

## **Consolidated Financial Results** for the First Quarter of the Fiscal Year Ending December 31, 2025 (Three Months Ended March 31, 2025)

[Japanese GAAP] May 14, 2025

Company name: Orchestra Holdings Inc. Listing: Tokyo Stock Exchange Stock code: URL: https://orchestra-hd.co.jp/ 6533 Representative: Yoshiro Nakamura, President and Representative Director Contact: Naomi Iyogi, Director and CFO Tel: +81-3-6450-4307 Scheduled date of payment of dividend: Preparation of supplementary materials for financial results: Yes Holding of financial results meeting: None

(All amounts are rounded down to the nearest million yen)

### 1. Consolidated Financial Results for the First Three Months of 2025 (January 1 to March 31, 2025)

| (1) Consolidated results of operations |             |      |             |        |                  | (Percentages represent year-on-year changes) |                 |        |  |        |
|--|-------------|------|-------------|--------|------------------|--|-----------------|--------|--|--------|
|  | Net sales   |      | EBITDA      |        | Operating profit |  | Ordinary profit |        | Profit attributable<br>to owners of parent |        |
|  | Million yen | %    | Million yen | %      | Million yen      | %  | Million yen     | %      | Million yen                                | %      |
| Three months ended<br>Mar. 31, 2025    | 4,081       | 20.4 | 488         | (12.8) | 337              | (22.5)                                       | 326             | (23.5) | 143  | (39.0) |
| Three months ended<br>Mar. 31, 2024    | 3,390       | 21.9 | 560         | 52.1   | 434              | 49.5   | 427             | 43.0   | 235  | 14.5   |

Note: Comprehensive income (millions of yen)

Three months ended Mar. 31, 2025: 124

Three months ended Mar. 31, 2024: 289 (up 11.3%)

(down 57.1%)

(Percentages represent year on year changes)

|  | Basic earnings per share | Diluted earnings per share |  |  |  |  |
|--|--------------------------|----------------------------|--|--|--|--|
|  | Yen                      | Yen                        |  |  |  |  |
| Three months ended Mar. 31, 2025   | 14.79                    | -                          |  |  |  |  |
| Three months ended Mar. 31, 2024   | 24.04                    | 23.92                      |  |  |  |  |
| Note: EPITDA - Operating profit + Depreciation + Amerization of goodwill + S |                          |                            |  |  |  |  |

Note: EBITDA = Operating profit + Depreciation + Amortization of goodwill + Share-based payment expenses

(2) Consolidated financial position

|                        | Total assets               | Net assets            | Equity ratio                    |  |  |
|------------------------|----------------------------|-----------------------|---------------------------------|--|--|
|                        | Million yen                | Million yen           | %                               |  |  |
| As of Mar. 31, 2025    | 14,110                     | 6,143                 | 40.3                            |  |  |
| As of Dec. 31, 2024    | 12,821                     | 6,125                 | 44.3                            |  |  |
| Defense an Shanahaldan | a aquity (millions of yon) | As of Mar 21 2025, 54 | $\Delta r = f D_{22} - 21 - 20$ |  |  |

Reference: Shareholders' equity (millions of yen) As of Dec. 31, 2024: 5,675 As of Mar. 31, 2025: 5,693

#### 2. Dividends

|                 | Dividends per share |        |        |          |       |  |
|-----------------|---------------------|--------|--------|----------|-------|--|
|                 | 1Q-end              | 2Q-end | 3Q-end | Year-end | Total |  |
|                 | Yen                 | Yen    | Yen    | Yen      | Yen   |  |
| 2024            | -                   | 0.00   | -      | 11.00    | 11.00 |  |
| 2025            | -                   |        |        |          |       |  |
| 2025 (forecast) |                     | 0.00   | -      | 12.00    | 12.00 |  |

Note: Revisions to the most recently announced dividend forecast: None

#### 3. Consolidated Forecast for 2025 (January 1 to December 31, 2025)

|           |             |            |             |                  |             |                 | (ге             | rcemag              | ges represent y | ear-on-        | -year changes) |
|-----------|-------------|------------|-------------|------------------|-------------|-----------------|-----------------|---------------------|-----------------|----------------|----------------|
| Net sales |             | EBITDA     |             | Operating profit |             | Ordinary profit |                 | Profit attributable |                 | Basic earnings |                |
|           | Net sale    | - <b>5</b> | EBIID       | A                | Operating   | pioni           | Ordinary profit |                     | to owners of    | parent         | per share      |
|           | Million yen | %          | Million yen | %                | Million yen | %               | Million yen     | %                   | Million yen     | %              | Yen            |
| Full year | 16,500      | 17.5       | 1,550       | 16.9             | 950         | 18.6            | 900             | 14.8                | 400             | 20.6           | 41.13          |

