

Consolidated Financial Results for 2022

[Japanese GAAP]

February 13, 2023

Company name: Mercuria Holdings Co., Ltd.

Stock code: 7347

Listing: Tokyo Stock Exchange
URL: https://mercuria-hd.jp/en/

Representative: Toshihiro Toyoshima, CEO

Contact: Yusuke Takigawa, Executive Officer, Head of Finance & Control Department

Tel: +81-3-3500-9870

Scheduled date of Annual General Meeting of Shareholders: March 29, 2023
Scheduled date of payment of dividend: March 30, 2023
Scheduled date of filing of Annual Securities Report: March 29, 2023

Preparation of supplementary materials for financial results:

None

Holding of financial results meeting: Yes (for institutional investors and analysts)

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for 2022 (January 1 to December 31, 2022)

(1) Consolidated results of operations

(Percentages represent year-on-year changes)

| | Operating reve | nue | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|------|----------------|------|------------------|------|-----------------|------|---|------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| 2022 | 4,598 | 10.3 | 2,055 | 16.5 | 2,208 | 21.5 | 1,563 | 19.8 |
| 2021 | 4,170 | - | 1,763 | - | 1,817 | - | 1,304 | - |

Note: Comprehensive income (millions of yen) 2022: 2,479 (up 57.5%) 2021: 1,574 (-%)

| | Net income per share | Diluted net income per share | Return on equity | Ordinary profit on total assets | Operating profit to operating revenue |
|------|----------------------|------------------------------|------------------|---------------------------------|---------------------------------------|
| | Yen | Yen | % | % | % |
| 2022 | 76.48 | 76.30 | 9.8 | 11.6 | 44.7 |
| 2021 | 77.12 | 76.74 | 9.7 | 11.0 | 42.3 |

Reference: Equity in earnings of affiliates (millions of yen)

2022: (24)

2021: (398)

Note: Year-on-year changes for 2021 are not shown above as Mercuria Holdings was established on July 1, 2021 through a transfer of stock.

(2) Consolidated financial position

| () | F | | | |
|---------------------|--------------|-------------|--------------|----------------------|
| | Total assets | Net assets | Equity ratio | Net assets per share |
| | Million yen | Million yen | % | Yen |
| As of Dec. 31, 2022 | 19,983 | 17,542 | 83.2 | 829.16 |
| As of Dec. 31, 2021 | 18,010 | 15,821 | 83.9 | 733.92 |

Reference: Shareholders' equity (millions of yen)

As of Dec. 31, 2022: 16,628

As of Dec. 31, 2021: 15,108

(3) Consolidated cash flows

| (5) Comsonativa Cush | 110 W 5 | | | |
|----------------------|----------------------|----------------------|----------------------|---------------------------|
| | Cash flows from | Cash flows from | Cash flows from | Cash and cash equivalents |
| | operating activities | investing activities | financing activities | at end of period |
| | Million yen | Million yen | Million yen | Million yen |
| 2022 | (349) | (583) | (797) | 2,943 |
| 2021 | 179 | 228 | 1,346 | 4,605 |

2. Dividends

| | Dividends per share | | | | | Total | Payout ratio | Dividend on equity |
|-----------------|---------------------|--------|--------|----------|-------|-------------|----------------|--------------------|
| | 1Q-end | 2Q-end | 3Q-end | Year-end | Total | dividends | (consolidated) | (consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| 2021 | - | - | - | 20.00 | 20.00 | 412 | 25.9 | 2.8 |
| 2022 | - | 0.00 | - | 20.00 | 20.00 | 401 | 26.2 | 2.6 |
| 2023 (forecast) | - | 0.00 | - | 21.00 | 21.00 | | 25.2 | |

Note: Dividends for the ends of 1Q and 2Q of 2021 are not presented as Mercuria Holdings was established on July 1, 2021 through a transfer of stock.

