

Summary of Consolidated Financial Results for the First Quarter of the Fiscal Year Ending May 31, 2023 (Three Months Ended August 31, 2022)

[Japanese GAAP]

Company name: SERIO HOLDINGS CO., LTD. Listing: Tokyo Stock Exchange

Securities code: 6567 URL: https://www.serio-holdings.co.jp/

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Scheduled date of dividend payment:

Preparation of supplementary materials for quarterly financial results: Yes Holding of quarterly financial results meeting: None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the First Quarter of the Fiscal Year Ending May 31, 2023 (June 1, 2022 – August 31, 2022)

(1) Consolidated results of operations

(Percentages represent year-on-year changes)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|----------------------------------|-------------|------|------------------|--------|-----------------|--------|---|--------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Three months ended Aug. 31, 2022 | 2,440 | 5.2 | 12 | (83.3) | 17 | (76.7) | 11 | (75.1) |
| Three months ended Aug. 31, 2021 | 2,320 | 12.1 | 74 | (46.5) | 74 | (48.0) | 46 | (49.6) |

Note: Comprehensive income

Three months ended Aug. 31, 2022: 11 million yen (down 75.1%)

Three months ended Aug. 31, 2021: 46 million yen (down 49.6%)

| | Earnings per share | Diluted earnings per share |
|----------------------------------|--------------------|----------------------------|
| | Yen | Yen |
| Three months ended Aug. 31, 2022 | 1.82 | - |
| Three months ended Aug. 31, 2021 | 7.31 | - |

Note: Diluted earnings per share are not shown because there were no dilutive common stock equivalents.

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio |
|---------------------|--------------|-------------|--------------|
| | Million yen | Million yen | % |
| As of Aug. 31, 2022 | 4,552 | 2,029 | 44.6 |
| As of May 31, 2022 | 4,627 | 2,062 | 44.6 |

Reference: Shareholders' equity As of Aug. 31, 2022: 2,029 million yen As of May 31, 2022: 2,062 million yen

2. Dividends

| | Dividend per share | | | | | | |
|--|-------------------------------------|------|-----|------|------|--|--|
| | 1Q-end 2Q-end 3Q-end Year-end Total | | | | | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal year ended May 31, 2022 | - | 0.00 | - | 7.00 | 7.00 | | |
| Fiscal year ending May 31, 2023 | - | | | | | | |
| Fiscal year ending May 31, 2023 (forecast) | | 0.00 | - | 7.00 | 7.00 | | |

Note: Revision to the most recently announced dividend forecast: None

3. Consolidated Forecast for the Fiscal Year Ending May 31, 2023 (June 1, 2022 – May 31, 2023)

(Percentages represent year-on-year changes)

| | Net sa | les | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Earnings per share |
|-----------|----------------------|----------|------------------|-----------|-----------------|-----------|---|-----------|--------------------|
| Full year | Million yen 9,640 | % 5.6 | Million yen 300 | % 28.5 | Million yen 300 | % 10.2 | Million yen 195 | % 12.4 | Yen 30.85 |

Note: Revision to the most recently announced consolidated forecast: None

* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None
- (2) Application of special accounting methods for presenting quarterly consolidated financial statements: None
- (3) Changes in accounting policies and accounting-based estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards, others: None

2) Changes in accounting policies other than 1) above:

3) Changes in accounting-based estimates:

None

4) Restatements: None

- (4) Number of issued shares (common stock)
 - 1) Number of shares issued at the end of the period (including treasury shares)

As of Aug. 31, 2022 6,329,400 shares As of May 31, 2022 6,329,400 shares

2) Number of treasury shares at the end of the period

As of Aug. 31, 2022: 8,627 shares As of May 31, 2022: 8,627 shares

3) Average number of shares during the period

Three months ended Aug. 31, 2022: 6,320,773 shares Three months ended Aug. 31, 2021: 6,315,379 shares

* Explanation of appropriate use of earnings forecasts and other special items

Cautionary statement with respect to forward-looking statements

Forecasts of future performance in these materials are based on assumption judged to be valid and information available to the SERIO Holdings management at the time the materials were prepared, but are not promises by SERIO Holdings regarding future performance. Actual results may differ materially from the forecasts for a number of reasons. Please refer to page 4 "1. Qualitative Information on Quarterly Consolidated Financial Performance, (3) Explanation of Consolidated Forecast and Other Forward-looking Statements" for forecast assumptions and notes of caution for usage.

