

# Summary of Financial Results for the Fiscal Year Ended March 31, 2025 (FY2024) [Japanese GAAP]

Company name: Sanrio Company, Ltd. Listed Stock Exchange: Tokyo Stock Exchange
Stock code: 8136 URL: https://www.sanrio.co.jp/english/corporate/ir/

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Scheduled date of Annual General Meeting of Shareholders: June 26, 2025 Scheduled date of filing of Annual Securities Report: June 25, 2025

Starting date of dividend payment: June 10, 2025

Preparation of supplementary materials for financial results: Yes

Holding of financial results meeting: Yes (for institutional investors and analysts)

(All amounts are rounded down to the nearest million yen)

### 1. Consolidated Financial Results for FY2024 (April 1, 2024 – March 31, 2025)

(1) Consolidated results of operations (Percentages represent year-on-year changes)

	Net Sales		Operating F	rofit	Ordinary P	rofit	Profit Attributable to Owners of Parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2024	144,904	44.9	51,806	92.2	53,453	89.1	41,731	137.3
FY2023	99,981	37.7	26,952	103.5	28,265	106.0	17,584	115.5

Note: Comprehensive income (millions of yen) FY2024: 47,864 (up 112.3%) FY2023: 22,542 (up 59.6%)

	Basic Earnings per Share	Diluted Earnings per Share	Return on Equity (ROE)	Return on Assets (ROA)	Operating Profit to Sales
	Yen	Yen	%	%	%
FY2024	176.62	168.30	48.6	29.8	35.8
FY2023	73.08	71.83	29.2	22.0	27.0

Reference: Equity in earnings of unconsolidated subsidiaries (millions of yen) FY2024: - FY2023: -

Note: The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Basic earnings per share and diluted earnings per share are calculated as if this stock split had taken place at the beginning of the previous fiscal year.

# (2) Consolidated financial position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
As of Mar. 31, 2025	202,406	107,608	52.9	451.06
As of Mar. 31, 2024	156,062	64,897	41.4	273.57

Reference: Shareholders' equity (millions of yen)

As of Mar. 31, 2025: 107,031

As of Mar. 31, 2024: 64,608

Note: The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Net assets per share are calculated as if this stock split had taken place at the beginning of the previous fiscal year.

### (3) Consolidated cash flows

	Cash Flows from	Cash Flows from	Cash Flows from	Cash and Cash Equivalents
	Operating Activities	Investing Activities	Financing Activities	at End of Period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY2024	40,816	8,283	(16,852)	102,293
FY2023	22,173	(3,457)	15,704	67,935

#### 2. Dividends

		Div	idend per S	Share		Total	Dividend	Dividend on
	1Q-end	2Q-end	3Q-end	Year-end	Total	Dividends	Payout Ratio (Consolidated)	Equity (Consolidated)
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY2023	-	22.50	-	43.50	66.00	5,239	30.1	8.7
FY2024	-	20.00	-	33.00	53.00	12,554	30.0	14.6
FY2025 (forecast)	-	27.00	-	27.00	54.00		30.5	

Notes: 1. Breakdown of the year-end dividend for FY2023:

Ordinary dividend: 33.50 yen; commemorative dividend for celebrating Hello Kitty's 50th anniversary: 10.00 yen

2. The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Dividends per share for FY2023 are the actual amounts before the stock split. Dividends per share for FY2024 and FY2025 (forecast) have been adjusted to reflect the stock split.

# 3. Consolidated Forecast for FY2025 (April 1, 2025 - March 31, 2026)

(Percentages represent year-on-year changes)

	Net Sales		Operating Pr	ofit Ordinary Profit		Profit Attributable to Owners of Parent		Basic Earnings per Share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First half	75,200	19.7	27,500	16.6	27,800	14.9	19,100	0.1	80.49
Full year	162,200	11.9	60,000	15.8	60,700	13.6	42,000	0.6	177.00

#### \* Notes

(1) Significant changes in scope of consolidation during the period: None

Newly added: - Excluded: -

(2) Changes in accounting policies and accounting-based estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards, others: Yes

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting-based estimates: None

4) Restatements: None

(3) Number of outstanding shares (common stock)

1) Number of outstanding shares at the end of the period (including treasury shares)

As of Mar. 31, 2025: 255,408,303 shares As of Mar. 31, 2024: 255,408,303 shares

2) Number of treasury shares at the end of the period

As of Mar. 31, 2025: 18,121,226 shares As of Mar. 31, 2024: 19,244,124 shares

3) Average number of shares outstanding during the period

FY2024: 236,284,603 shares FY2023: 240,625,326 shares

Note: The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Number of outstanding shares at the end of the period (including treasury shares), number of treasury shares at the end of the period and average number of shares outstanding during the period are calculated as if this stock split had taken place at the beginning of the previous fiscal year.

#### Reference: Unconsolidated Financial Results

# 1. Unconsolidated Financial Results for FY2024 (April 1, 2024 – March 31, 2025)

(1) Unconsolidated results of operations

(Percentages represent year-on-year changes)

	Net Sale	s	Operating Profit		Ordinary	Profit	Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2024	97,416	42.9	30,921	106.2	31,485	(17.3)	25,643	(21.6)
FY2023	68,160	36.2	14,994	114.5	38,057	349.9	32,708	538.3

	Basic Earnings per Share	Diluted Earnings per Share
	Yen	Yen
FY2024	108.53	103.18
FY2023	135.93	133.80

Note: The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Basic earnings per share and diluted earnings per share are calculated as if this stock split had taken place at the beginning of the previous fiscal year.

### (2) Unconsolidated financial position

		Total Assets	Net Assets	Equity Ratio	Net Assets per Share	
		Millions of yen	Millions of yen	%	Yen	
As of Mar	. 31, 2025	128,978	68,351	53.0	288.05	
As of Mar	. 31, 2024	115,085	48,488	42.1	205.32	

Reference: Shareholders' equity (millions of yen) As of Mar. 31, 2025: 68,351 As of Mar. 31, 2024: 48,488 Note: The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Net assets per share are calculated as if

this stock split had taken place at the beginning of the previous fiscal year.

