

Results of Operations for the First Half of the Fiscal Year Ending February 28, 2026

October 16, 2025 Jun Kawata, President





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- 2 FY2/26 Outlook
- 3 Key Initiatives in FY2/26



Financial Summary



1H FY2/26 Results of operations

Both 1H consolidated sales and operating profit were higher and achieved new record highs.

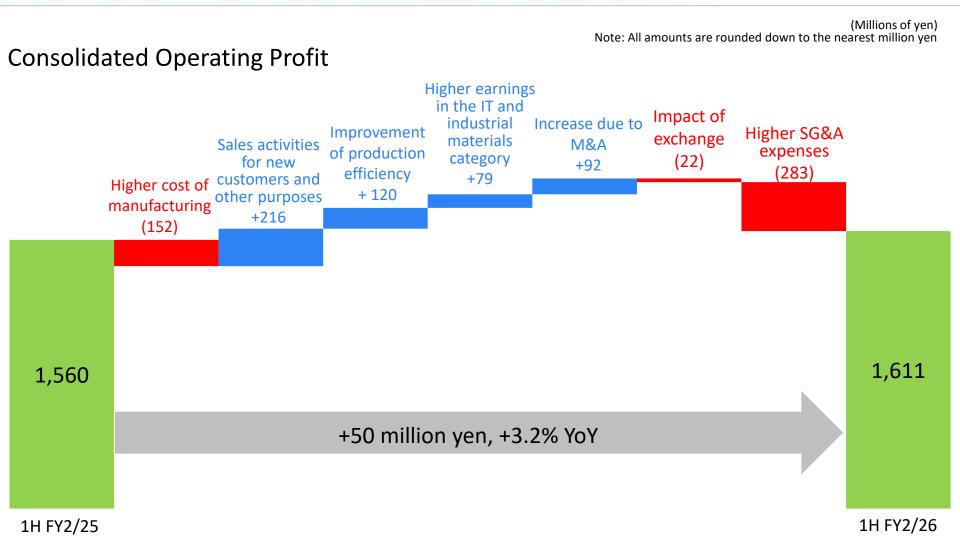
Consolidated sales: 24,986 million yen (+2.5% YoY)

Consolidated operating profit: 1,611 million yen (+3.2% YoY)

- *Sales and earnings in the food packaging and containers category increased due to strong sales of food packaging for dairy products, agricultural products and tofu, and contributions from subsidiaries in Japan.
- ★ In the IT and industrial materials category, sales and earnings increased due to strong sales of materials used in smartphones, semiconductors and industrial materials.
- *Sales and earnings in the consumer product packaging and materials category increased due to strong sales of in-house products with high profit margins and higher sales of storage products and anti-dust mite-related items.

Change in Operating Profit (YoY)





Financial Highlights of the First Half of FY2/26 \$\text{ NAKAMOTO PACKS CO.,LTD.}



(Millions of yen; (% to sales)) (Consolidated)

				1H F)	2/26			
	1H FY2/25 Results	Results	YoY change		Plan	Vs. plan		
			Amount	%		Amount	%	
Net sales	24,376	24,986	+610	+2.5%	25,570	(583)	(2.3)%	
Gross profit	4,329 (17.8%)	4,663 (18.7%)	+333	+7.7%	4,598 (18.0%)	+65	+1.4%	
Selling, general and administrative expenses	2,768 (11.4%)	3,052 (12.2%)	+283	+10.2%	3,123 (12.2%)	(70)	(2.3)%	
Operating profit	1,560 (6.4%)	1,611 (6.4%)	+50	+3.2%	1,475 (5.8%)	+136	+9.2%	
Ordinary profit	1,625 (6.7%)	1,567 (6.3%)	(57)	(3.6)%	1,500 (5.9%)	+67	+4.5%	
Profit attributable to owners of parent	1,247 (5.1%)	1,059 (4.2%)	(187)	(15.0)%	1,010 (3.9%)	+49	+4.9%	
Capital expenditures*	864 (3.5%)	1,040 (4.2%)	+176	+20.4%	1,633 (6.4%)	(593)	(36.3)%	
Depreciation	622 (2.6%)	602 (2.4%)	(19)	(3.1)%	613 (2.4%)	(10)	(1.7)%	

^{*}Construction in progress is not included in capital expenditures.