${\bf 3.\ Consolidated\ Forecast\ for\ 2023\ (January\ 1\ to\ December\ 31,\ 2023)}$

(Percentages represent year-on-year changes)

| | Operation revenue | U | Operating profit | _ | Operating 1 | profit | Ordinary p | rofit | Profit attribu owners of p | | Net income per share |
|-----------|-------------------|------|------------------|------|-------------|--------|-------------|-------|-------------------------------|-----|----------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 5,400 | 17.4 | 5,100 | 16.0 | 2,450 | 19.2 | 2,450 | 11.0 | 1,700 | 8.8 | 83.21 |

- * Notes
- (1) Changes in significant subsidiaries during the period (change in scope of consolidation): None Newly added: Excluded: -
- (2) Changes in accounting policies and accounting-based estimates, and restatements
 - 1) Changes in accounting policies due to revisions in accounting standards, others: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting-based estimates: None
 - 4) Restatements: None
- (3) Number of shares issued (common stock)
 - 1) Number of shares issued at the end of the period (including treasury shares)

As of Dec. 31, 2022:

21,482,700 shares

As of Dec. 31, 2021:

21,443,100 shares

2) Number of treasury shares at the end of the period

As of Dec. 31, 2022:

1,429,177 shares

As of Dec. 31, 2021:

857,121 shares

3) Average number of shares during the period

2022:

20,431,140 shares

2021:

16,915,161 shares

As of Dec. 31, 2021: 14,832

(Reference) Summary of Non-consolidated Financial Results

Non-consolidated Financial Results for 2022 (January 1 to December 31, 2022)

(1) Non-consolidated results of operations

(Percentages represent year-on-year changes)

| | Operating rev | venue | Operating profit | | Ordinary profit | | Profit | |
|------|---------------|-------|------------------|-------|-----------------|-------|-------------|-----|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| 2022 | 1,507 | 80.7 | 1,027 | 101.0 | 1,015 | 109.3 | 719 | 9.8 |
| 2021 | 834 | - | 511 | - | 485 | - | 655 | - |

| | Net income per share | Diluted net income per share |
|------|----------------------|------------------------------|
| | Yen | Yen |
| 2022 | 35.18 | 35.10 |
| 2021 | 38.44 | 38.26 |

Reference: Shareholders' equity (millions of yen) As of Dec. 31, 2022: 15,013

Note: Year-on-year changes for 2021 are not shown above as Mercuria Holdings was established on July 1, 2021 through a transfer of stock. Non-consolidated results of operations for 2021 are shown for the period from July 1, 2021, when Mercuria Holdings was established, to December 31, 2021.

(2) Non-consolidated financial position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|---------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of Dec. 31, 2022 | 16,615 | 15,014 | 90.4 | 748.67 |
| As of Dec. 31, 2021 | 16,014 | 14,832 | 92.6 | 709.27 |

* The current financial report is not subject to audit by certified public accountants or auditing firms.

* Cautionary statement with respect to forward-looking statements, and other special items

Mercuria Holdings plans to hold a financial results meeting for institutional investors and securities analysts on Friday,

February 24, 2023. Materials to be distributed at this meeting will be available on the Mercuria Holdings' website immediately thereafter.

The current immunities report to make the current purchase purchase accommunity of unutilities in

Contents of Attachments

| 1. Overview of Results of Operations | 2 |
|--|----|
| (1) Analysis of Results of Operations | 2 |
| (2) Analysis of Financial Position | 3 |
| (3) Basic Policy for Profit Distribution, and Dividends in the Current and Next Fiscal Years | 3 |
| 2. Corporate Group | 4 |
| 3. Basic Approach for the Selection of Accounting Standards | 4 |
| 4. Consolidated Financial Statements and Notes | 5 |
| (1) Consolidated Balance Sheet | 5 |
| (2) Consolidated Statements of Income and Comprehensive Income | 7 |
| Consolidated Statement of Income | 7 |
| Consolidated Statement of Comprehensive Income | 8 |
| (3) Consolidated Statement of Changes in Equity | 9 |
| (4) Consolidated Statement of Cash Flows | 11 |
| (5) Notes to Consolidated Financial Statements | 12 |
| Going Concern Assumption | 12 |
| Changes in Accounting Policies | 12 |
| Segment and Other Information | 12 |
| Per-share Information | 13 |
| Subsequent Events | 13 |

1. Overview of Results of Operations

(1) Analysis of Results of Operations

Results of Operations

Economic and social activities began to return to normal in Japan in 2022 as pandemic restrictions were eased even as Japan continues to feel the effects of the pandemic. The outlook for the Japanese economy is still uncertain because of Russia's invasion of Ukraine, rising resource prices, inflation associated with the yen's depreciation and other events.

