reference



- Company Profile
- Surface Treatment Technology in Future
- Major Distribution Channels
- Major Products
- Usages of Chemicals and Typical Final Products

### **Company Profile**



Founded in	: December 1957	

**Established on** April 1, 1968

**Capital stock** 1,255 million yen

Non-consolidated: 12.7 billion yen / Consolidated: 24.2 billion yen **Annual sales** 

(For the fiscal year ended March 31, 2022)

**Head office** TIXTOWER UENO 16F, 8-1 Higashiueno 4-chome, Taito-ku, Tokyo

Lines of Manufacturing and sale of surface treatment chemicals, surface treatment business

machines, and related materials

Representative Masashi Kimura, Chairman and CEO **Directors** 

Non-consolidated: 242 / Consolidated: 548 **Employees** 

(As of March 31, 2022)

**ISO Certificates** 

ISO9001 ISO14001 Production Headquarters, Head Office Sales and Marketing Department, and R&D Center (JCQA-0281)

Production Headquarters and R&D Center (JCQA-E-0143)

## Surface Treatment Technology in Future — Electronic Components—



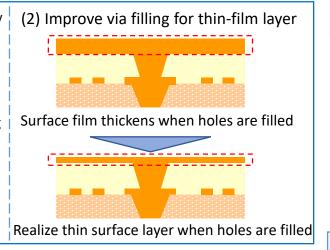
**Target** technology Next-generation IC-PKG boards for high-performance electronic devices, communications infrastructure, car electronics, etc.

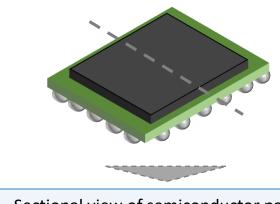
Surface Via Filling treatment Platin, technology to be

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(1) Improve within wafer non-uniformity Current Uneven height of copper wiring **Future** Even height of copper wiring

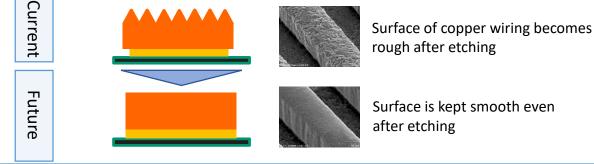




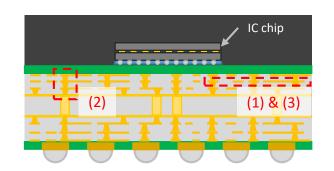
Sectional view of semiconductor package board

Schematic diagram of semiconductor package board

**Etching** 



(3) Maintain squareness and improve smoothness



## Surface Treatment Technology in Future — Decoration & Function—



Target technology

Surface

treatment technology to

tocus

Eco-friendly surface treatment technology

Automotive components (front grilles, door handles, emblems, etc.) Faucet parts (showerheads, drain plugs, etc.)

#### (1) Restricted substance-free alternatives Processes using Cr6+ Pre-treatment Current - Etching Post-treatment - Plating Hexavalent chromium ion - Electrolytic chemical treatment considered harmful to humans **Future** Implement environmentally responsible processes thoroughly free from hexavalent chromium ion considered harmful to humans