Note: Exchange rate for 1H FY2/26: 20.16 yen/yuan; 144.82 yen/dollar

Financial Highlights of the First Half of FY2/26



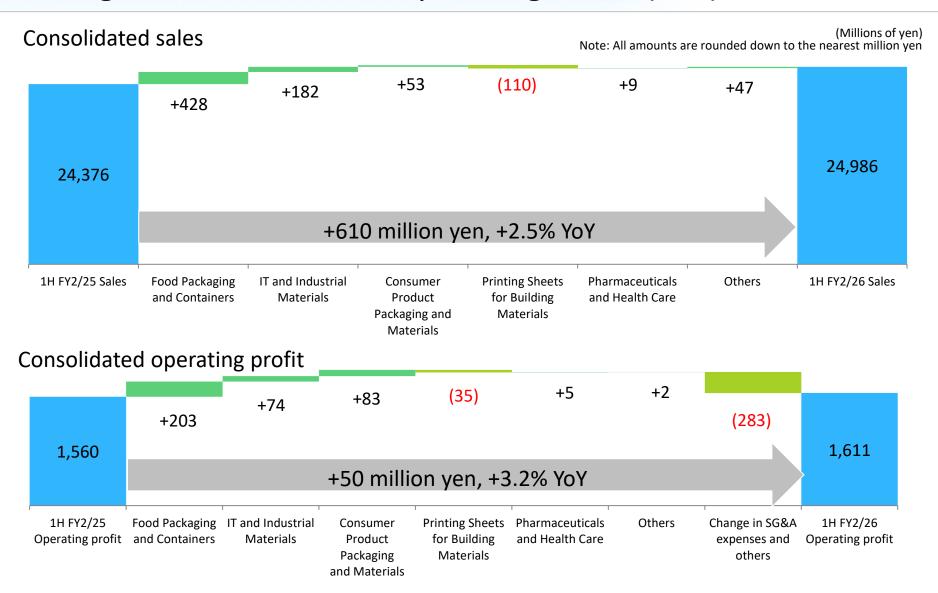
NAKAMOTO PACKS CO.,LTD.

Quarterly sales and operating profit

- Strong sales of materials used in smartphones and semiconductors.
- In the consumer product packaging and materials category, sales of in-house products with high profit margins increased.
- Record-high 1H sales and operating profit due to contributions from subsidiaries in Japan.



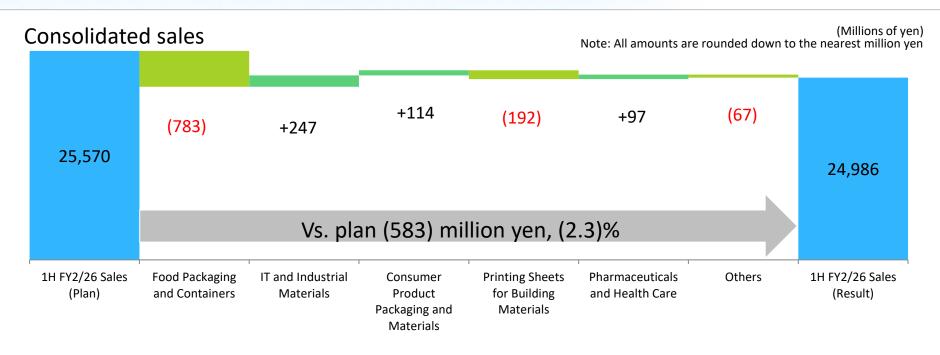
Change in Net Sales and Operating Profit (YoY) NAKAMOTO PACKS CO.,LTD.



Change in Net Sales and Operating Profit (Vs. Plan) \$\infty\$



NAKAMOTO PACKS CO..LTD.