Note: Revisions to the most recently announced consolidated forecast: None

#### \* Notes

 (1) Significant changes in scope of consolidation during the period: Yes Newly added: 1 Name: JTPRO Corporation Excluded: -

(2) Application of special accounting methods for presenting quarterly consolidated financial statements: None

- (3) Changes in accounting policies and accounting-based estimates, and restatements
  - 1) Changes in accounting policies due to revisions in accounting standards, others: Yes
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting-based estimates: None
  - 4) Restatements: None

(4) Number of shares issued (common stock)

| 1) Number of shares issued at the end of the period (including treasury shares) |                              |                                   |                   |  |  |  |  |
|---|------------------------------|-----------------------------------|-------------------|--|--|--|--|
| As of Mar. 31, 2025:  | 10,034,200 shares            | As of Dec. 31, 2024:              | 10,034,200 shares |  |  |  |  |
| 2) Number of treasury shares at the end<br>As of Mar. 31, 2025:                 | of the period 309,632 shares | As of Dec. 31, 2024:              | 309,632 shares    |  |  |  |  |
| 3) Average number of shares during the period                                   |                              |                                   |                   |  |  |  |  |
| Three months ended Mar. 31, 2025:   | 9,724,568 shares             | Three months ended Mar. 31, 2024: | 9,808,144 shares  |  |  |  |  |

\* Review of the attached quarterly consolidated financial statements by a certified public accountant or auditing firm: None

\* Cautionary statement with respect to forward-looking statements, and other special items

Forecasts of future performance in this document are based on assumption judged to be valid and information currently available to the Company's management, but are not promises by the Company regarding future performance. Actual results may differ materially from the forecasts for a number of reasons.

# Quarterly Consolidated Financial Statements and Notes

## (1) Quarterly Consolidated Balance Sheet

|   | 2024                  | (Thousands of yer<br>First quarter of 2025 |  |
|---|-----------------------|--|--|
|   | (As of Dec. 31, 2024) | (As of Mar. 31, 2025)                      |  |
| Assets  |                       |  |  |
| Current assets  |                       |  |  |
| Cash and deposits                                     | 3,278,490             | 3,094,764                                  |  |
| Notes and accounts receivable-trade, and contract     | 3,144,696             | 3,552,522                                  |  |
| assets  | 5,144,090             | 5,552,522                                  |  |
| Work in process                                       | 11,913                | 28,988                                     |  |
| Deposits paid   | 350,580               | 381,450                                    |  |
| Other   | 343,577               | 420,799                                    |  |
| Allowance for doubtful accounts                       | (484)                 | (484)                                      |  |
| Total current assets                                  | 7,128,774             | 7,478,042                                  |  |
| Non-current assets                                    |                       |  |  |
| Property, plant and equipment                         | 311,536               | 315,363                                    |  |
| Intangible assets                                     |                       |  |  |
| Goodwill  | 3,788,815             | 4,663,397                                  |  |
| Other   | 66,811                | 61,557                                     |  |
| Total intangible assets                               | 3,855,627             | 4,724,954                                  |  |
| Investments and other assets                          |                       |  |  |
| Investment securities                                 | 970,629               | 945,732                                    |  |
| Deferred tax assets                                   | 73,757                | 55,313                                     |  |
| Other   | 489,771               | 599,895                                    |  |
| Allowance for doubtful accounts                       | (8,411)               | (8,411)                                    |  |
| Total investments and other assets                    | 1,525,747             | 1,592,529                                  |  |
| Total non-current assets                              | 5,692,911             | 6,632,848                                  |  |
| Total assets  | 12,821,686            | 14,110,890                                 |  |
| Liabilities   |                       |  |  |
| Current liabilities                                   |                       |  |  |
| Accounts payable-trade                                | 1,965,285             | 2,134,019                                  |  |
| Short-term borrowings                                 | 509,500               | 1,025,000                                  |  |
| Current portion of long-term borrowings               | 526,782               | 672,388                                    |  |
| Income taxes payable                                  | 315,572               | 182,648                                    |  |
| Accrued consumption taxes                             | 286,406               | 282,438                                    |  |
| Other   | 1,093,118             | 961,438                                    |  |
| Total current liabilities                             | 4,696,665             | 5,257,932                                  |  |
| Non-current liabilities                               |                       |  |  |
| Long-term borrowings                                  | 1,845,185             | 2,547,539                                  |  |
| Other   | 153,839               | 162,193                                    |  |
| Total non-current liabilities                         | 1,999,024             | 2,709,732                                  |  |
| Total liabilities                                     | 6,695,689             | 7,967,665                                  |  |
| Net assets  |                       |  |  |
| Shareholders' equity                                  |                       |  |  |
| Share capital   | 354,060               | 354,060                                    |  |
| Capital surplus                                       | 1,838,072             | 1,838,072                                  |  |
| Retained earnings                                     | 3,510,465             | 3,547,309                                  |  |
| Treasury shares                                       | (300,043)             | (300,043)                                  |  |
| Total shareholders' equity                            | 5,402,555             | 5,439,399                                  |  |
| Accumulated other comprehensive income                |                       |  |  |
| Valuation difference on available-for-sale securities | 274,783               | 255,873                                    |  |
| Foreign currency translation adjustment               | (1,499)               | (1,934)                                    |  |
| Total accumulated other comprehensive income          | 273,284               | 253,938                                    |  |
| Share acquisition rights                              | 1,505                 | 1,505                                      |  |
| Non-controlling interests                             | 448,652               | 448,381                                    |  |
| Total net assets                                      | 6,125,996             | 6,143,224                                  |  |
| Total liabilities and net assets                      | 12,821,686            | 14,110,890                                 |  |