With the goal of achieving medium to long-term growth, the Mercuria Group logged gains on the sale of shares held by Mercuria Japan Industrial Growth Fund (Buyout Fund I). This fund was established by Mercuria Investment together with Development Bank of Japan Inc. and Sumitomo Mitsui Trust Bank, Limited. Due to the above strategic exit made by Buyout Fund I, a gain on a fund investment through a "same-boat" investment was recognized. In addition, a performance fee was received due to the completion of the acquisition by Spring REIT of a large, upscale commercial facility in China. Spring REIT is a real estate investment trust listed on the Hong Kong Stock Exchange and managed by our subsidiaries Spring Asset Management Limited and MIBJ Consulting (Beijing) Co., Ltd.

There were activities involving new funds based on an investment strategy that reflects the current macroeconomic environment. One example is the participation of a fund in the Taiwan Mega-solar Development Project, which is expected to grow significantly, by making an investment of approximately one billion yen in a Taiwan mega-solar development company that is operated by business partner Maiora Asset Management Pte Ltd. In addition, subsidiary Mercuria Investment Co., Ltd. has established Mercuria Japan Industrial Growth Support Fund II (Buyout Fund II), which is focused on investments involving business succession at middle-market companies in Japan. This new fund has completed its initial closing of 26.9 billion yen and started making investments in operating companies. In the aircraft investment business, Mercuria Investment established the first new aircraft fund in Japan since the pandemic started.

In 2022, operating revenue was 4,598 million yen (up 10.3% year-on-year), ordinary profit was 2,207 million yen (up 21.5%), and profit attributable to owners of parent was 1,562 million yen (up 19.8%).

Outlook

The slow recovery of the Japanese economy is expected to continue in 2023 due to the end of most restrictions involving the pandemic. However, the business climate is likely to remain unclear because of uncertainty about the outlook for the global economy due to the Ukraine crisis, the rising cost of resources, inflation due to the yen's weakness and other reasons.

In 2023, we forecast consolidated operating revenue of 5,400 million yen (up 17.4% year-on-year), operating gross profit of 5,100 million yen (up 16.0%), operating profit of 2,450 million yen (up 19.2%), ordinary profit of 2,450 million yen (up 11.0%), and profit attributable to owners of parent of 1,700 million yen (up 8.8%) for 2023.

These forecasts are based on assumptions judged to be valid and information currently available to Mercuria Holdings' management. Actual results may differ from the forecasts for a number of reasons.

(2) Analysis of Financial Position

Assets, Liabilities and Net Assets

Total assets amounted to 19,983 million yen at the end of 2022, an increase of 1,972 million yen over the end of 2021. The main reasons were a 2,816 million yen increase in operational investment securities mainly due to investments in a Taiwan mega-solar development company, the payment of capital commitments to Buyout Fund I and II and changes in the market values of securities, and a 520 million yen increase in short-term loans receivable from subsidiaries and associates due to loans made to affiliates, while there were decreases of 1,661 million yen in cash and deposits and 215 million yen in deferred tax assets.

Total liabilities amounted to 2,440 million yen, an increase of 252 million yen over the end of 2021. The main reasons were increases of 100 million yen in short-term borrowings, 161 million yen in accrued expenses, 243 million yen in income taxes payable and 33 million yen in provision for bonuses, while there was a decrease of 330 million yen in accounts payable-other.

Net assets totaled 17,542 million yen, an increase of 1,720 million yen over the end of 2021. The main reasons were increases of 1,144 million yen in retained earnings and 529 million yen in valuation difference on available-for-sale securities.

(3) Basic Policy for Profit Distribution, and Dividends in the Current and Next Fiscal Years

Distributing earnings to shareholders is one of our highest priorities. The basic policy is to consistently distribute earnings to shareholders in a manner that reflects results of operations while taking into consideration the current financial position, business performance and status of business operations and retaining earnings as needed.