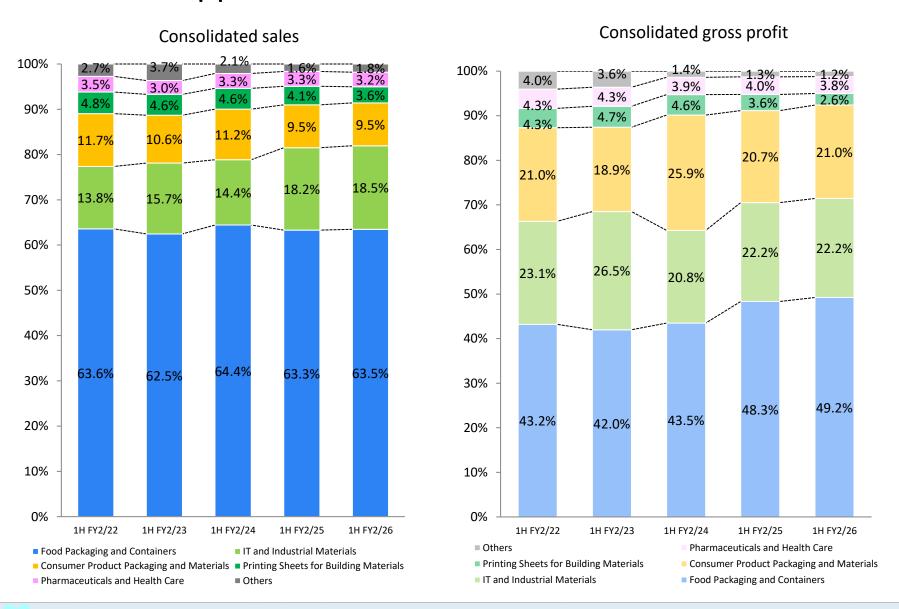


Consolidated operating profit



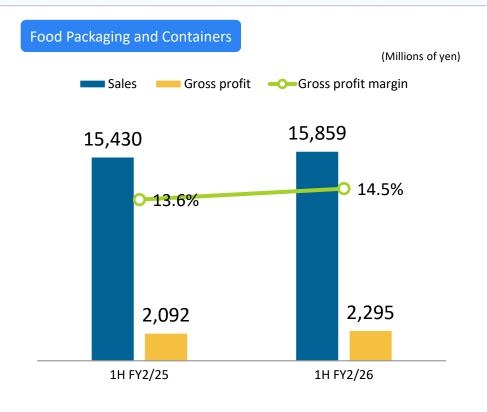
Trends in Sales and Gross Profit Composition for Product Applications





Applications – Food Packaging and Containers (\$) NAKAMOTO PACKS CO., LTD.

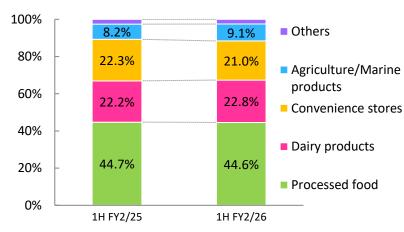




■ Sales in major product categories

Processed food	 Firm sales of packaging for prepared food Strong sales of packaging for sausages and other processed food 		
Dairy products	Strong sales of existing packaging materials for yogurt and cheese		
Convenience stores	Higher demand for container molding and processing		
Agriculture/ Marine products	Strong sales of packaging for agricultural products		

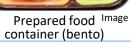
■ Sales composition for major categories (consolidated)



Examples of final products



Pasta container



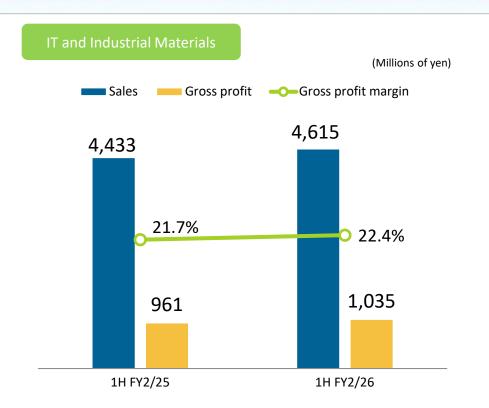


container lid



Applications – IT and Industrial Materials

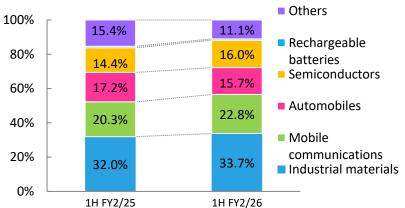






■ Sales in major product categories

Industrial materials	 Firm sales of industrial materials like heavy bags and materials for e-commerce Higher sales of co-extruded multilayer nylon film bags for industrial materials 		
Mobile communications	Higher sales of materials used in smartphones		
Semiconductors	Higher sales of electronic component packaging materials		
Automobiles	Firm performance of automotive interior materials		
Rechargeable batteries	One-time orders only		
Others	Increase in various development projects		

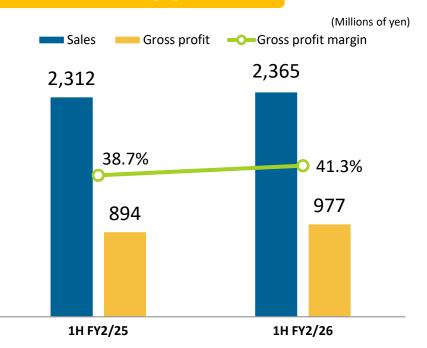


Applications

Consumer Product Packaging and Materials



Consumer Product Packaging and Materials



Examples of final products



AC outdoor unit thermal insulation sealing



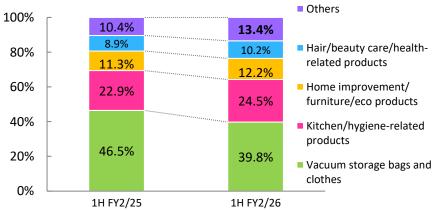
A cutting board sheet that can be used in a frying pan sheet too