Reason for difference from previous year's unconsolidated financial results

In the fiscal year under review, the product sales business benefited from an increase in the number of foreign tourists, along with a rise in domestic customer numbers, particularly among Generation Z, which helped drive up sales. In the licensing business, sales increased due to the continued success of the strategy for a wide range of Sanrio characters, with increasing popularity not only for Hello Kitty, celebrating its 50th anniversary, but also for characters such as Kuromi and Cinnamoroll. As a result of the substantial sales growth in these segments, operating profit exceeded the previous year's results.

Note 1: The current financial report is not subject to audit by certified public accountants or auditing firms.

Note 2: Cautionary statement with respect to forward-looking statements and other special items

Forecasts regarding future performance in these materials are based on assumptions judged to be valid and information currently available to the Company. These materials are not promises by the Company regarding future performance. Actual results may differ significantly from these forecasts for a number of factors. Please refer to "1. Overview of Results of Operations, etc., (4) Outlook" on page 6 of the attachments for forecast assumptions and notes of caution for usage.

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#### 1. Overview of Results of Operations, etc.

# (1) Results of Operations

(100 millions of yen)

	EV2024		Vs. Plan		Y-O-Y			
	FY2024 Results	*Final plan	Increase/ decrease	Change (%)	FY2023 Results	Increase/ decrease	Change (%)	
Net sales	1,449	1,405	44	3.1	999	449	44.9	
Gross profit	1,098	1,087	11	1.1	721	377	52.4	
Selling, general & administrative expenses	580	575	5	1.0	451	129	28.6	
Operating profit	518	512	6	1.2	269	248	92.2	
Non-operating income or expenses	16	17	(0)	(3.1)	13	3	25.5	
Ordinary profit	534	529	5	1.0	282	251	89.1	
Extraordinary income or losses	19	23	(3)	(13.8)	3	16	437.2	
Profit before income taxes	554	552	2	0.4	286	268	93.6	
Total income taxes	134	144	(9)	(6.4)	109	25	23.4	
Profit attributable to owners of parent	417	405	12	3.0	175	241	137.3	
Gross margin	75.8%	77.4%	(1.6)%	•	72.1%	3.7%	-	
Operating margin	35.8%	36.4%	(0.6)%	-	27.0%	8.8%	-	
Ordinary margin	36.9%	37.7%	(0.8)%	-	28.3%	8.6%	-	

<sup>\*</sup>Since the initial forecast has been revised, the table above shows comparisons with the final plan.

During the fiscal year under review, Japan's economy experienced a moderate recovery, although some stagnation remained, due to an upturn in inbound demand and an improved employment and income environment. However, the outlook remains uncertain when considering concerns such as persistent high prices, geopolitical risks, and a slowdown in the global economy.

Against this backdrop, the Sanrio Group is implementing a three-year medium-term management plan, "From Uncertain Growth to Stable and Perpetual Growth," covering the fiscal year ending March 31, 2025 through March 31, 2027. We are progressing with each of three approaches: reviewing marketing and sales strategies to make Evergreen global IP; developing a foundation for global growth; and expanding IP portfolios and monetizing in multiple layers. In addition to continuing the strategy for a wide range of Sanrio characters, we implemented various initiatives related to Hello Kitty's 50th anniversary (Nov 2023–Dec 2024).

Domestic stores and theme parks saw growth in sales, driven by a sharp increase in the number of foreign tourists and growing domestic customer numbers, particularly among Generation Z. In the licensing business in Japan and overseas, the strategy of featuring a wide range of Sanrio characters proved successful, with growing popularity not just for Hello Kitty, which celebrated its 50th anniversary, but also for various other characters such as Kuromi and Cinnamoroll, contributing to sales growth. In addition, the "Hello Kitty Exhibition – As I change, so does she" (November 1, 2024 to February 24, 2025), which was held at the Tokyo National Museum's Hyokeikan, attracted attention both at home and abroad. The exhibition drew large crowds daily, with attendance reaching 350,000 over the course of the event.

Moreover, the number of members of Sanrio+, a membership service for all Sanrio Group members, reached around 2.52 million as of the end of March 2025.

As a result of these factors, net sales rose significantly by 44.9% year-on-year to 144.9 billion yen. Operating profit increased 92.2% year-on-year to 51.8 billion yen, ordinary profit increased 89.1% year-on-year to 53.4 billion yen, and profit attributable to owners of parent increased significantly by 137.3% year-on-year to 41.7 billion yen, each of which reached a record high.

Since the accounting period for all overseas consolidated subsidiaries runs from January to December, the fiscal year under review for these subsidiaries covers the period from January to December 2024.

Reportable Segment

(100 millions of yen)

			Sales				Segment profit (operating profit)			
		FY2023	FY2024	Increase/ decrease	Change (%)	FY2023	FY2024	Increase/ decrease	Change (%)	
	Product sales/others	547	661	113	20.7					
Japan	Royalties	141	198	56	40.2	197	366	168	85.4	
	Product sales/others   S47   G61   113   20.7   197   30									
	Product sales/others	0	1	1	1					
Europe	Royalties	24	61	36	151.9	2	16	13	495.7	
North	Total	24	62	38	157.1					
North America	Product sales/others	22	25	2	13.0		88	60	212.7	
	Royalties	101	249	147	144.7	28				
	Total	124	274	150	121.0					
Latin	Product sales/others	0	0	0	58.8		5	4 decrease (%) 66 168 8 6 13 49 8 60 21 5 3 14 7 7 1	140.7	
	Royalties	10	17	7	74.8	2				
America	Total	10	17	7	74.4					
	Product sales/others	31	53	22	71.3					
Asia	Royalties	120	180	60	50.3	60	67	7	12.4	
	Total	151	234	82	54.6					
Adjustment		-	-	-	-	(21)	(25)	(4)	-	
	Product sales/others	601	741	139	23.3					
Consolidated	Royalties	398	707	309	77.7	269	518	248	92.2	
	Total	999	1,449	449	44.9					

Note: Regional subsidiaries overseas pay the amount of royalties commensurate as the cost of sales while the Japanese parent company (the copyright holder) calculates this income as sales. Because consolidated transactions are eliminated, however, these are not included in Japan's sales figures stated above (although included in segment profit (operating profit)).