How to view supplementary materials for quarterly financial results

Supplementary materials for the quarterly financial results will be disclosed today (October 14, 2022), using the Timely Disclosure network (TDnet).

^{*} The quarterly financial report is not subject to quarterly review by certified public accountants or auditing firms.

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1. Qualitative Information on Quarterly Consolidated Financial Performance

Forward-looking statements are based on the judgments of the SERIO Holdings Group (SERIO Holdings and its consolidated subsidiaries) as of August 31, 2022.

(1) Explanation of Results of Operations

In the first quarter of the current fiscal year (June 1 to August 31, 2022), the outlook for the business climate of the SERIO Holdings Group remained unclear because of a rapid increase in COVID-19 cases, rising prices of raw materials and energy, and other reasons.

Dramatic changes involving children and households in Japan are occurring, notably the decline in the number of marriages, increasing pace of families with few children, and reluctance of people to send children to a nursery school because of the pandemic. The Japanese government announced a New Child-raising Confidence Plan that has the goal of establishing an infrastructure of nursery schools for approximately 140,000 children by the end of 2024. The government's commitment to creating an environment conducive to child-rearing has strengthened following the cabinet's decision to create the Children and Families Agency in April 2023.

During the first quarter, we continued to take actions aimed at creating jobs in order to provide an even larger number of people with opportunities to work while caring for children. We are continuing to strengthen the infrastructures for the after-school day-care and nursery school businesses in order to increase the number of facilities in regions of Japan where demand for child-raising support services is strong.

Sales increased because of the sales at nursery schools opened in April 2022 and an increase in the number of children at existing nursery schools. Operating profit decreased. One reason is higher personnel expenses resulting from activities to add many children at nursery schools during the current fiscal year. An increase in the head office workforce in preparation for the adding more after-school day-care facilities and nursery schools during the next several years also held down earnings.

As a result, net sales increased 5.2% year on year to 2,440 million yen. Operating profit was 12 million yen, down 83.3% and ordinary profit was 17 million yen, a decrease of 76.7%. Profit attributable to owners of parent decreased 75.1% to 11 million yen.

Business segment performance was as follows.

1) Employment assistance

As a company dedicated to enabling people to continue working while caring for a family, we are making it possible for more women to work in a way that matches each stage of their lives. We submit proposals to companies in a variety of industries for personnel support that makes it possible to reduce expenses by using people in the most productive ways possible.

Sales decreased because of a large number of people who were unable to do their jobs at call centers during July and August because of the decline in working hours due to a large number of absences caused by illnesses. Earnings were lower because of the downturn in sales.

As a result, net sales of this business were 661 million yen, down 6.0% year on year, and segment profit was 21 million yen, a decrease of 43.4%.

2) After-school day care

We are continuing to operate after-school day-care facilities while strictly following the pandemic safety guidelines in order to allow people to use these facilities with confidence. Although some locations temporarily suspended operations because of an upturn in COVID-19 cases, the effect of these suspensions on the performance and earnings of this segment was negligible. Now, number of events and activities we hold are gradually returning to the pre-pandemic level as we operate our after-school day-care facilities in a manner that makes children feel at ease and want to continue to attend.

The number of after-school day-care facilities operated by the SERIO Group at the end of August 2022 was 133 for public facilities (operated for local governments), 10 for private elementary schools and one in the private sector, a total of 144.

Although the number of locations in this segment is the same as at the end of the previous fiscal year, sales increased due to the ability to base fees for facilities operated for local governments on the cost of operations. Earnings were down because of higher recruiting expenses for personnel required during the elementary school summer vacation period and increases in the head office workforce and recruiting expenses for strengthening operations from a medium-term perspective.