Waffle sheet scrubber

■ Sales in major product categories

Vacuum storage bags and clothes	 Sales decreased because TV shopping channels gave these products less air time Sales of storage products and anti-dust miterelated items increased because of the appeal of these products and effective sales activities 		
Kitchen/hygiene- related products	Strong sales of in-house products with high profit margins		
Home improvement/ furniture/eco products	Higher sales of kitchen mats		
Hair/beauty care/health-related products	 Steady growth in hair dyeing products (combs, gloves) 		



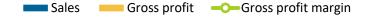
Applications

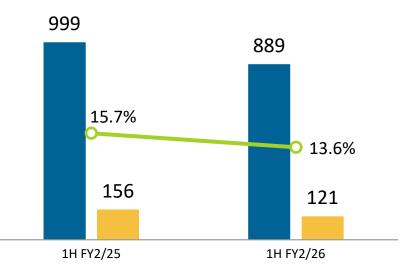
Printing Sheets for Building Materials



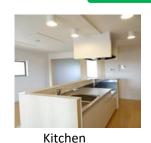
Printing Sheets for Building Materials







Examples of final products





Closet

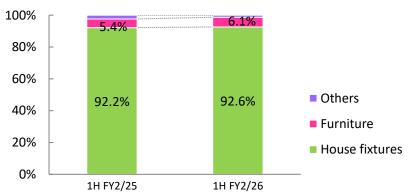
■ Sales in major product categories

House fixtures	Decline in orders for building materials with functional surface coatings for houses and printing for wallpaper
Furniture	Orders involving exported furniture were strong

N coat

N coat is a polypropylene-based synthetic paper. Due to its excellent resistance to water, N coat is used primarily for vending machine labels and floor materials.

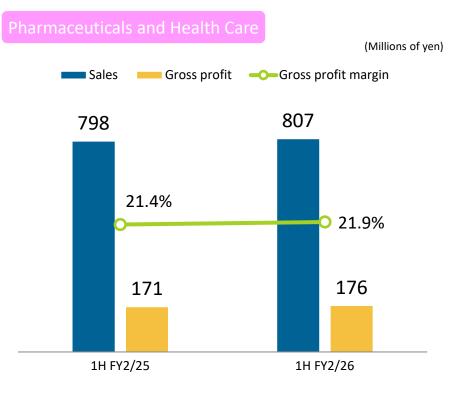


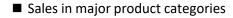


Applications

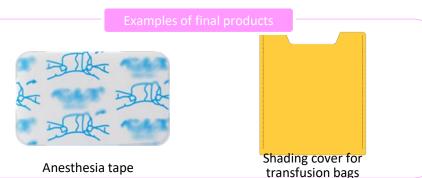
- Pharmaceuticals and Health Care

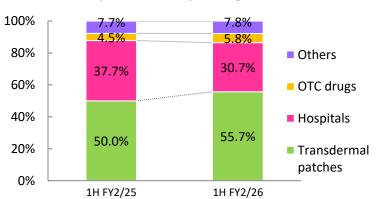






Transdermal patches	 Sales of transdermal patches in relatively high price ranges increased A sharp rise in prices of raw materials for some products
Hospitals	Firm sales of medical packaging bags
OTC drugs	Strong sales of packaging for OTC drugs





Assets and Liabilities



(Millions of yen; (% to total assets/total liabilities and net assets)) (Consolidated) As of Aug. 31, 2025 As of Feb. 28, 2025 YoY change **Major factors** Electronically recorded monetary claims-24,714 24,894 operating +654, Cash and deposits (319), **Current assets** +180 Notes and accounts receivable-trade, and (61.8%)(62.0%)contract assets (224) 15,260 15,267 Property, plant and equipment +134, Investments +7 Non-current assets and other assets (77) (38.2%)(38.0%)39,974 40,162 Total assets +187 (100.0%)(100.0%)Electronically recorded obligations-operating 16,220 16,155 **Current liabilities** (64)+207, Income taxes payable +126, (40.6%)(40.2%)Notes and accounts payable-trade (434) 3,440 3,324 Non-current liabilities (116)Long-term borrowings +28, Other (152) (8.6%)(8.3%)19,661 19,480 **Total liabilities** (180)(49.2%)(48.5%)Retained earnings +756, Treasury shares +139 20,313 20,681 Total net assets +368 (decrease in net assets), Foreign currency (50.8%)(51.5%)translation adjustment (261) Total liabilities and net 39,974 40,162 +187 assets (100.0%)(100.0%)Net interest-bearing 632 961 Long-term borrowings +60, Cash and deposits +328 debt (319)(1.6%)(2.4%)