Further, the above sales figures are "sales to customers," and the inter-segment sales, which are not limited to the above-mentioned royalties, are eliminated as internal transaction sales.

i. Japan: Net sales rose 24.7% year-on-year to 85.9 billion yen and operating profit rose 85.4% to 36.6 billion yen.

# 1. Domestic Sales Division (Product sales business/Licensing business)

In the product sales business, the number of store visitors rose significantly, driven by successful anniversary initiatives for popular characters. These included various measures for Hello Kitty's 50th anniversary, and from January 2025, limited-edition product launches for My Melody's 50th and Kuromi's 20th anniversaries, which also attracted considerable attention. In addition to souvenir demand from foreign tourists, purchases for personal use helped boost average spending per customer. Furthermore, our efforts in recent years to automate the ordering of standard products at our stores have strengthened our supply system, and our efforts to prevent missed sales opportunities have also proven effective.

In the licensing business, the success of the strategy of featuring a wide range of Sanrio characters led to a significant year-on-year increase across all categories. In particular, in addition to Hello Kitty, which celebrated its 50th anniversary, My Melody and Kuromi also attracted significant attention. Breaking it down by product category, souvenirs and Japanese-patterned goods in high demand from inbound visitors, collaboration apparel featuring popular characters from other companies, and capsule toys popular across all age groups gained popularity. In addition, various Sanrio characters have been used in promotions for major restaurant chains and food manufacturers.

Operating profit rose due to a substantial increase in sales.

### 2. Theme park business

Sanrio Puroland in Tama City, Tokyo, saw growth in sales driven by a variety of events that boosted both visitor numbers and spending per guest. These included the park's most popular entertainment, Miracle Gift Parade; the newly opened theater attraction Cinnamoroll's Little Big Adventure (July 2024); Beyond Words, a non-verbal, no-dialogue show allowing immersion for international audiences (December 2024); and collaborations with popular artists. In addition to the continued popularity of Hello Kitty during its 50th anniversary, the My Melody & Kuromi Anniversary Party (January 17–December 31, 2025), an event celebrating their respective anniversaries, also

launched and has been drawing significant attention.

At Harmonyland in Oita Prefecture, seasonal events such as Magical Masquerade (September 13–October 31, 2024) and MERRY WHITE CHRISTMAS (November 15–December 31, 2024) helped attract visitors, but the very hot summer led visitor numbers to fall below the previous year's level. On the other hand, event-related products proved popular and boosted sales per customer, resulting in overall sales growth.

Operating profit reached a new record-high as a result of the significant rise in sales, despite an increase in SG&A expenses due to the strengthening of the staffing system and costs for repairs.

**ii. Europe**: Net sales rose 157.1% year-on-year to 6.2 billion yen and operating profit rose 495.7% year-on-year to 1.6 billion yen.

In the licensing business, sales increased significantly as the customer base expanded in various categories, driven by the continued strategy of featuring a wide range of Sanrio characters, initiatives with global brands, and approaches to local brands. The apparel category performed strongly in the UK, Northern Europe, and other region while the toy category showed solid results across Europe and Oceania.

Operating profit increased due to sales growth.

iii. North America: Net sales rose 121.0% year-on-year to 27.4 billion yen and operating profit rose 212.7% year-on-year to 8.8 billion yen.

In the licensing business, sales increased significantly in the toy, apparel and health & beauty categories. In the toy category, limited-edition plush toys for Hello Kitty's 50th anniversary, produced by major toy manufacturers, and advent calendars featuring a variety of characters posted strong sales. In the apparel category, initiatives with existing licensees led to expansion not only in specialty stores but also in the mass market, including major retail chains. The health & beauty category performed well, driven by ongoing initiatives with popular brands and the strong popularity of limited-edition products from cosmetics manufacturers for Hello Kitty's 50th anniversary. Meanwhile, the digital category continued to enhance brand awareness through game content on major platforms.

We also implemented a variety of initiatives to expand customer touchpoints, including Hello Kitty pop-up shops launched by major department stores, concept shops opened by toy manufacturers, collaborative events with professional sports leagues such as MLB (baseball) and NWSL (women's football), and the opening of a new café. Operating profit rose significantly due to a substantial increase in sales.

**iv. Latin America**: Net sales rose 74.4% year-on-year to 1.7 billion yen and operating profit rose 140.7% year-on-year to 0.5 billion yen.

In Latin America as a whole, the licensing business performed well in the categories of apparel, health & beauty, stationery, bags and corporate special sales.

In Mexico, strong performances were seen in the health & beauty category, where hygiene products and perfumes proved popular, and the stationery category, where notebooks and colored pencil sets for children attracted attention. In Brazil, the apparel and health & beauty categories performed well. In addition, we endeavored to raise brand awareness through collaborations with tourist attractions. In Peru, sales were driven by the bag category, where demand for school bags increased, and the corporate special sales category, where debit cards with Hello Kitty designs sold well. In Chile, the stationery category, especially notebooks, and the health & beauty category performed well.

Operating profit increased due to significant sales growth.

v. Asia: Net sales rose 54.6% year-on-year to 23.4 billion yen and operating profit rose 12.4% to 6.7 billion yen.

In China, licensing business sales in the toys & hobby, apparel and accessories and household product categories were strong. In addition, the continued strategic deployment of a wide range of Sanrio characters proved successful, with Kuromi, My Melody, and the rapidly rising Hangyodon attracting attention. In the product sales business, the opening of stores and the development of new e-commerce channels contributed to sales growth.

In South Korea, the licensing business saw sales growth driven by new business acquisitions. The Cinnamoroll children's mobile phone launched by a major telecommunications company and cosmetic items in collaboration

with Hello Kitty performed especially well.

In Taiwan, the licensing business saw strong sales in the corporate special sales, toy, and stationery categories. In addition, the strategic deployment of a wide range of Sanrio characters proved successful. Notably, the popularity of Kuromi and Hangyodon has surged, leading to sales growth.

In the Hong Kong and Macau region, the licensing business saw growth in sales, driven by the success of the corporate special sales category, which included collaborations with commercial facilities in Macau, and the accessories category, where initiatives with popular accessories proved successful.