#### (2) Eco-friendly decorative copper plating process



Environmentally harmful chemicals are used in manufacturing process

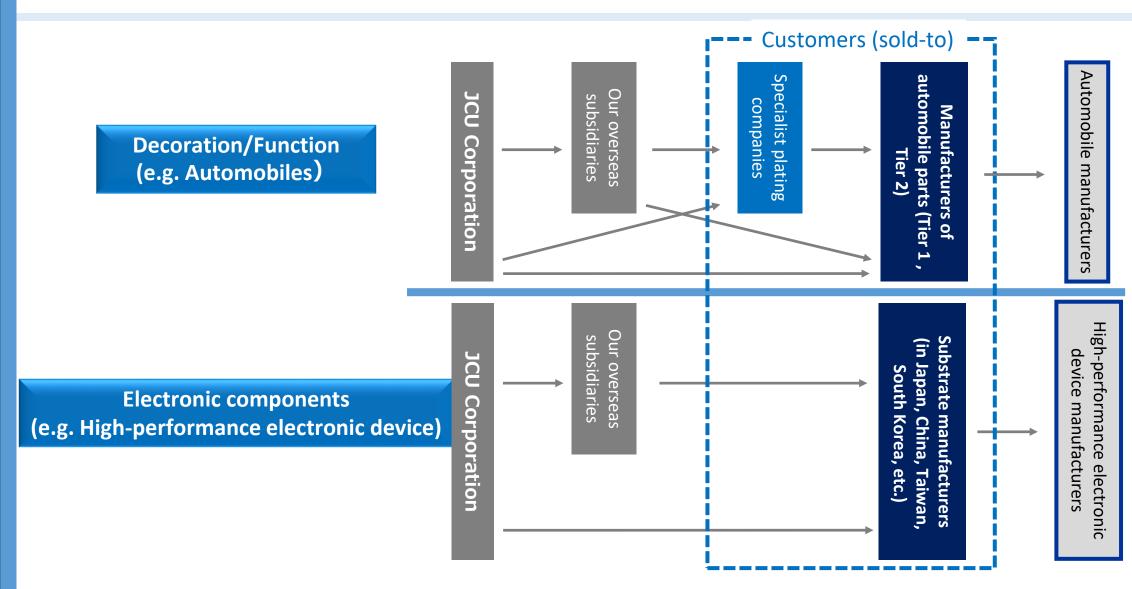


Develop a non-dye-based additive for copper plating that realizes the same performance as the conventional one, without using environmentally harmful chemicals



#### **Major Distribution Channels**





# **Major Products**

ess

Plasma system



themicals	For decoration and rust-proofing (Key chemicals)	Automotive parts (front grilles, door handles, emblems, etc.) Faucet parts (water supply equipment, showerheads, drain plugs, etc.) Construction materials (bolts, nuts, etc.)
s Business	For electronic components (Chemicals for electronic components)	PWBs (reversible and multilayer substrates, build-up boards, package substrates, etc.) Electronic components (lead frames, chip components, connectors, etc.) Semiconductors (silicon wafers)
Machine	Fully-automated surface treatment equipment	Fully-automated equipment from input of materials to completion of the plating process
	Peripheral equipment	Manufacturing and sale of filtration machines and other peripheral equipment to be attached to surface treatment equipment
Busin	Automatic analytical control systems	Automatic management of plating solutions by analyzing concentrations of chemicals and adding chemicals when an insufficient level is detected

Etching and washing devices for PWBs as part of pre-plating processes

# **Usages of Chemicals and Typical Final Products**



	Description of term	Final products	
Key chemicals	Surface treatment (plating) chemicals for decorative and rust-proofing purposes such as those for providing a metal appearance and preventing rust.	Automotive parts, faucet parts and construction materials	
POP (Plating on Plastics) chemicals	Major products for key chemicals Chemicals for metal coating on plastics	(Automotive parts) Front grilles, emblems, etc. (Faucet parts) Showerheads, water faucet cocks, etc.	
Other key chemicals	Chemicals for metal coating on metallic materials such as copper and steel	(Construction materials) Screws, hinges, etc.	
Chemicals for electronic components	Plating chemicals for manufacturing PWBs, such as a circuit for electronic signals and an electrical contact for electronic components	5G-related components, data centers and other infrastructures and high-performance electronic devices	
Via filling chemicals (for PWBs/motherboards)	Copper plating chemicals for formulating interconnection onto PWBs/motherboards embedded in electronic products	(5G-related components) 5G base stations, in-vehicle PWBs, smart home	
Via filling chemicals (for semiconductor package boards)	Copper plating chemicals for formulating interconnection onto PWBs (semiconductor packages boards) for the purpose of protecting a semiconductor chip from the external environment and mounting to PWBs	appliances, etc.  (Data centers and other infrastructures)  Motherboards for communication servers etc.  (High-performance electronic devices)	
Other	Plating chemicals for connecters and lead frames, etching chemicals for scraping unnecessary copper when formulating interconnection onto motherboards or semiconductor packages boards	Smartphones, PCs, tablets, game consoles, etc.	



This material contains current plans and forecasts of future performance of JCU CORPORATION. These plans and forecast figures are prepared by the Company based on currently available information. This material does not give any assurance or guarantee of the Company's future financial performance and actual results may differ substantially from these plans for a number of conditions or developments in the future.

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