We plan to pay a dividend of 20 yen per share for 2022 and 21 yen per share for 2023 in accordance with this basic policy.

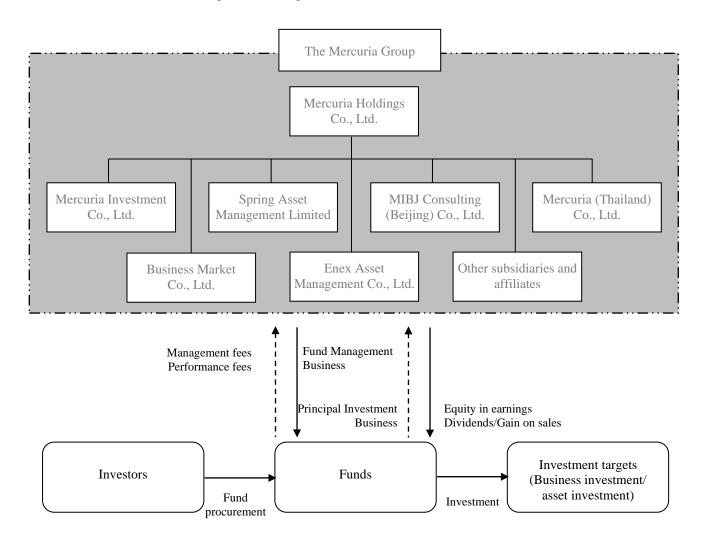
2. Corporate Group

On July 1, 2021, Mercuria Holdings Co., Ltd. was established as the parent company and sole shareholder of Mercuria Investment Co., Ltd. by transferring all shares of Mercuria Investment to the new holding company. In its role as a holding company, Mercuria Holdings performs the management and administration of group companies as well as other related functions. The business activities of the Mercuria Group are as follows.

The Mercuria Group consists of Mercuria Holdings, 12 consolidated subsidiaries, 16 non-consolidated subsidiaries, one equity-method affiliate, and seven affiliates not accounted for using the equity method.

Group companies operate a fund management business, which manages investment partnerships and other types of funds in which investors in Japan and other companies make contributions, and a principal investment business for investments of the Mercuria Group.

A flowchart of the Mercuria Group's business operations is as follows.



3. Basic Approach for the Selection of Accounting Standards

The Mercuria Group will continue to prepare consolidated financial statements using the generally accepted accounting principles in Japan for the time being to permit comparisons with prior years and with the financial data of other companies. We will take suitable actions with regard to the application of International Financial Reporting Standards by taking into account associated factors in Japan and other countries.

4. Consolidated Financial Statements and Notes

(1) Consolidated Balance Sheet

| | | (Thousands of yen) |
|---|-----------------------|-----------------------|
| | 2021 | 2022 |
| A | (As of Dec. 31, 2021) | (As of Dec. 31, 2022) |
| Assets | | |
| Current assets | 4 (7 4 7 6 4 | 2.012.477 |
| Cash and deposits | 4,674,764 | 3,013,477 |
| Trade accounts receivable | 541,075 | 603,901 |
| Operational investment securities | 10,606,504 | 13,423,443 |
| Operating loans | 536,581 | 594,850 |
| Short-term loans receivable from subsidiaries and associates | - | 520,000 |
| | 20.240 | 112 452 |
| Advances paid Other | 29,340 | 113,452 |
| | 411,802 | 574,351 |
| Total current assets | 16,800,068 | 18,843,472 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings, net | 72,951 | 175,775 |
| Tools, furniture and fixtures, net | 12,256 | 17,179 |
| Total property, plant and equipment | 85,206 | 192,954 |
| Intangible assets | | |
| Software | 282 | 1,388 |
| Total intangible assets | 282 | 1,388 |
| Investments and other assets | | |
| Investment securities | 280,965 | 307,454 |
| Leasehold and guarantee deposits | 75,247 | 83,031 |
| Deferred tax assets | 753,651 | 538,432 |
| Other | 14,706 | 16,337 |
| Total investments and other assets | 1,124,569 | 945,253 |
| Total non-current assets | 1,210,058 | 1,139,595 |
| Total assets | 18,010,126 | 19,983,067 |
| Liabilities | | |
| Current liabilities | | |
| Short-term borrowings | - | 100,000 |
| Current portion of long-term borrowings | 130,000 | 130,000 |
| Accounts payable-other | 369,198 | 38,201 |
| Accrued expenses | 239,642 | 401,479 |
| Accrued consumption taxes | - | 30,527 |
| Income taxes payable | 144,956 | 388,734 |
| Provision for bonuses | - | 33,641 |
| Other | 52,373 | 58,256 |
| Total current liabilities | 936,169 | 1,180,839 |
| Non-current liabilities | | , , |
| Long-term borrowings | 743,500 | 613,500 |
| Provision for retirement benefits for directors (and | , | 013,200 |
| other officers) | 102,000 | 102,000 |
| Provision for share-based remuneration for directors (and other officers) | 162,794 | 180,294 |
| Provision for share-based remuneration for | | |
| | 12,500 | 20,000 |
| employees | 127 810 | 160.052 |
| Retirement benefit liability | 127,810 | 160,053 |
| Long-term accounts payable-other | 84,483 | 70,000 |
| Long-term deposits received | 19,337 | 19,407 |
| Other | 86 | 94,888 |
| Total non-current liabilities | 1,252,511 | 1,260,143 |
| Total liabilities | 2,188,680 | 2,440,981 |