Net interest-bearing debt = Interest-bearing debt - Cash and deposits

Cash Flows



(Consolidated) (Millions of yen)

		1H FY2/25		1H FY2/26	
		Results Results		Components	
	Cash flows from operating activities	666	949	Profit before income taxes +1,708, Depreciation +602, Foreign exchange losses +108, Gain on sales of non-current assets (104), Increase in trade receivables (469), Increase in inventories (112), Decrease in trade payables (165), Other (225), Income taxes paid (438)	
	Cash flows from investing activities	(508)	(720)	Proceeds from sale of non-current assets +221\ Proceeds from sale of investment securities +112\ Purchase of non-current assets (production processing equipment, etc.) (1,042)	
Free cash flows		158	228		
Cash flows from financing activities		(637)	(423)	Proceeds from long-term borrowings +600, Repayments of long-term borrowings (539), Purchase of treasury shares (139), Cash dividends paid (303)	
Effect of exchange rate change on cash and cash equivalents		190	(116)		
Net increase (decrease) in cash and cash equivalents		(289)	(311)		
Cash and cash equivalents at beginning of period		7,446	7,552		
Cash and cash equivalents at end of period		7,157	7,240		



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Current Performance and Outlook (Overview)

First half



Food Packaging and Containers

IT and

Industrial

Materials

 Strong sales in existing packaging materials for dairy products, such as yogurt and cheese, and food packaging for agricultural products and tofu

- Contribution to sales and earnings of newly consolidated subsidiary Nakamoto Advanced Film Co., Ltd.
- Strong sales of materials used in smartphones and semiconductors, electronic component packaging materials, materials for e-commerce and industrial materials like heavy bags
- There were one-time orders for next-generation batteries

Product
Packaging and
Materials

Sales of storage products and anti-dust miterelated items increased

Strong sales of in-house products with high profit margins

Printing Sheets for Building Materials

 Decline in orders for building materials with functional surface coatings for houses and printing for wallpaper

Pharmaceuticals and Health Care

- Higher sales of transdermal patches in relatively high price ranges
- Firm sales of medical packaging bags

Third quarter and afterward

- Contributions to earnings from strengthening activities for environmentally responsible and functional packaging and increasing adoption of the no-label thermal top seals
- More growth and contributions to sales and earnings of Nakamoto Advanced Film Co., Ltd.
- Will continue to raise prices and make improvements to offset the continuing increase in the cost of manufacturing
- Orders for materials used in smartphones and semiconductors are expected to remain strong Constantly making many types of prototypes for smartphone applications; new business involving semiconductors is growing
- Progress with prototypes and volume production involving next-generation batteries and growing market categories
- Test coating equipment has been installed at the new factory and full-scale operation has started
- Manufacturing and developing products internally for higher efficiency and more differentiation from competing products



- Strengthen development and sales of new products
- Increasing sales activities and focusing on receiving orders from new customers
- Working on improving productivity by manufacturing building materials with new properties and functions
- Focus on capturing new orders involving transfusions

Plan for Capital Expenditures and Depreciation Expenses



(Consolidated) (Millions of yen; (% to sales))

		FY2/26			
	FY2/25 Results	Plan	YoY change		
Results	Piali	Amount	%		
Capital expenditures	1,296 (2.6%)	1,950 (3.8%)	+654	+50.5%	
Depreciation	1,288 (2.6%)	1,274 (2.5%)	(14)	(1.1)%	

Major capital expenditures in FY2/26

Project	Description	Investment (Millions of yen)
Factory equipment update/replacement	Purchase of land (Saitama), test coating machine (Saitama), production unit for vacuum storage bags (Vietnam), updates/improvements (Ryugasaki, Tsukuba, Nakamoto Inshokan Co., Ltd.) and others	About 1,650
IT/System service equipment	Primary IT system and others	About 20
Air conditioning equipment	Air conditioning equipment (Nabari, Saitama, Ryugasaki, Tsukuba)	About 90
Inspection/measurement/ analysis equipment	Inspection, measurement and analysis equipment (Nabari, Saitama, technology development and others)	About 150

FY2/26 Outlook



(Consolidated)

(Millions of yen; (% to sales))