In Southeast Asia, the toy category performed well within the licensing business, driven by multi-regional expansion through general merchandise licensees, which contributed to sales growth.

Operating profit increased due to the substantial increase in sales in each region.

# (2) Financial Position

(100 millions of yen)

	As of Mar. 31, 2024	As of Mar. 31, 2025	Increase/decrease	As of Sep. 30, 2024
Assets	1,560	2,024	463	1,717
Liabilities	911	947	36	870
(Interest-bearing debt)	506	402	(103)	465
Net assets	648	1,076	427	846
Equity ratio	41.4%	52.9%	11.5pt	49.0%

<sup>\*</sup> Interest-bearing debt excludes lease liabilities and includes 28.3 billion yen of convertible-bond-type bonds with share acquisition rights.

At the end of the current fiscal year, total assets stood at 202.4 billion yen, an increase of 46.3 billion yen from the end of the previous fiscal year. The main increases were 28.5 billion yen in cash and deposits, 8.7 billion yen in accounts receivable-trade, and 6.8 billion yen in retirement benefit asset.

Liabilities increased 3.6 billion yen from the end of the previous fiscal year to 94.7 billion yen. The main increases were 0.5 billion yen in notes and accounts payable-trade, 0.9 billion yen in lease liabilities (total of current liabilities and non-current liabilities), 3.4 billion yen in income taxes payable, 1.4 billion yen in contract liabilities, and 7.4 billion yen in other current liabilities. The main decreases were 2.7 billion yen in convertible-bond-type bonds with share acquisition rights, and 7.6 billion yen in long- and short-term borrowings and bonds payable (including current portion of bonds payable).

Net assets increased 42.7 billion yen from the end of the previous fiscal year to 107.6 billion yen. The main increases were 1.8 billion yen in capital surplus, 33.5 billion yen in retained earnings, 3.3 billion yen in foreign currency translation adjustment, and 3.0 billion yen in remeasurements of defined benefit plans.

As a result, the equity ratio was 52.9%, up 11.5 percentage points from the end of the previous fiscal year.

### (3) Cash Flows

(100 millions of yen)

	FY2023	FY2024	Increase/decrease
Cash flows from operating activities	221	408	186
Cash flows from investing activities	(34)	82	117
Cash flows from financing activities	157	(168)	(325)
Effect of exchange rate changes on cash and cash equivalents	13	21	7
Increase (decrease) in cash and cash equivalents	357	343	(14)
Cash and cash equivalents at beginning of period	321	679	357
Cash and cash equivalents at end of period	679	1,022	343

Cash and cash equivalents at the end of the current fiscal year increased 34.3 billion yen from the end of the previous fiscal year to 102.2 billion yen.

Cash flows from operating activities amounted to a provision of 40.8 billion yen (a year-on-year increase of 18.6 billion yen). This was mainly attributable to profit before income taxes of 55.4 billion yen (a year-on-year increase of 26.8 billion yen), depreciation of 2.3 billion yen (a year-on-year increase of 0.4 billion yen) and a 6.4 billion

yen increase in other liabilities (a year-on-year increase in income of 3.3 billion yen). On the other hand, there was a 2.4 billion yen gain on sale of investment securities (a loss of 12 million yen a year earlier), a 7.6 billion yen increase in trade receivables (a year-on-year decrease in income of 2.9 billion yen), and income taxes paid of 13.4 billion yen (a year-on-year increase in outlays of 8.7 billion yen).

Cash flows from investing activities resulted in a provision of 8.2 billion yen (net payments of 3.4 billion yen a year earlier). This was mainly attributable to net proceeds of 7.4 billion yen from increased time deposits (net payments of 1.1 billion yen a year earlier), net proceeds of 3.3 billion yen for the purchase and sale of investment securities (a year-on-year increase in income of 2.4 billion yen), while there were net payments of 2.4 billion yen for the purchase and sale of property, plant and equipment (a year-on-year increase in outlays of 0.7 billion yen).

Cash flows from financing activities resulted in a use of 16.8 billion yen (net proceeds of 15.7 billion yen a year earlier). This was mainly attributable to repayments of long-term borrowings of 7.5 billion yen (a year-on-year decrease in outlays of 1.2 billion yen), dividends paid of 8.1 billion yen (a year-on-year increase in outlays of 4.7 billion yen), and net payments of 1.0 billion yen for other financing activities (a year-on-year increase in outlays of 0.3 billion yen).

### (4) Outlook

The Company has drawn up a three-year medium-term management plan ending March 31, 2027.

The plan is intended to move beyond the "foothold" phase of the previous medium-term management plan and enter the "growth and investment" phase. In implementing the plan, the following key initiatives, known as the "Three Approaches," have been set out.

- 1. Reform marketing and sales strategies to create global Evergreen IP
- 2. Develop a foundation for global growth
- 3. Expand IP portfolio and monetize in multiple layers

Through the implementation of these key measures, the Company aims to achieve sustainable business growth without volatility, with the target of achieving net sales of 175 billion yen and operating profit of 65 billion yen or more in the year ending March 31, 2027, the final year of the plan.

For the year ending March 31, 2026, we forecast consolidated sales of 162.2 billion yen and operating profit of 60 billion yen, driven by continued demand growth in Japan and abroad as well as the implementation of various initiatives in line with the medium-term management plan, including investments for growth.

We will continue to closely monitor the economic environment and market trends while striving to appropriately disclose our earnings forecasts.

### (5) Basic Policy Regarding Profit Distribution and Dividends for FY2024 and FY2025

The Company considers distributing earnings to shareholders to be one of the Sanrio Group's highest priorities. As a result of the significant growth in consolidated results in the current fiscal year, the Company recorded profit attributable to owners of parent of 41.7 billion yen. The year-end dividend will be 33 yen per share, an increase of 1 yen from the 32 yen per share at the end of the previous fiscal year. Combined with the interim dividend of 20 yen per share, the Company plans to pay annual dividend of 53 yen per share. We will continue striving to improve business performance in order to consistently return profits to our shareholders, and we ask for your continued support.