As a result, net sales of this business were 765 million yen, up 2.3% year on year, and segment profit was 13 million yen, a decrease of 50.8%.

3) Nursery schools

Although some nursery schools closed temporarily or cancelled some classes because of the pandemic, operations are gradually returning to normal. We continued operating nursery schools while taking numerous actions to protect children and instructors from infections in accordance with government guidelines.

As of April 1, 2022, there were 2,944 preschool children in Japan who were waiting for a nursery school opening. This is a decrease of 2,690 from one year earlier. Demand for nursery schools is expected to remain strong because of the increasing workforce participation rate of women. Currently, 50.9% of preschool children in Japan are using a nursery school or other care facility, 1.5 percentage point higher than one year earlier.

The number of children using a SERIO Holdings Group facility is continuing to increase. At the end of the first quarter, there were 26 certified nursery schools, 11 small certified nursery schools, three nursery schools for companies, and two community child development support facilities, a total of 42 locations. Although the number of facilities in this segment did not change during the first quarter, preparations are under way to start opening new locations in April 2023.

SERIO Garden Co., Ltd., which operates a greenery business for nursery schools and other schools, plans to place greenery at 20 locations during the fiscal year ending in May 2023. With orders that include a large project for a high school athletic field, this company is growing steadily.

Sales benefited from the increasing number of children at nursery schools newly opened in places where there is not enough nursery school capacity to meet demand. An increase in the number of children at existing locations also contributed to strong sales growth. Earnings decreased mainly because of higher personnel expenses in order to significantly increase the number of children in nursery schools during the current fiscal year, higher expenses for raising the head office workforce for the medium-term strengthening of the infrastructure for business operations, and an increase in selling, general and administrative expenses at SERIO Garden.

As a result, net sales of this business were 1,014 million yen, up 16.8% year on year, and segment profit was 22 million yen, a decrease of 54.8%.

(2) Explanation of Financial Position

Assets

Total assets at the end of the first quarter decreased 74 million yen from the end of the previous fiscal year to 4,552 million yen. This was mainly due to decreases of 158 million yen in cash and deposits and 10 million yen in deferred tax assets, while there were increases of 58 million yen in accounts receivable-trade and contract assets and 19 million yen in prepaid expenses.

Liabilities

Total liabilities at the end of the first quarter decreased 42 million yen from the end of the previous fiscal year to 2,523 million yen. This was mainly due to decreases of 95 million yen in accrued expenses, 31 million yen in deposits received and 28 million yen in income taxes payable, while there were increases of 118 million yen in provision for bonuses and 11 million yen in accrued consumption taxes.

Net assets

Total net assets at the end of the first quarter decreased 32 million yen from the end of the previous fiscal year to 2,029 million yen. This was mainly due to an increase of 11 million yen in retained earnings resulting from profit

attributable to owners of parent and a decrease of 44 million yen in retained earnings due to payment of dividends.

(3) Explanation of Consolidated Forecast and Other Forward-looking Statements

There are no revisions to the fiscal year consolidated forecast announced on July 14, 2022 in "Summary of Consolidated Financial Results for the Fiscal Year Ended May 31, 2022." At this time, we believe that the pandemic will not have a significant negative effect on business operations and sales and earnings.

The consolidated forecast is based on assumption judged to be valid and information available when the forecast was announced. Actual results may differ from the forecasts for a number of reasons.