		FY2/26			
	FY2/25 Results	Plan	YoY change		
	ricourts	Fidii	Amount	%	
Net sales	49,132	52,000	+2,867	+5.8%	
Gross profit	8,604 (17.5%)	9,395 (18.1%)	+790	+9.2%	
Selling, general and administrative expenses	5,733 (11.7%)	6,370 (12.3%)	+636	+11.1%	
Operating profit	2,871 (5.8%)	3,025 (5.8%)	+153	+5.4%	
Ordinary profit	2,908 (5.9%)	3,100 (6.0%)	+191	+6.6%	
Profit attributable to owners of parent	2,010 (4.1%)	2,011 (3.9%)	+0	+0.0%	

Projected exchange rate: 20.0 yen/yuan; 140.0 yen/dollar



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Key Initiatives in FY2/26



- 1. Environmental responsibility
- 2. M&A activity
- 3. Higher earnings and optimization of the overseas business
- More investments and development activities for IT and industrial materials
- 5. Strengthen technological progress to improve productivity and product quality
- 6. Improve efficiency by updating the primary IT system

Initiatives for a Stronger Base for Operations



Production improvements resulting from the new IT systems

Progress at all group companies



- Optimization of all factories and use of supply chain management (expected to be a major driver of growth)
- Real-time information management and paperless procedures by using the new IT systems
- Improvement programs and digital transformation by using data generated by the new IT systems
- 4. More upgrades of the new IT systems

Website redesign and upgrade

- Compatibility with smartphones and tablets for more convenience
- ➤ A new information structure and more content for recruiting new college graduates
- An even better corporate image to make Nakamoto Packs more appealing to job seekers, business partners and customers



A stronger base for manufacturing and the provision of information

M&A Activity



Nakamoto Advanced Film contributed to sales and earnings as in FY2/25

Vacuum packaging for the long-term storage of food

Vacuum packaging using multilayer nylon film keeps food fresh longer and reduces the disposal of expired products, a valuable capability in today's age of unstable supplies of fish, meat and agricultural products

Example of actual packaging



Salmon



Sausage



Corn



Whipped cream



Filmics Shu-Lock ECO (Deodorizing and odor control properties

Aiming to boost sales and earnings by strengthening sales, production, and development through synergy with the Nakamoto Packs Group

M&A Activity (Joint Venture)



Joint Venture with Ricoh: RN Smart Packaging

No-label thermal packaging

Low environmental impact

Reduce the amount of plastics/food loss

Higher productivity

Smaller inventory by direct printing

Fewer SKUs

Reduce inventory management





<u>Used for frozen bento products</u>

Barrier coated paper RESC®

Low environmental impact

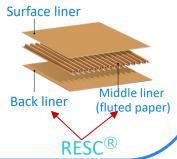
- Made of paper and biomass
 - → A next-generation packaging material that helps lower CO2 emissions and accomplish the SDGs

Many functions

Gas barrier, flavor barrier, oil resistant, easy to recycle

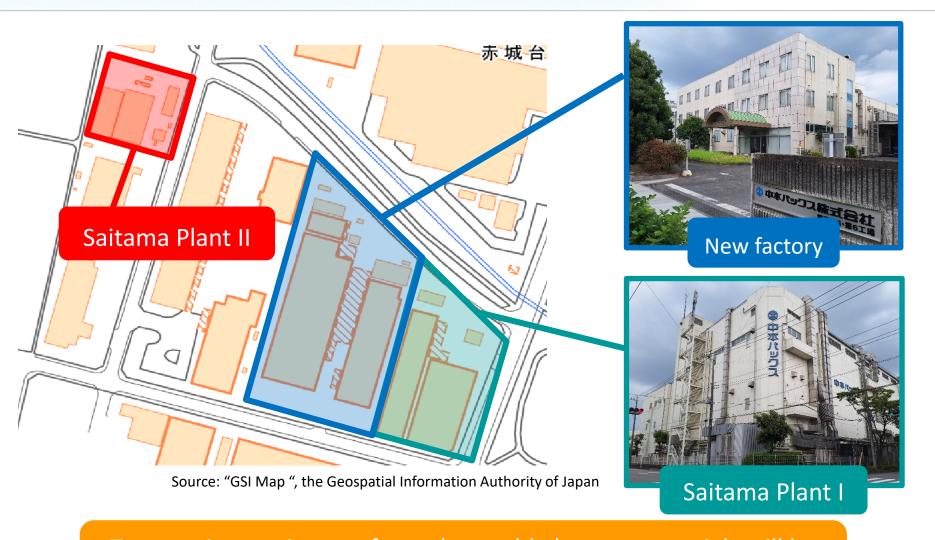
→ Keeps food fresh, retains moisture, good for storage, no odor leaks, prevents transfers of aromas





Compatible with many materials and with top seal, pillow, vacuum thermoform and other types of packaging

Acquisition of Land and Building for a New Factory (\$\mathbb{S}\) NAKAMOTO PACKS CO., LTD.