# 2. Basic Approach for the Selection of Accounting Standards

The Sanrio Group will continue to prepare consolidated financial statements based on generally accepted accounting principles in Japan. We are examining systems and schedule with regard to the application of International Financial Reporting Standards (IFRS) in the future.

# 3. Consolidated Financial Statements and Notes

# (1) Consolidated Balance Sheet

	FY2023	(Millions of ye FY2024
	(As of Mar. 31, 2024)	(As of Mar. 31, 2025)
ssets	, ,	, , ,
Current assets		
Cash and deposits	90,442	118,97
Notes receivable-trade	303	25
Accounts receivable-trade	13,643	22,36
Merchandise and finished goods	6,094	7,25
Work in process	53	2
Raw materials and supplies	307	46
Other accounts receivable	633	35
Other	1,814	2,21
Allowance for doubtful accounts	(120)	(196
Total current assets	113,173	151,69
Non-current assets		
Property, plant and equipment		
Buildings and structures	50,387	51,15
Accumulated depreciation and impairment	(46,778)	(47,186
Buildings and structures, net	3,609	3,97
Machinery, equipment and vehicles	12,582	12,51
Accumulated depreciation and impairment	(12,278)	(12,249
Machinery, equipment and vehicles, net	304	26
Tools, furniture and fixtures	6,545	7,14
Accumulated depreciation and impairment	(5,692)	(5,968
Tools, furniture and fixtures, net	852	1,17
Land	6,160	6,30
Leased assets	5,542	6,66
Accumulated depreciation and impairment	(1,846)	(2,062
Leased assets, net	3,696	4,60
Construction in progress	224	49
Total property, plant and equipment	14,847	16,81
Intangible assets	2,726	3,59
Investments and other assets	2,720	3,37
Investment securities	10,405	7,55
Long-term loans receivable from employees	14	7,55
Guarantee deposits	1,836	1,97
Deferred tax assets	874	2,61
Retirement benefit asset	9,391	16,19
Other	2,978	2,09
Allowance for doubtful accounts	(187)	(152
Total investments and other assets	25,313	30,29
Total non-current assets	42,886	50,70
Deferred assets	72,000	50,70
Bond issuance costs	2	
	-	
Total deferred assets	156,062	202.40
Total assets	156,062	202,40

		(Millions of yen)
	FY2023	FY2024
Liabilities	(As of Mar. 31, 2024)	(As of Mar. 31, 2025)
Current liabilities		
Notes and accounts payable-trade	4,882	5,420
Short-term borrowings	9,154	6,916
Current portion of bonds payable	102	39
Lease liabilities	847	1,059
Accounts payable-other	7,772	13,984
Income taxes payable	6,049	9,547
Contract liabilities	4,705	6,170
Provision for bonuses	952	
	31	1,267 106
Provision for shareholder benefit program  Provision for point card certificates	9	15
Other		
•	3,483	4,750
Total current liabilities	37,990	49,277
Non-current liabilities	20	
Bonds payable	39	-
Convertible-bond-type bonds with share acquisition rights	31,047	28,312
Long-term borrowings	10,305	5,023
Lease liabilities	3,226	3,974
Long-term deposits received	700	716
Long-term accounts payable-other	411	316
Retirement benefit liability	1,015	1,027
Deferred tax liabilities	6,041	5,781
Other	388	368
Total non-current liabilities	53,174	45,521
Total liabilities	91,165	94,798
Net assets		
Shareholders' equity		
Share capital	10,261	10,261
Capital surplus	2,764	4,638
Retained earnings	59,655	93,238
Treasury shares	(18,728)	(17,630)
Total shareholders' equity	53,953	90,508
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,390	785
Foreign currency translation adjustment	4,762	8,154
Remeasurements of defined benefit plans	4,502	7,583
Total accumulated other comprehensive income	10,655	16,522
Non-controlling interests	288	576
Total net assets	64,897	107,608
Total liabilities and net assets	156,062	202,406
-		- ,,,,,,,

# (2) Consolidated Statements of Income and Comprehensive Income

# **Consolidated Statement of Income**

		(Millions of yen)
	FY2023	FY2024
	(Apr. 1, 2023 – Mar. 31, 2024) (Apr. 1,	
Net sales	99,981	144,904
Cost of sales	27,865	35,005
Gross profit	72,115	109,899
Selling, general and administrative expenses		
Sales promotion expenses	3,366	6,398
Provision for allowance for doubtful accounts	(141)	34
Remuneration, salaries and allowances for directors (and other officers)	9,111	10,747
Other salaries	3,291	3,805
Bonuses	2,270	3,204
Provision of bonuses	972	
		1,299
Provision for shareholder benefit program	(5)	75
Provision for point card certificates	0	6 (419)
Retirement benefit expenses	611	(418)
Commission expenses	5,993	8,504
Freight and packing costs	1,564	1,783
Rent expenses	3,488	3,892
Depreciation	988	1,215
Other	13,650	17,543
Total selling, general and administrative expenses	45,162	58,093
Operating profit	26,952	51,806
Non-operating income		
Interest income	1,101	1,383
Dividend income	183	116
Foreign exchange gains	-	99
Gain on investments in investment partnerships	225	147
Other	434	416
Total non-operating income	1,944	2,164
Non-operating expenses		
Interest expenses	180	170
Foreign exchange losses	299	-
Commission expenses	128	166
Other	24	180
Total non-operating expenses	632	516
Ordinary profit	28,265	53,453
Extraordinary income	<del>-</del>	
Gain on sale of non-current assets	0	0
Gain on sale of investment securities	-	2,444
Gain on liquidation of subsidiaries and associates	581	2,711
Total extraordinary income	581	2,445

		(Millions of yen)
	FY2023	FY2024
	(Apr. 1, 2023 – Mar. 31, 2024)	(Apr. 1, 2024 – Mar. 31, 2025)
Extraordinary losses		
Loss on disposal of non-current assets	56	77
Impairment losses	37	317
Loss on sale of investment securities	12	-
Business restructuring expenses	106	4
System failure response expenses		62
Total extraordinary losses	212	461
Profit before income taxes	28,634	55,436
Income taxes-current	9,081	16,503
Income taxes-deferred	1,841	(3,029)
Total income taxes	10,922	13,474
Profit	17,711	41,962
Profit attributable to non-controlling interests	127	231
Profit attributable to owners of parent	17.584	41.731