2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheet

| | | (Thousands of yen) | | |
|---|----------------------|-------------------------|--|--|
| | FY5/22 | First quarter of FY5/23 | | |
| | (As of May 31, 2022) | (As of Aug. 31, 2022) | | |
| Assets | | | | |
| Current assets | | | | |
| Cash and deposits | 1,869,535 | 1,711,504 | | |
| Accounts receivable-trade and contract assets | 667,720 | 726,342 | | |
| Prepaid expenses | 102,867 | 122,207 | | |
| Accounts receivable-other | 11,990 | 14,525 | | |
| Other | 24,101 | 22,172 | | |
| Allowance for doubtful accounts | (562) | (676) | | |
| Total current assets | 2,675,652 | 2,596,076 | | |
| Non-current assets | | | | |
| Property, plant and equipment | | | | |
| Buildings and structures, net | 1,178,613 | 1,157,547 | | |
| Tools, furniture and fixtures, net | 63,975 | 70,348 | | |
| Land | 161,735 | 161,735 | | |
| Leased assets, net | 2,680 | 2,479 | | |
| Construction in progress | 14,374 | 27,051 | | |
| Total property, plant and equipment | 1,421,378 | 1,419,160 | | |
| Intangible assets | | | | |
| Right to use facilities | 10,583 | 10,343 | | |
| Software | 6,697 | 5,393 | | |
| Leased assets | 4,202 | 3,349 | | |
| Other | 1,007 | 976 | | |
| Total intangible assets | 22,490 | 20,063 | | |
| Investments and other assets | | | | |
| Investments in capital | 10 | 10 | | |
| Guarantee deposits | 187,027 | 193,850 | | |
| Long-term prepaid expenses | 64,930 | 63,316 | | |
| Deferred tax assets | 53,689 | 64,024 | | |
| Insurance funds | 35,674 | 35,674 | | |
| Construction assistance fund receivables | 120,903 | 119,179 | | |
| Other | 45,783 | 41,359 | | |
| Total investments and other assets | 508,017 | 517,413 | | |
| Total non-current assets | 1,951,886 | 1,956,637 | | |
| Total assets | 4,627,539 | 4,552,713 | | |

| | | (Thousands of yen) | | |
|---|----------------------|-------------------------|--|--|
| | FY5/22 | First quarter of FY5/23 | | |
| | (As of May 31, 2022) | (As of Aug. 31, 2022) | | |
| Liabilities | | | | |
| Current liabilities | | | | |
| Accounts payable-trade | 11,455 | 11,728 | | |
| Current portion of long-term borrowings | 98,064 | 98,064 | | |
| Lease liabilities | 5,264 | 3,903 | | |
| Accounts payable-other | 81,009 | 90,816 | | |
| Accounts payable for equipment investment | 12,053 | 8,291 | | |
| Dividends payable | - | 1,908 | | |
| Accrued expenses | 689,170 | 593,258 | | |
| Income taxes payable | 46,383 | 17,822 | | |
| Accrued consumption taxes | 85,475 | 97,221 | | |
| Contract liabilities | 202,755 | 204,772 | | |
| Deposits received | 157,203 | 125,488 | | |
| Provision for bonuses | - | 118,240 | | |
| Total current liabilities | 1,388,834 | 1,371,515 | | |
| Non-current liabilities | | | | |
| Long-term borrowings | 912,272 | 887,756 | | |
| Lease liabilities | 2,918 | 2,441 | | |
| Asset retirement obligations | 261,322 | 261,543 | | |
| Total non-current liabilities | 1,176,513 | 1,151,740 | | |
| Total liabilities | 2,565,348 | 2,523,255 | | |
| Net assets | | | | |
| Shareholders' equity | | | | |
| Share capital | 693,263 | 693,263 | | |
| Capital surplus | 671,753 | 671,753 | | |
| Retained earnings | 703,946 | 671,213 | | |
| Treasury shares | (6,772) | (6,772) | | |
| Total shareholders' equity | 2,062,190 | 2,029,458 | | |
| Total net assets | 2,062,190 | 2,029,458 | | |
| Total liabilities and net assets | 4,627,539 | 4,552,713 | | |
| rotal habilities and net assets | 4,027,339 | 4,332,71 | | |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statement of Income