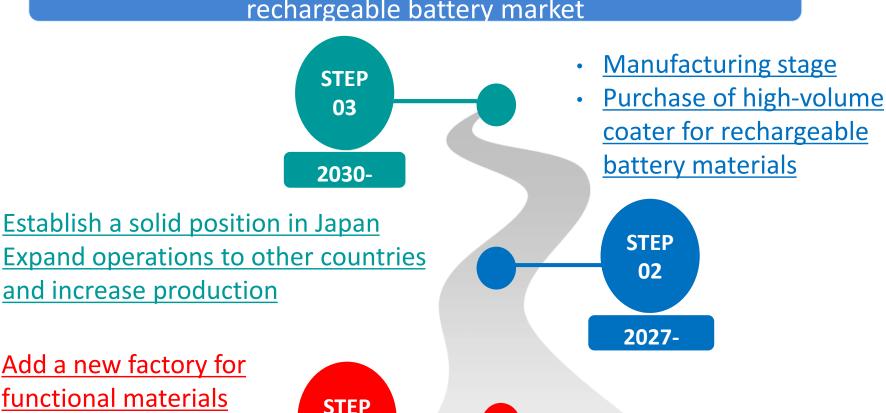


Test coating equipment for rechargeable battery materials will be installed by March 2026 and trial operation is to begin in May 2026

Growth Sectors (IT and Industrial Materials)



Our goal is leadership as the converter in the rechargeable battery market



- Add a new factory for <u>functional materials</u>
- Start using a test coater for rechargeable battery materials (early 2026)



Medium-term Goals (Medium-term Business Plan 2024)



Target: ROE of 13% or more



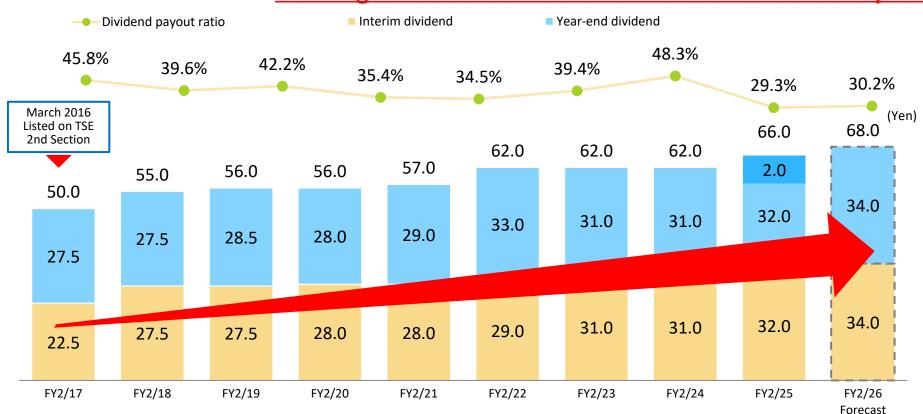
Policy for Shareholder Distributions



The policy is to distribute earnings to shareholders in an appropriate manner based on results of operations and maintaining dividend stability while retaining sufficient earnings needed for financial soundness for adapting to changes in the business climate and investments for more growth.

Forecast annual dividend of 68 yen per share for FY2/26, an increase of 2 yen per share

Planning to raise the dividend for the 10th consecutive year!



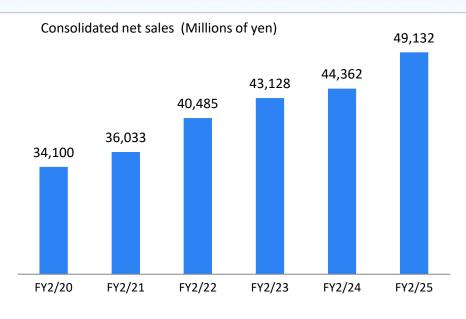


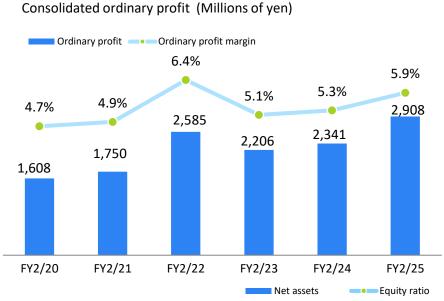
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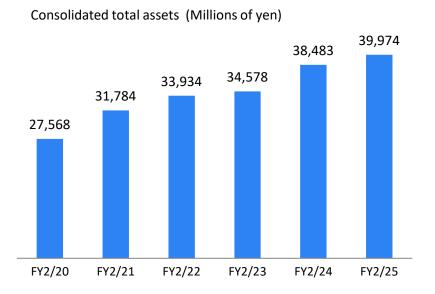