# **Consolidated Statement of Comprehensive Income**

		(Millions of yen)
	FY2023	FY2024
	(Apr. 1, 2023 – Mar. 31, 2024)	(Apr. 1, 2024 – Mar. 31, 2025)
Profit	17,711	41,962
Other comprehensive income		
Valuation difference on available-for-sale securities	1,006	(604)
Deferred gains or losses on hedges	(2)	-
Foreign currency translation adjustment	3,082	3,426
Remeasurements of defined benefit plans	744	3,080
Total other comprehensive income	4,830	5,902
Comprehensive income	22,542	47,864
Total comprehensive income attributable to:		
Owners of parent	22,386	47,599
Non-controlling interests	155	265

# (3) Consolidated Statement of Changes in Net Assets

FY2023 (Apr. 1, 2023 - Mar. 31, 2024)

(Millions of yen)

	Shareholders' equity					
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period (Balance, April 1, 2023)	10,000	3,468	56,211	(19,528)	50,152	
Changes during period						
Issuance of new shares	261	261			523	
Dividends of surplus			(3,427)		(3,427)	
Profit attributable to owners of parent			17,584		17,584	
Purchase of treasury shares				(10,878)	(10,878)	
Cancellation of treasury shares		(965)	(10,712)	11,678	-	
Net changes in items other than shareholders' equity						
Total changes during period	261	(703)	3,443	799	3,801	
Balance at end of period (Balance, March 31, 2024)	10,261	2,764	59,655	(18,728)	53,953	

	Accumulated other comprehensive income						
	Valuation difference on available- for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of period (Balance, April 1, 2023)	383	2	1,707	3,758	5,853	290	56,295
Changes during period							
Issuance of new shares							523
Dividends of surplus							(3,427)
Profit attributable to owners of parent							17,584
Purchase of treasury shares							(10,878)
Cancellation of treasury shares							-
Net changes in items other than shareholders' equity	1,006	(2)	3,054	744	4,802	(1)	4,800
Total changes during period	1,006	(2)	3,054	744	4,802	(1)	8,601
Balance at end of period (Balance, March 31, 2024)	1,390	-	4,762	4,502	10,655	288	64,897

# FY2024 (Apr. 1, 2024 - Mar. 31, 2025)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period (Balance, April 1, 2024)	10,261	2,764	59,655	(18,728)	53,953
Changes during period					
Dividends of surplus			(8,148)		(8,148)
Profit attributable to owners of parent			41,731		41,731
Purchase of treasury shares				(1)	(1)
Disposal of treasury shares		1,873		1,100	2,973
Net changes in items other than shareholders' equity					
Total changes during period	-	1,873	33,583	1,098	36,555
Balance at end of period (Balance, March 31, 2025)	10,261	4,638	93,238	(17,630)	90,508

	Accu	mulated other	comprehensive in	come		
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of period (Balance, April 1, 2024)	1,390	4,762	4,502	10,655	288	64,897
Changes during period						
Dividends of surplus						(8,148)
Profit attributable to owners of parent						41,731
Purchase of treasury shares						(1)
Disposal of treasury shares						2,973
Net changes in items other than shareholders' equity	(604)	3,392	3,080	5,867	287	6,155
Total changes during period	(604)	3,392	3,080	5,867	287	42,710
Balance at end of period (Balance, March 31, 2025)	785	8,154	7,583	16,522	576	107,608

# (4) Consolidated Statement of Cash Flows

) Consolidated Statement of Cash Flows		(Millions of yer
	FY2023	FY2024
Cash flows from operating activities	(Apr. 1, 2023 – Mar. 31, 2024) (Apr.	1, 2024 – Mar. 31, 2025
Profit before income taxes	28,634	55,436
Depreciation	1,873	2,301
Amortization of long-term prepaid expenses	94	82
Increase (decrease) in allowance for doubtful accounts	(213)	20
Increase (decrease) in provision for bonuses	305	299
Decrease (increase) in retirement benefit asset	(1,557)	(2,077)
Increase (decrease) in retirement benefit liability	332	(170)
Increase (decrease) in provision for shareholder benefit		(170)
program	(8)	75
Increase (decrease) in provision for point card certificates	0	6
Interest and dividend income	(1,210)	(1,275)
Interest on securities	(74)	(224)
Interest expenses	180	170
Loss (gain) on disposal of non-current assets	56	76
Impairment losses	37	317
Loss (gain) on sale of investment securities	12	(2,444)
Gain on liquidation of subsidiaries and associates	(581)	-
Decrease (increase) in trade receivables	(4,750)	(7,653)
Decrease (increase) in inventories	(1,876)	(1,208)
Decrease (increase) in other assets	470	72
Increase (decrease) in trade payables	767	405
Increase (decrease) in accrued consumption taxes	11	503
Increase (decrease) in contract liabilities	424	1,176
Increase (decrease) in other liabilities	3,037	6,404
Other, net	4	830
Subtotal	25,973	53,127
Interest and dividends received	1,157	1,392
Interest paid	(214)	(224)
Income taxes paid	(4,743)	(13,478)
Net cash provided by (used in) operating activities	22,173	40,816
Cash flows from investing activities		·
Payments into time deposits	(28,462)	(18,714)
Proceeds from withdrawal of time deposits	27,270	26,132
Purchase of property, plant and equipment	(1,685)	(2,459)
Proceeds from sale of property, plant and equipment	5	0
Purchase of intangible assets	(654)	(1,345)
Purchase of investment securities	(3)	(1,000)
Proceeds from sale of investment securities	884	4,328
Proceeds from distributions from investment partnerships	8	1,206
Proceeds from collection of loans receivable	36	4
Payments of guarantee deposits	(178)	(328)
Proceeds from refund of guarantee deposits	59	98
Proceeds from liquidation of subsidiaries and associates	949	-
Other, net	(1,688)	361
Net cash provided by (used in) investing activities	(3,457)	8,283

(3)			C	`
(IV	111	lions	of ve	n '