### (2) Quarterly Consolidated Statements of Income and Comprehensive Income (Quarterly Consolidated Statement of Income)

(For the Three-month Period)

|   | First three months of 2024 | (Thousands of yen)<br>First three months of 2025 |
|---|----------------------------|--|
|   | (Jan. 1 – Mar. 31, 2024)   | (Jan. 1 – Mar. 31, 2025)                         |
| Net sales   | 3,390,116                  | 4,081,061  |
| Cost of sales   | 1,683,628                  | 2,228,693  |
| Gross profit  | 1,706,488                  | 1,852,367  |
| Selling, general and administrative expenses            | 1,271,614                  | 1,515,182  |
| Operating profit  | 434,874                    | 337,185  |
| Non-operating income                                    |                            |  |
| Interest and dividend income                            | 18                         | 3,116  |
| Subsidy income  | -                          | 454  |
| Rental income from real estate                          | 6,420                      | 3,166  |
| Cashback income   | 4,121                      | 1,897  |
| Other   | 1,015                      | 541  |
| Total non-operating income                              | 11,575                     | 9,176  |
| Non-operating expenses                                  |                            |  |
| Interest expenses                                       | 5,270                      | 9,952  |
| Commission expenses                                     | 12,434                     | 6,906  |
| Depreciation  | 1,158                      | 394  |
| Other   | 482                        | 2,429  |
| Total non-operating expenses                            | 19,346                     | 19,683   |
| Ordinary profit   | 427,103                    | 326,678  |
| Extraordinary income                                    |                            |  |
| Gain on sale of investment securities                   | 4,980                      | -  |
| Gain on sale of non-current assets                      | 6,208                      | -  |
| Gain on reversal of share acquisition rights            | 27,023                     | -  |
| Total extraordinary income                              | 38,212                     | -  |
| Profit before income taxes                              | 465,316                    | 326,678  |
| Income taxes-current                                    | 197,544                    | 154,712  |
| Income taxes-deferred                                   | 24,214                     | 28,248   |
| Total income taxes                                      | 221,759                    | 182,960  |
| Profit  | 243,557                    | 143,717  |
| Profit (loss) attributable to non-controlling interests | 7,814                      | (96)   |
| Profit attributable to owners of parent                 | 235,742                    | 143,814  |

### (Quarterly Consolidated Statement of Comprehensive Income)

(For the Three-month Period)

|  |                            | (Thousands of yen)         |
|--|----------------------------|----------------------------|
|  | First three months of 2024 | First three months of 2025 |
|  | (Jan. 1 – Mar. 31, 2024)   | (Jan. 1 – Mar. 31, 2025)   |
| Profit   | 243,557                    | 143,717                    |
| Other comprehensive income                                     |                            |                            |
| Valuation difference on available-for-sale securities          | 46,275                     | (18,910)                   |
| Foreign currency translation adjustment                        | (102)                      | (609)                      |
| Total other comprehensive income                               | 46,172                     | (19,519)                   |
| Comprehensive income   | 289,729                    | 124,197                    |
| Comprehensive income attributable to                           |                            |                            |
| Comprehensive income attributable to owners of parent          | 281,944                    | 124,468                    |
| Comprehensive income attributable to non-controlling interests | 7,785                      | (270)                      |

This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.