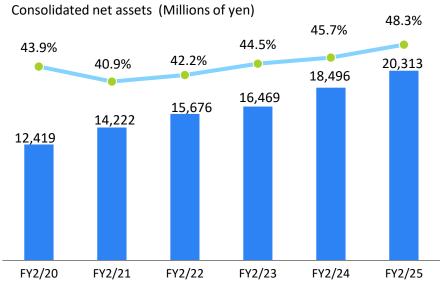
Trends and Results 1/2







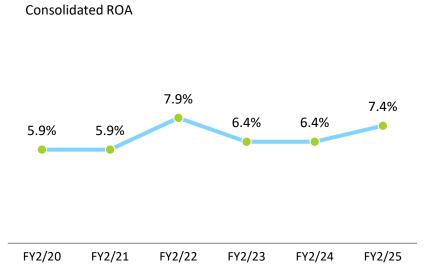




Trends and Results 2/2

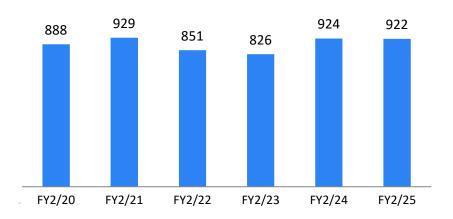




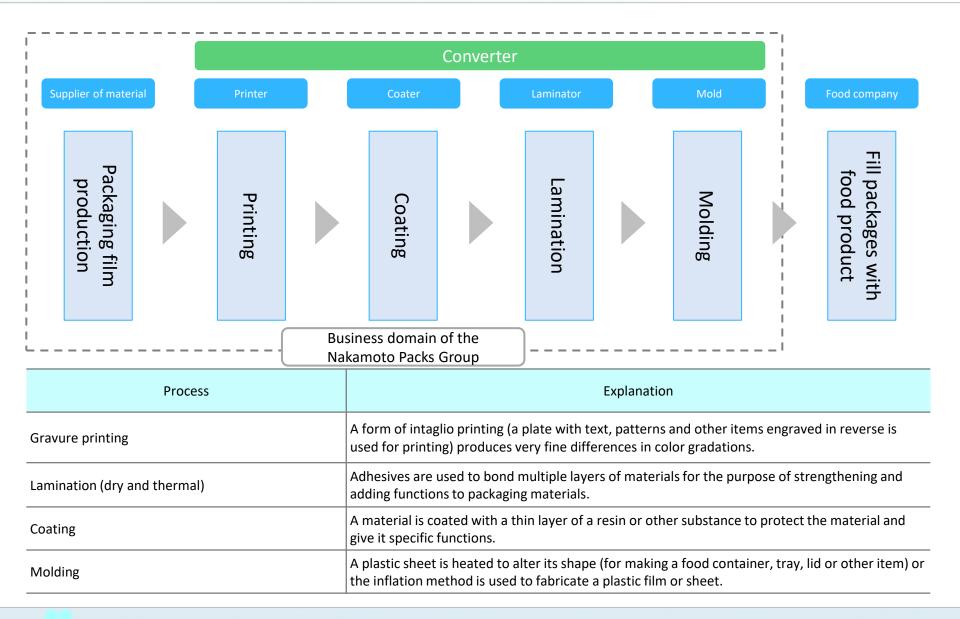


FY2/20 FY2/21 FY2/22 FY2/23 FY2/24 FY2/25

Number of consolidated employees (persons)



Packaging Material Printing Process (Example) \$\text{\$\pi\$ NAKAMOTO PACKS CO.,LTD.}\$



Management Policies



Dedicated to being a company that is kind to people and the environment -Clean & Safety-

The Nakamoto Packs Motto

Our business depends on people. People depend on their hearts. An enjoyable company is the sum of diligence, dedication to serving others, and people.

Our Code of Conduct

Use sincerity to earn even greater trust

Use perseverance to create innovative ideas

Always improve yourself and cooperate with others

Contribute to society through the spirit of co-existence and mutual prosperity

Be dedicated to improving technologies and overcoming challenges

Make good behavior and the spirit of gratitude a source of happiness

Our Six Missions

We will listen with open minds to what our customers say

We will constantly acquire new technologies for printing, packaging and containers

We will maintain close internal and external lines of communication and deliver goods and services on time with speed and in good faith

We will be responsible for maintaining co-existence and mutual prosperity with our customers

We will attract more dedicated fans of our group by using work and systems that generate strong impressions

We will make the Nakamoto Packs Group an organization guided by the same destiny

Precautions

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