		(minions of jun)		
	FY2023	FY2024		
	(Apr. 1, 2023 – Mar. 31, 2024) (A	pr. 1, 2024 – Mar. 31, 2025)		
Cash flows from financing activities				
Repayments of short-term borrowings	(300)	-		
Proceeds from long-term borrowings	9,100	-		
Repayments of long-term borrowings	(8,804)	(7,520)		
Redemption of bonds	(332)	(102)		
Proceeds from issuance of convertible-bond-type bonds with share acquisition rights	31,121	-		
Purchase of treasury shares	(10,878)	(1)		
Dividends paid	(3,425)	(8,135)		
Other, net	(776)	(1,092)		
Net cash provided by (used in) financing activities	15,704	(16,852)		
Effect of exchange rate change on cash and cash equivalents	1,375	2,111		
Net increase (decrease) in cash and cash equivalents	35,796	34,358		
Cash and cash equivalents at the beginning of period	32,139	67,935		
Cash and cash equivalents at the end of period	67,935	102,293		

#### (5) Notes to Consolidated Financial Statements

# **Going Concern Assumption**

Not applicable.

# **Changes in Accounting Policies**

The Company has applied the Accounting Standard for Current Income Taxes (Accounting Standards Board of Japan (ASBJ) Statement No. 27, October 28, 2022) beginning with the current fiscal year.

Revisions concerning the accounting classification of income taxes (taxation of other comprehensive income) are made in accordance with the transitional treatment stipulated in the proviso of Paragraph 20-3 of this revised accounting standard and with Paragraph 65-2, Item 2 of Implementation Guidance on Accounting Standard for Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022). The application of this standard has no effect on the consolidated financial statements.

For the revision concerning the change in the treatment in the consolidated financial statements of the tax deferral of gains or losses on sales of shares of subsidiaries, etc. between consolidated companies, the Company has applied the Implementation Guidance on Accounting Standard for Tax Effect Accounting beginning with the current fiscal year. This change has been applied retrospectively and the consolidated financial statements for the previous fiscal year are shown after this restatement. This change in accounting policies has no effect on the consolidated financial statements in the previous fiscal year.

### **Segment and Other Information**

#### **Segment Information**

### 1. Overview of reportable segment

Segments used for financial reporting are the Sanrio Group's constituent units for which separate financial information is available and for which the Board of Directors performs periodic studies for the purposes of determining the allocation of resources and evaluating performance.

The Group is engaged primarily in character licensing operations, planning and sale of gift products and the theme parks business. The Company and its domestic consolidated subsidiaries conduct business operations in Japan and overseas consolidated subsidiaries in each region conduct business operations in Europe (mainly Italy, France, Spain, Germany and the U.K.), North America (mainly the United States), Latin America (mainly Brazil, Chile, Peru and Mexico) and Asia (mainly Hong Kong, Taiwan, South Korea, China and Singapore). The Company and each consolidated subsidiary are independent operating units that establish comprehensive strategies concerning their products and other aspects of operations and conduct business operations based on those strategies.

As a result, there are five reportable segments based on the structure of sales activities by geographical segments: Japan, Europe, North America, Latin America and Asia.

2. Calculation method for sales, profit or loss, assets, liabilities and other items for each reportable segment. The accounting methods used for reportable business segments generally accords with those used for the preparation of consolidated financial statements. Profits for reportable segments are operating profit. Profits and transfer sums for inter-segment transactions within the Group are based on market prices.

(Millions of ven)

3. Information related to sales, profit or loss, assets, liabilities and other items for each reportable segment

FY2023 (Apr. 1, 2023 – Mar. 31, 2024) (Millions of yen)

1 1 2023 (Apr. 1, 202.	1 2025 (Apr. 1, 2025 – Mai. 31, 2024)															
					Rep	oortabl	e segn	nent							Am	ounts shown
		Japan	E	urope		orth erica		tin erica		Asia	To	otal	Adjustme (Note 1		S	consolidated financial tatements (Note 2)
Sales																
Customers		68,951		2,423	1	12,439		1,025		15,140	9	9,981		-		99,981
(Royalty income)	(	14,161)	(	2,422)	( 1	0,199)	( 1	,001)	(	12,028)	( 39	9,813)	(	-)	(	39,813)
Inter-segment		14,136		68		76		38		4,036	1	8,355	(18,35	55)		-
(Royalty income)	(	13,153)	(	3)	(	-)	(	-)	(	-)	( 13	3,157)	((13,15)	7))	(	-)
Total		83,088		2,492	1	12,515		1,063		19,176	11	8,336	(18,35	55)		99,981
Segment profit		19,737		268		2,838		227		6,016	2	9,089	(2,13	36)		26,952
Segment assets		121,160		9,732	1	16,252		2,735		32,528	18	2,409	(26,34	47)		156,062
Other items																
Depreciation		1,358		244		91		11		257		1,963		5		1,968
Increase in property and equipment, and intangible assets		2,531		55		7		9		551		3,155		0		3,155

Notes: 1. Adjustments are as follows.

- (1) The minus 2,136 million yen adjustment to segment profit is the sum of eliminations for inter-segment transactions and unallocated operating expenses that are mostly general and administrative expenses that cannot be assigned to any particular segment.
- (2) The minus 26,347 million yen adjustment to segment assets is the sum of eliminations for inter-segment transactions and corporate assets which belong to administration department of the Company.
- (3) The 5 million yen adjustment to depreciation is the depreciation related to corporate assets.
- 2. Segment profit is adjusted to be consistent with operating profit shown on the consolidated statement of income.
- 3. Depreciation includes amortization of long-term prepaid expenses.

FY2024 (Apr. 1, 2024 – Mar. 31, 2025)

1 1 2024 (Apr. 1, 2024				- )	R	Leportable	e se	gment						Amoun	ts shown
		Japan	E	Europe		North merica		Latin merica		Asia	Total		Adjustment (Note 1)	fina state	solidated ancial ements ote 2)
Sales															
Customers		85,989		6,230		27,487		1,789		23,407	144,90	)4	-		144,904
(Royalty income)	(	19,851)	(	6,102)	(	24,957)	(	1,750)	(	18,077)	( 70,73	8)	( -)	(	70,738)
Inter-segment		27,020		153		100		84		4,595	31,95	53	(31,953)		-
(Royalty income)	(	25,517)	(	8)	(	-)	(	-)	(	-)	( 25,52	5)	((25,525))	(	-)
Total		113,009		6,383		27,588		1,873		28,003	176,85	8	(31,953)		144,904
Segment profit		36,602		1,600		8,875		547		6,761	54,38	88	(2,581)		51,806
Segment assets		139,987		9,298		28,064		2,333		28,730	208,41	15	(6,008)		202,406
Other items															
Depreciation		1,593		285		130		15		354	2,37	79	4		2,384
Increase in property and equipment, and intangible assets		3,468		118		92		47		726	4,45	54	1		4,454

Notes: 1. Adjustments are as follows.