| | | (Thousands of yen) |
|---|-----------------------|-----------------------|
| | 2021 | 2022 |
| | (As of Dec. 31, 2021) | (As of Dec. 31, 2022) |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 4,057,656 | 4,063,577 |
| Capital surplus | 4,510,925 | 4,516,845 |
| Retained earnings | 7,718,834 | 8,863,183 |
| Treasury shares | (712,893) | (1,065,271) |
| Total shareholders' equity | 15,574,522 | 16,378,334 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | (417,793) | 111,274 |
| Foreign currency translation adjustment | (48,367) | 138,065 |
| Total accumulated other comprehensive income | (466,160) | 249,340 |
| Share acquisition rights | 83 | 83 |
| Non-controlling interests | 713,001 | 914,330 |
| Total net assets | 15,821,445 | 17,542,086 |
| Total liabilities and net assets | 18,010,126 | 19,983,067 |

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statement of Income

| | | (Thousands of yen) |
|--|--------------------------|--------------------------|
| | 2021 | 2022 |
| | (Jan. 1 - Dec. 31, 2021) | (Jan. 1 – Dec. 31, 2022) |
| Operating revenue | 4,169,925 | 4,598,442 |
| Operating costs | 531,554 | 203,55 |
| Operating gross profit | 3,638,371 | 4,394,88 |
| Selling, general and administrative expenses | 1,875,004 | 2,340,03 |
| Operating profit | 1,763,367 | 2,054,854 |
| Non-operating income | | |
| Interest income | 7,845 | 7,34 |
| Foreign exchange gains | 83,897 | 157,30 |
| Rent revenue | 565 | 59 |
| Other | 3,927 | 5,27 |
| Total non-operating income | 96,234 | 170,51 |
| Non-operating expenses | | |
| Interest expenses | 16,468 | 9,52 |
| Share issuance costs | 18,631 | |
| Financing fees | 6,000 | 6,56 |
| Other | 1,687 | 1,77 |
| Total non-operating expenses | 42,786 | 17,86 |
| Ordinary profit | 1,816,815 | 2,207,50 |
| Profit before income taxes | 1,816,815 | 2,207,50 |
| Income taxes-current | 572,391 | 503,15 |
| Income taxes-deferred | (146,847) | (1,565 |
| Total income taxes | 425,544 | 501,58 |
| Profit | 1,391,271 | 1,705,91 |
| Profit attributable to non-controlling interests | 86,844 | 143,33 |
| Profit attributable to owners of parent | 1,304,427 | 1,562,58 |