(For the Three-month Period)

| | | (Thousands of yen) |
|--|--------------------------------|--------------------------------|
| | First three months of FY5/22 | First three months of FY5/23 |
| | (Jun. 1, 2021 – Aug. 31, 2021) | (Jun. 1, 2022 – Aug. 31, 2022) |
| Net sales | 2,320,626 | 2,440,899 |
| Cost of sales | 1,909,769 | 2,060,401 |
| Gross profit | 410,856 | 380,498 |
| Selling, general and administrative expenses | 336,066 | 367,991 |
| Operating profit | 74,790 | 12,507 |
| Non-operating income | | |
| Interest income | 8 | 7 |
| Subsidy income | 850 | 6,229 |
| Miscellaneous income | 980 | 751 |
| Total non-operating income | 1,839 | 6,989 |
| Non-operating expenses | | |
| Interest expenses | 2,170 | 2,178 |
| Miscellaneous losses | 3 | 0 |
| Total non-operating expenses | 2,174 | 2,178 |
| Ordinary profit | 74,455 | 17,318 |
| Extraordinary losses | | |
| Loss on retirement of non-current assets | - | 613 |
| Total extraordinary losses | - | 613 |
| Profit before income taxes | 74,455 | 16,705 |
| Income taxes-current | 15,601 | 15,527 |
| Income taxes-deferred | 12,675 | (10,335) |
| Total income taxes | 28,277 | 5,192 |
| Profit | 46,178 | 11,512 |
| Profit attributable to owners of parent | 46,178 | 11,512 |

Quarterly Consolidated Statement of Comprehensive Income (For the Three-month Period)

| | | (Thousands of yen) |
|---|--------------------------------|--------------------------------|
| | First three months of FY5/22 | First three months of FY5/23 |
| | (Jun. 1, 2021 – Aug. 31, 2021) | (Jun. 1, 2022 – Aug. 31, 2022) |
| Profit | 46,178 | 11,512 |
| Comprehensive income | 46,178 | 11,512 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 46,178 | 11,512 |

(3) Notes to Quarterly Consolidated Financial Statements

Going Concern Assumption

Not applicable.

Significant Changes in Shareholders' Equity

Not applicable.

Segment Information

I. First three months of FY5/22 (Jun. 1, 2021 – Aug. 31, 2021)

1. Information related to net sales and profit or loss for each reportable segment (Thousands of yen)

| | | Reportabl | e segment | | | Amounts shown on |
|-----------------------------------|-----------------------|-----------------------|-----------------|-----------|------------------------|---|
| | Employment assistance | After-school day care | Nursery schools | Total | Adjustment (Note 1) | quarterly consolidated statement of income (Note 2) |
| Net sales | | | | | | |
| External sales | 703,602 | 748,469 | 868,554 | 2,320,626 | - | 2,320,626 |
| Inter-segment sales and transfers | - | - | - | - | - | - |
| Total | 703,602 | 748,469 | 868,554 | 2,320,626 | - | 2,320,626 |
| Segment profit | 37,587 | 28,414 | 49,025 | 115,027 | (40,237) | 74,790 |

- Notes: 1. The negative adjustment of 40,237 thousand yen to segment profit is mainly selling, general and administrative expenses that cannot be attributed to any reportable segments.
 - 2. Segment profit is adjusted to be consistent with operating profit in the quarterly consolidated statement of income.
- II. First three months of FY5/23 (Jun. 1, 2022 Aug. 31, 2022)
- 1. Information related to net sales and profit or loss for each reportable segment (Thousands of yen)

| | | Reportabl | e segment | | | Amounts shown on |
|-----------------------------------|-----------------------|-----------------------|--------------------|-----------|---------------------|---|
| | Employment assistance | After-school day care | Nursery schools | Total | Adjustment (Note 1) | quarterly consolidated statement of income (Note 2) |
| Net sales | | | | | | |
| External sales | 661,423 | 765,429 | 1,014,047 | 2,440,899 | - | 2,440,899 |
| Inter-segment sales and transfers | - | - | 1 | - | - | - |
| Total | 661,423 | 765,429 | 1,014,047 | 2,440,899 | 1 | 2,440,899 |
| Segment profit | 21,272 | 13,990 | 22,161 | 57,424 | (44,917) | 12,507 |

- Notes: 1. The negative adjustment of 44,917 thousand yen to segment profit is mainly selling, general and administrative expenses that cannot be attributed to any reportable segments.
 - Segment profit is adjusted to be consistent with operating profit in the quarterly consolidated statement of income.

This summary report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.