- (1) The minus 2,581 million yen adjustment to segment profit is the sum of eliminations for inter-segment transactions and unallocated operating expenses that are mostly general and administrative expenses that cannot be assigned to any particular segment.
- (2) The minus 6,008 million yen adjustment to segment assets is the sum of eliminations for inter-segment transactions and corporate assets which belong to administration department of the Company.
- (3) The 4 million yen adjustment to depreciation is the depreciation related to corporate assets.
- 2. Segment profit is adjusted to be consistent with operating profit shown on the consolidated statement of income.
- 3. Depreciation includes amortization of long-term prepaid expenses.

### **Related Information**

FY2023 (Apr. 1, 2023 - Mar. 31, 2024)

# 1. Information by product or service

(Millions of yen)

	Product sales and licensing	Theme parks	Other	Total
Sales to customers	86,456	12,746	778	99,981

### 2. Information by region

(1) Sales (Millions of yen)

Japan	Europe	North America	Asia	Other	Total
66,540	2,556	12,799	17,026	1,057	99,981

Note: Sales are based on the location of the client and categorized by country or region.

### (2) Property and equipment

(Millions of yen)

Japan	Europe	North America	Latin America	Asia	Other	Total
12,624	784	646	114	667	9	14,847

# 3. Information about specific customers

Omitted because no single external customer accounts for 10% or more of sales as shown on the consolidated statement of income.

FY2024 (Apr. 1, 2024 – Mar. 31, 2025)

### 1. Information by product or service

(Millions of yen)

	Product sales and licensing	Theme parks	Other	Total
Sales to customers	128,631	15,138	1,135	144,904

### 2. Information by region

### (1) Sales

(Millions of yen)

Japan	Europe	North America	Asia	Other	Total
84,037	6,330	27,540	25,187	1,808	144,904

Note: Sales are based on the location of the client and categorized by country or region.

# (2) Property and equipment

(Millions of yen)

Japan	Europe	North America	Latin America	Asia	Other	Total
14,140	786	681	126	1,078	3	16,818

# 3. Information about specific customers

Omitted because no single external customer accounts for 10% or more of sales as shown on the consolidated statement of income.

# Information related to impairment loss of non-current assets for each reportable segment

FY2023 (Apr. 1, 2023 – Mar. 31, 2024)

Impairment loss of 37 million yen on store assets and business assets was recorded in the "Japan" segment.

FY2024 (Apr. 1, 2024 – Mar. 31, 2025)

Impairment loss of 317 million yen on store assets and business assets was recorded in the "Japan" segment.

# Information related to goodwill amortization and the unamortized balance for each reportable segment

FY2023 (Apr. 1, 2023 - Mar. 31, 2024)

Not applicable.

FY2024 (Apr. 1, 2024 – Mar. 31, 2025)

Not applicable.

### **Per Share Information**

(Yen)

		(1011)
	FY2023	FY2024
	(Apr. 1, 2023 – Mar. 31, 2024)	(Apr. 1, 2024 – Mar. 31, 2025)
Net assets per share	273.57	451.06
Basic earnings per share	73.08	176.62
Diluted earnings per share	71.83	168.30

Notes: 1. The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Net assets per share, basic earnings per share and diluted earnings per share are calculated as if this stock split had taken place at the beginning of FY2023.

2. Basis for calculating net assets per share is as shown below.

	FY2023 (As of Mar. 31, 2024)	FY2024 (As of Mar. 31, 2025)
Total net assets on the consolidated balance sheet (million yen)	64,897	107,608
Net assets associated with common stock shares (million yen)	64,608	107,031
Breakdown of differences		
Non-controlling interests (million yen)	288	576
Number of common stock shares outstanding (thousand shares) (note)	255,408	255,408
Number of shares of treasury common stock (thousand shares) (note)	19,244	18,121
Number of common stock shares used in calculation of net assets per share (thousand shares) (note)	236,164	237,287

Note: The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Number of common stock shares outstanding, number of shares of treasury common stock, and number of common stock shares used in calculation of net assets per share are calculated as if this stock split had taken place at the beginning of FY2023.

3. Basis for calculating basic earnings per share and diluted earnings per share is as shown below.

	FY2023	FY2024
	(Apr. 1, 2023 – Mar. 31, 2024)	(Apr. 1, 2024 – Mar. 31, 2025)
Basic earnings per share		
Profit attributable to owners of parent (million yen)	17,584	41,731
Amount not returned to common stock shareholders (million yen)	-	-
Profit attributable to owners of parent applicable to common stock (million yen)	17,584	41,731
Average number of common stock shares outstanding (thousand shares) (note 1)	240,625	236,284
Diluted earnings per share		
Adjustment to profit attributable to owners of parent (million yen)	(51)	(155)
[of which, amortization of bond issuance costs (after deducting amount equivalent to tax)] (million yen) (note 2)	( (51))	( (155))
Increase in number of common stock shares (thousand shares)	3,444	10,743
[of which convertible-bond-type bonds with share acquisition rights (thousand shares)]	( 3,444)	( 10,743)
Summary of potentially dilutive shares not included in the calculation of diluted earnings per share due to their anti-dilutive effect		-

Notes: 1. The Company conducted a 3-for-1 common stock split effective on April 1, 2024. Average number of common stock shares outstanding (thousand shares) is calculated as if this stock split had taken place at the beginning of FY2023.

2. Amortization (net of tax) related to such difference due to the issuance of bonds at a price higher than the face value of the bonds.

### **Subsequent Events**

Not applicable.

This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.