Consolidated Statement of Comprehensive Income

| | | (Thousands of yen) |
|---|--------------------------|--------------------------|
| | 2021 | 2022 |
| | (Jan. 1 - Dec. 31, 2021) | (Jan. 1 - Dec. 31, 2022) |
| Profit | 1,391,271 | 1,705,919 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (34,877) | 529,067 |
| Foreign currency translation adjustment | 214,220 | 256,549 |
| Share of other comprehensive income of entities accounted for using equity method | 3,623 | (12,126) |
| Total other comprehensive income | 182,967 | 773,491 |
| Comprehensive income | 1,574,238 | 2,479,410 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 1,439,109 | 2,278,081 |
| Comprehensive income attributable to non-controlling interests | 135,128 | 201,329 |

(3) Consolidated Statement of Changes in Equity

2021 (Jan. 1 – Dec. 31, 2021)

(Thousands of yen)

| | Shareholders' equity | | | | |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 3,026,174 | 3,303,411 | 6,759,762 | (597,190) | 12,492,156 |
| Changes during period | | | | | |
| Increase and decrease by share transfers | (30,168) | 145,863 | | (115,695) | - |
| Issuance of new shares | 1,061,651 | 1,061,651 | | | 2,123,301 |
| Dividends of surplus | | | (342,268) | | (342,268) |
| Profit attributable to owners of parent | | | 1,304,427 | | 1,304,427 |
| Purchase of treasury shares | | | | (7) | (7) |
| Change in scope of consolidation | | | (3,087) | | (3,087) |
| Net changes in items other than shareholders' equity | | | | | |
| Total changes during period | 1,031,483 | 1,207,514 | 959,072 | (115,703) | 3,082,366 |
| Balance at end of period | 4,057,656 | 4,510,925 | 7,718,834 | (712,893) | 15,574,522 |

| | Accumulated | other comprehe | ensive income | | | |
|--|---|--|--|--------------------------------|----------------------------------|------------------|
| | Valuation difference on available-for- sale securities | Foreign currency translation adjustment | Total accumulated other comprehensive income | Share acquisition rights | Non- controlling interests | Total net assets |
| Balance at beginning of period | (382,916) | (200,808) | (583,725) | 472 | 560,053 | 12,468,956 |
| Changes during period | | | | | | |
| Increase and decrease by share transfers | | | | | | - |
| Issuance of new shares | | | | | | 2,123,301 |
| Dividends of surplus | | | | | | (342,268) |
| Profit attributable to owners of parent | | | | | | 1,304,427 |
| Purchase of treasury shares | | | | | | (7) |
| Change in scope of consolidation | | | | | | (3,087) |
| Net changes in items other than shareholders' equity | (34,877) | 152,441 | 117,564 | (389) | 152,948 | 270,123 |
| Total changes during period | (34,877) | 152,441 | 117,564 | (389) | 152,948 | 3,352,489 |
| Balance at end of period | (417,793) | (48,367) | (466,160) | 83 | 713,001 | 15,821,445 |

 $2022 \; (Jan. \; 1 - Dec. \; 31, \; 2022)$

(Thousands of yen)

| | Shareholders' equity | | | | |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 4,057,656 | 4,510,925 | 7,718,834 | (712,893) | 15,574,522 |
| Changes during period | | | | | |
| Issuance of new shares | 5,920 | 5,920 | | | 11,840 |
| Dividends of surplus | | | (418,232) | | (418,232) |
| Profit attributable to owners of parent | | | 1,562,581 | | 1,562,581 |
| Purchase of treasury shares | | | | (358,702) | (358,702) |
| Disposal of treasury shares | | | | 6,324 | 6,324 |
| Net changes in items other than shareholders' equity | | | | | - |
| Total changes during period | 5,920 | 5,920 | 1,144,349 | (352,378) | 803,812 |
| Balance at end of period | 4,063,577 | 4,516,845 | 8,863,183 | (1,065,271) | 16,378,334 |

| | Accumulated | other comprehe | ensive income | | | |
|--|---|--|--|--------------------------------|----------------------------------|------------------|
| | Valuation difference on available-for- sale securities | Foreign currency translation adjustment | Total accumulated other comprehensive income | Share acquisition rights | Non- controlling interests | Total net assets |
| Balance at beginning of period | (417,793) | (48,367) | (466,160) | 83 | 713,001 | 15,821,445 |
| Changes during period | | | | | | |
| Issuance of new shares | | | | | | 11,840 |
| Dividends of surplus | | | | | | (418,232) |
| Profit attributable to owners of parent | | | | | | 1,562,581 |
| Purchase of treasury shares | | | | | | (358,702) |
| Disposal of treasury shares | | | | | | 6,324 |
| Net changes in items other than shareholders' equity | 529,067 | 186,432 | 715,500 | | 201,329 | 916,829 |
| Total changes during period | 529,067 | 186,432 | 715,500 | - | 201,329 | 1,720,641 |
| Balance at end of period | 111,274 | 138,065 | 249,340 | 83 | 914,330 | 17,542,086 |

(4) Consolidated Statement of Cash Flows

| (4) Consolidated Statement of Cash I lows | | (Thousands of yen) | |
|--|--------------------------|--------------------------|--|
| | 2021 | 2022 | |
| | (Jan. 1 – Dec. 31, 2021) | (Jan. 1 – Dec. 31, 2022) | |
| Cash flows from operating activities | | | |
| Profit before income taxes | 1,816,815 | 2,207,508 | |
| Depreciation | 51,602 | 66,655 | |
| Amortization of goodwill | 1,868 | - | |
| Financing fees | 6,000 | 6,569 | |
| Share issuance costs | 18,631 | - | |
| Increase (decrease) in provision for bonuses | - | 33,641 | |
| Increase (decrease) in provision for retirement benefits for | (1.400) | | |
| directors (and other officers) | (1,400) | - | |
| Increase (decrease) in provision for share-based | 25 507 | 17.500 | |
| remuneration for directors (and other officers) | 25,597 | 17,500 | |
| Increase (decrease) in provision for share-based | 1 250 | 7.500 | |
| remuneration for employees | 1,250 | 7,500 | |
| Increase (decrease) in retirement benefit liability | 10,600 | 32,243 | |
| Interest and dividend income | (7,845) | (7,341) | |
| Interest expenses | 16,468 | 9,521 | |
| Commission expenses | - | 1,364 | |
| Foreign exchange losses (gains) | (10,847) | (36,594) | |
| Decrease (increase) in trade receivables | (143,625) | (20,605) | |
| Decrease (increase) in investment securities for sale | (847,303) | (1,873,497) | |
| Decrease (increase) in operating loans receivable | 110,361 | (86,325) | |
| Decrease (increase) in other current assets | (102,654) | (358,718) | |
| Increase (decrease) in other current liabilities | 254,117 | (138,265) | |
| Increase (decrease) in other non-current liabilities | (199,697) | | |
| | | (14,413) | |
| Subtotal | 999,938 | (153,259) | |
| Interest and dividends received | 7,845 | 3,310 | |
| Interest paid | (18,267) | (9,186) | |
| Income taxes paid | (810,913) | (190,293) | |
| Net cash provided by (used in) operating activities | 178,603 | (349,429) | |
| Cash flows from investing activities | | | |
| Purchase of property, plant and equipment | (33,268) | (22,065) | |
| Purchase of intangible assets | - | (1,848) | |
| Payments of leasehold and guarantee deposits | (36,181) | (14,789) | |
| Proceeds from refund of leasehold and guarantee deposits | 14,611 | 2,144 | |
| Purchase of investment securities | (10,000) | (26,489) | |
| Collection of loans receivable from subsidiaries and | | , , , | |
| associates | 292,400 | - | |
| Loan advances to subsidiaries and associates | _ | (520,000) | |
| Net cash provided by (used in) investing activities | 227,561 | (583,046) | |
| Cash flows from financing activities | ==:,000 | (===,===) | |
| Proceeds from short-term borrowings | 1,100,000 | 199,431 | |
| Repayments of short-term borrowings | (1,386,450) | (100,000) | |
| * * | (1,380,430) | (130,000) | |
| Repayments of long-term borrowings | | | |
| Proceeds from issuance of shares | 2,104,281 | 11,840 | |
| Dividends paid | (342,268) | (418,232) | |
| Purchase of treasury shares | (7) | (360,066) | |
| Proceeds from disposal of treasury shares | <u>-</u> | 52 | |
| Net cash provided by (used in) financing activities | 1,345,556 | (796,974) | |
| Effect of exchange rate change on cash and cash equivalents | 30,195 | 68,161 | |
| Net increase (decrease) in cash and cash equivalents | 1,781,915 | (1,661,288) | |
| Cash and cash equivalents at beginning of period | 2,810,262 | 4,604,764 | |
| Increase (decrease) in cash and cash equivalents resulting | 10.500 | | |
| from change in scope of consolidation | 12,588 | - | |
| Cash and cash equivalents at end of period | 4,604,764 | 2,943,477 | |
| <u> </u> | | | |

(5) Notes to Consolidated Financial Statements Going Concern Assumption

Not applicable.

Changes in Accounting Policies

Application of the Accounting Standard for Revenue Recognition

Mercuria Holdings has applied the Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan (ASBJ) Statement No. 29, March 31, 2020) and other standards from the beginning of 2022. Based on these standards, revenue expected to be received in exchange for the provision of goods and services is recognized when the control of the goods and services is transferred to customers. There is no effect of the application of these standards on the consolidated financial statements.

Application of the Accounting Standards for Calculation of Fair Value

Mercuria Holdings has applied the Accounting Standard for Measurement of Fair Value (ASBJ Statement No. 30, July 4, 2019) and the Guidance on Accounting Standard for Measurement of Fair Value (ASBJ Statement No. 31, June 17, 2021) from the beginning of 2022, and has applied the new accounting policies set forth by the Accounting Standard for Measurement of Fair Value, etc. prospectively in accordance with the transitional measures in Paragraph 19 of the Accounting Standard for Measurement of Fair Value, Paragraph 44-2 of the Accounting Standard for Financial Instruments (ASBJ Statement No. 10, July 4, 2019) and Paragraph 27-2 of the Guidance on Accounting Standard for Measurement of Fair Value. There is no effect of the application of these standards on the consolidated financial statements.

Segment and Other Information

Segment Information

There is no segment information because the Mercuria Group operates only in the investment operations business segment.

Per-share Information

(Yen)

| | 2021 | 2022 |
|------------------------------|--------------------------|--------------------------|
| | (Jan. 1 – Dec. 31, 2021) | (Jan. 1 – Dec. 31, 2022) |
| Net assets per share | 733.92 | 829.16 |
| Net income per share | 77.12 | 76.48 |
| Diluted net income per share | 76.74 | 76.30 |

Notes: 1. Basis for the calculation of net income per share and diluted net income per share is as follows:

2. Mercuria Holdings' stock remaining in the trust (325,600 shares in 2021 and 447,456 shares in 2022) is included in treasury shares in shareholders' equity and deducted from the number of shares outstanding at the end of the period that is used to calculate net assets per share.

Moreover, the shares (325,600 shares in 2021 and 393,032 shares in 2022) are included in treasury shares deducted from the number of shares used to calculate the average number of shares outstanding during the period that is used to calculate net income per share and diluted net income per share.

| | 2021 | 2022 |
|--|--------------------------|--------------------------|
| | (Jan. 1 – Dec. 31, 2021) | (Jan. 1 – Dec. 31, 2022) |
| Net income per share | | |
| Profit attributable to owners of parent (Thousands of yen) | 1,304,427 | 1,562,581 |
| Amount not attributable to common shareholders (Thousands of yen) | - | - |
| Profit attributable to owners of parent applicable to common stock (Thousands of yen) | 1,304,427 | 1,562,581 |
| Average number of common stock outstanding during the period (Shares) | 16,915,161 | 20,431,140 |
| Diluted net income per share | | |
| Adjustment to profit attributable to owners of parent (Thousands of yen) | - | - |
| Increase in number of common stock (Shares) | 82,509 | 49,582 |
| [of which share acquisition rights (Shares)] | [82,509] | [49,582] |
| Summary of potentially dilutive shares not included in the calculation of diluted net income per share due to their anti-dilutive effect | - | - |

Subsequent Events

Not applicable.

The above is an English translation of provided for information purpose only. The original Japanese version was released through our website (https://www.mercuria.jp). If any discrepancy is identified between this translation and the Japanese original, the Japanese original shall prevail.